



Partnership Proposal
IGRA Finals Rodeo and Royalty Competition 2008

From:
Colorado Gay Rodeo Association (CGRA)

To:
International Gay Rodeo Association (IGRA)

January 6, 2007

The Colorado Gay Rodeo Association is proud to submit this partnership proposal to join with IGRA in producing a world class Finals Rodeo, Royalty Competition and "IGRA Marketplace" in 2008. We applaud IGRA's decision to take a more active role in the production of these important events. It is our hope to provide the support, experience, and venues to make this transition not only smooth, but provide spectacular results.

CGRA welcomes the opportunity to share our incredible history, strength and depth of knowledge among our membership and local community.

This year we will produce Rocky Mountain Regional Rodeo 25 (RMRR), the longest running annual event on the IGRA Circuit. CGRA also produced the Pikes Peak Rodeo for several years in Colorado Springs as well as hosting IGRA Finals on two occasions.

We are fortunate to have the active participation of many of our founders as well as bright, fresh input from involved newer members. CGRA's membership as of December 2006 is 154 active members.

The CGRA royalty program is an active participant in both IGRA Royalty competitions as well as important outreach to other community organizations. CGRA has the honor of counting many members among those who have competed and represented the IGRA Royalty program during their respective years.

We actively work with a large network of other organizations, providing an incredible network of available volunteer hours and talents. Some partners are; Imperial Court of the Rocky Mountain Empire, Gay & Lesbian Latino Alliance, Rocky Mountain Shining Star, Colorado Prime Timers, Rocky Mountaineers, CLIMAX Hockey Club, Project Angel Heart, Colorado AIDS Project, Horizon House Hospice, Rocky Mountain Leather, and many others.

CGRA has the fiscal resources to assist in the production of this major event without jeopardizing our commitment to support our local community. For 10 years we have averaged almost \$20,000 annually in contributions to local non-profits. We have solid credibility with the local, non-profit, & business communities.

CGRA offers IGRA the opportunity to work closely with us during the production of the 2007 IGRA Finals Rodeo at the incredible National Western Event Center. We feel it is a major benefit to be familiar with the venue as IGRA assumes the production lead in this event. The venue is also extremely well

suited to the various needs of IGRA Finals event, providing practicality along with a welcoming experience for spectators, vendors, sponsors, contestants, & volunteers.

The CGRA membership stands prepared to assist IGRA in this transitional event. We understand the need for a strong foundation on which to build the IGRA Finals and Royalty Competition legacy and the opportunity this event holds.

Attached:

Responses to IGRA Request for Proposal
December 2006 CGRA Financial Statement
National Western Complex Proposal
Red Lion Denver Central Hotel Proposal



Table Of Contents

Section 1: ASSOCIATION CONTACTS AND DATES	4
Section 2: VENUE DETAILS	5
Section 3: HOTEL & LOCAL BARS	8
Section 4: WEATHER	10
Section 5: AIRFARE AND TRAVEL	12
December 2006 CGRA Financial Statement	16
National Western Complex Proposal	23
Red Lion Denver Central Hotel Proposal	25



Section 1: ASSOCIATION CONTACTS AND DATES

Association name, address and primary Contact, including phone number and EMAIL address

- a) Colorado Gay Rodeo Association
P.O. Box 18728
Denver, Colorado 80218
303-333-4486
www.cgra.net

Tommy Channel, President; 303-885-5135 president@cgra.net

Ken Pool, V-President & Finals '07 Co-Rodeo Director; 303-887-6877
vice.president@cgra.net

Roger Japp, RMRR Rodeo Director & Finals '07 Co-Rodeo Director;
970-396-8176 rodeo.director@cgra.net

Propose two sets of weekend dates in October/November 2008. Please consult the tentative 2008 IGRA rodeo schedule for possible conflicts. Each weekend schedule must include a Friday, Saturday, and Sunday.

- b) Only one date within the IGRA parameters is available at our selected rodeo venue.
October 10, 11, 12, 2008

Section 2: VENUE DETAILS

What is the cost of the arena and related venue space?

a)	Facility Charge	\$5000.00	
	Chutes Install	\$1750.00	
	Stock Pen Fees	\$ 150.00	(est. @ \$2.50/head)
		<hr/>	
		\$6900.00	

These numbers on based on the preliminary proposal included here. Many items were included or the prices negotiated down for the 2007 Finals event. The National Western is open to further negotiations for the 2008 event.

Is the venue union or non-union?

- b) Non-Union

Does the arena have equipment needed such as chutes and panels, holding pens, tractor for grading, water truck, etc.?

- c) All equipment, tractors, pens, panels except for stock tanks are included.

Does the venue control alcohol sales?

- d) Yes, contracted through K-A Catering. They have a history of assisting with community organizations; we have made contact and are working towards possible commission structure for the event.

What is the amount (sq feet) of vendor space? Is the space out-door, in-door, or in-door climate controlled?

- e) 3500 square feet is available. The space surrounds the main rodeo arena inside the climate controlled event center.

Are there additional fees for vendor space utilization? Including cost for electric, security, set up or tear down.

- f) Yes, some charges could apply. Chairs - \$1.00 ea Tables - \$6.00 ea. (*included in '07 contract) Standard electrical outlets are included, special electrical wiring or loads may incur \$50.00 / hour electrician charges.

Are fees charged for parking? Identify all costs associated for parking.

- g) 75 all access passes are included in the rental fees. 3 day passes available for \$9.ea (*\$6.ea in '07 contract) Public parking \$6.day

Describe the horse stalls (size, in-door or out-door, covered, connected to arena and quantity available). Is there space for additional horse stalls to be brought in if necessary?

- h) There are 336 box stalls, most 12' x 12' some are 10' x 10'. All are under the same roof, adjacent to the warm up arena. Also wash racks & bathrooms with full showers are available in the barn.

Is there a charge for cleaning stalls afterwards?

- i) No additional cleaning charges.

What is the shaving cost, if provided?

- j) Shavings are not provided. CGRA has begun negotiating to bring in bulk shavings for Finals '07 and would hope to retain those resources in '08.

Can contestants bring shavings in?

- k) Contestants may bring their own shavings if they wish.

What is the charge to IGRA for stalls?

- l) \$27.50 for 3 days \$5.00 each additional day (*tack stalls were negotiated for '07 event)

Is there horse trailer parking and RV hook-ups and what is the cost for RV hookups? How many horse trailer and RV parking spots are available? Do all hookups have water and electric?

- m) There are at 54 RV electrical hookups with water available to share. The two RV areas are very conveniently placed at each end of the horse barn. Rate is \$18.00/day (*\$20 for entire weekend for '07 event).

What is the arena size?

- n) 150' X 300'

Is there a warm-up arena , what is the size, and is it indoor or outdoor?

- o) Indoor warm up arena, adjacent to the main arena & the horse barn. 180' x 90'

What is the seating capacity in the stands?

- p) 4777.

Is there an entertainment quality sound system?

- q) Yes, the venue is also used for concert events.

Is there suitable rodeo performance dirt already in the arena or will it be brought in?

- r) The arena is already in place. The venue is specifically designed for equine events.

What kind of dirt is it? Sandy v. top soil etc.

- s) The ground is a sandy loam (70% clay/loam, 28% sand, 2% bio-material)

Describe the food vendor resources on site, (how many vendors, what is sold, provide a list of the current food and beverage pricing)

- t) There are 4 food stands managed by KM Catering. An event type snack bar menu is available. A sampling of pricing; Burger \$4.00, Chicken Sandwich \$4.00, Nachos \$4.00, Hot Dogs \$3.00, Coffee \$2.00, Sodas \$3.00, Popcorn \$3.00, Pretzels \$2.00.

Are there options for additional vendors and are there any options for revenue sharing with the vendors?

- u) There is the possibility, with non-competing food types.

What is the charge for additional tables and chairs for an entertainment area?

- v) Chairs \$1.00 ea Tables \$6.00 ea (*no charge for '07 event)

Is there indoor room for entertainment and dancing? Please provide the size of the area that could be made available, and options for set-up

- w) There are options in the event center, the Lobby and also the Equestrian Lounge. The Lobby area (approx 75' x 60') could accommodate a stage & dance floor if desired. The Equestrian Lounge is a lounge atmosphere overlooking the warm up arena, could accommodate performers & possibly a small dance floor. Additional space in other buildings could be available for additional charges. There is also the option of placing a stage in the stands section overlooking the main arena for performers.

Are there any additional fees for the entertainment area? (ie: electric, set-up charges and tear down charges, etc.)

- x) The Equestrian Lounge is included. The lobby space would require a sound system & larger electrical capacity which would incur additional charges. The arena side stage would work from the existing Main Arena sound system.

Section 3: HOTEL & LOCAL BARS

What is the ballroom space and cost?

- a) \$500 set up fee & the expectation of \$7500.00 food & beverage sales over course of the weekend, includes sales from the lobby bar area.

Are the setup workers union or non-union?

- b) Non-Union

What are the proposed room rates?

- c) \$89.00 single/double

How many rooms are available in our room block?

- d) 100 peak night

Can room block be expanded?

- e) Yes

Is parking free or is there a parking charge?

- f) Free

What is the proximity to rodeo venue and bars and ease of travel between venues?

- g) Approximately 3 miles to the Rodeo Grounds, hotel offers free shuttle service. Ranging from 3 to 7 miles to most of Denver's GLBT Bars.

What are the proposed alcohol prices in the hotel?

- h) \$3.50 - \$5.00 per drink

Are there country and western gay bars close to the hotel?

- i) Yes, Charlie's Denver is 6 miles and Ms C's is 3.5 miles.

Are there lesbian bars near the hotel?

- j) Yes, Denver Detour is 6.5 miles and Ms C's is 3.5 miles.

Describe all GLBT friendly bars, restaurants and shops in the area

- k) Denver has a large and diverse GLBT & G Friendly business community. The bulk of these business are focused around the Capital Hill area, home to Charlie's, The Denver Wrangler, Denver Detour, Broadways, Hamburger Mary's, and JR's to name a few. There are many restaurants, clothing stores, bookstores, and others in the Capital Hill area, Downtown, South Broadway and other parts of the metro area catering to the GLBT Community.

Do you have a commitment from the bars?

- l) CGRA has ongoing relationships with a large majority of the bars for sponsorship partnerships.

Are you proposing holding your own parties and dances?

- m) We are very open to the idea of hosting a dance at the host hotel in conjunction with the Royalty Competition. There would be no additional charges to host such an event at the host hotel.

Is there a charge for a dance floor?

- n) No.

How big a dance floor can the ballroom hold?

- o) 24' x 24' is standard; 27' or 30' can be offered.

Is there a free shuttle from the airport or describe charges and options?

- p) Yes, every 30 minutes 4:30 am – 12:30 am.

What rebate options exist for the association with regard to room rates?

- q) CGRA declined to pursue a rebate in lieu of lower room rates.

What are the staff room rates?

- r) \$69.00 ; 1 per 45 comp. room exchange, comp. suite for weekend.

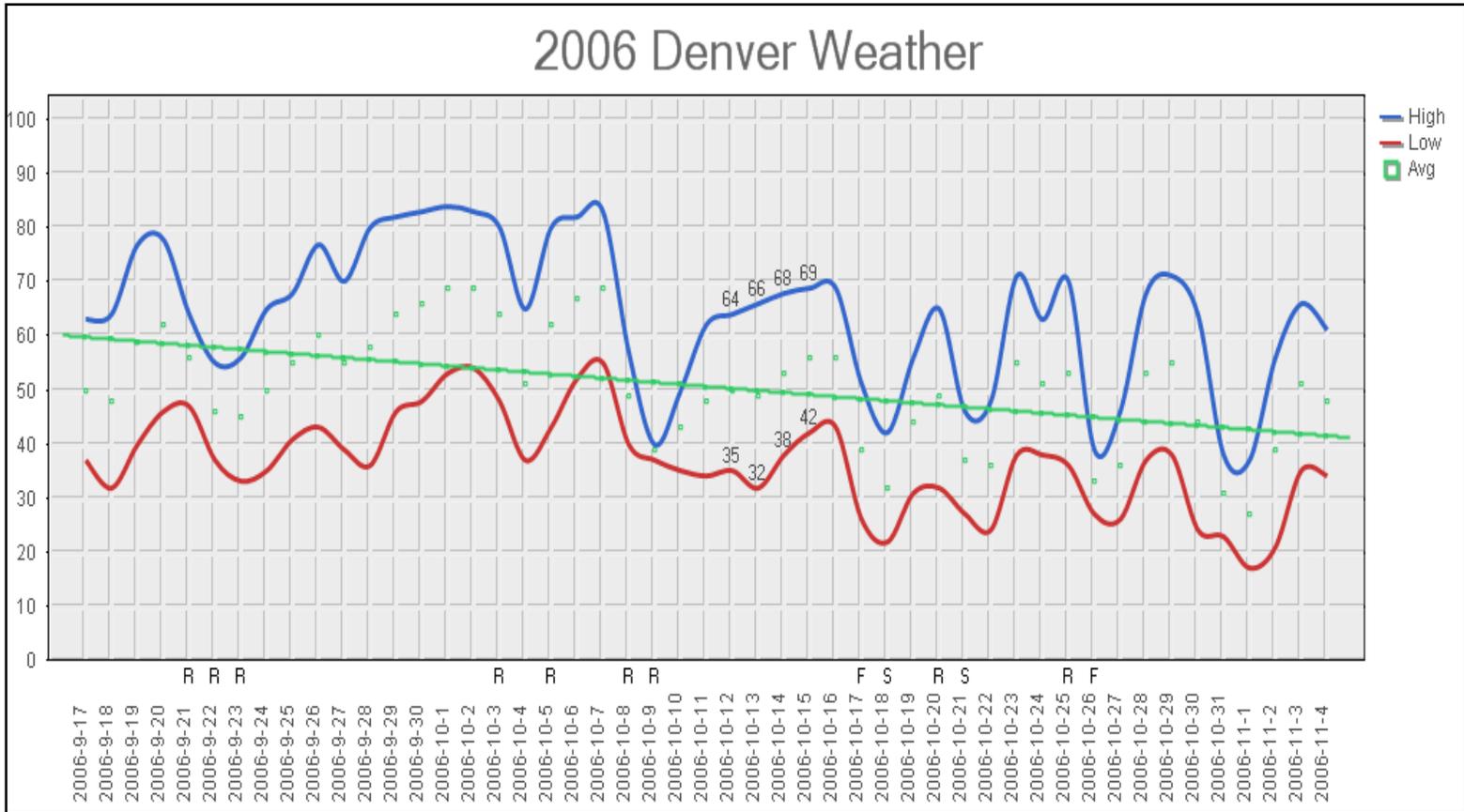
Describe the entertainment, food & beverage, and social options in the immediate area of the hotel that are accessible on foot?

- s) Over 50 retail and restaurants within walking distance at Quebec Square and hundreds more coming at Northfield development.

Section 4: WEATHER

Conditions as reported at Denver International Airport

Weather source: Weather Underground at www.wunderground.com



September 2006

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
<p>17 </p> <p>Actual: 63 37 Precip: 0.00 Average: 77 47 Precip: 0.04</p>	<p>18 </p> <p>Actual: 64 32 Precip: 0.00 Average: 77 46 Precip: 0.04</p>	<p>19 </p> <p>Actual: 77 40 Precip: 0.00 Average: 76 46 Precip: 0.04</p>	<p>20 </p> <p>Actual: 78 46 Precip: T Average: 76 46 Precip: 0.04</p>	<p>21 </p> <p>Actual: 64 47 Precip: 0.13 Average: 76 45 Precip: 0.04</p>	<p>22 </p> <p>Actual: 55 37 Precip: 0.06 Average: 75 45 Precip: 0.03</p>	<p>23 </p> <p>Actual: 56 33 Precip: T Average: 75 44 Precip: 0.03</p>
<p>24 </p> <p>Actual: 65 35 Precip: 0.00 Average: 75 44 Precip: 0.03</p>	<p>25 </p> <p>Actual: 68 41 Precip: 0.00 Average: 74 44 Precip: 0.03</p>	<p>26 </p> <p>Actual: 77 43 Precip: 0.00 Average: 74 43 Precip: 0.03</p>	<p>27 </p> <p>Actual: 70 39 Precip: 0.00 Average: 74 43 Precip: 0.03</p>	<p>28 </p> <p>Actual: 80 36 Precip: 0.00 Average: 73 43 Precip: 0.03</p>	<p>29 </p> <p>Actual: 82 46 Precip: 0.00 Average: 73 42 Precip: 0.03</p>	<p>30 </p> <p>Actual: 83 48 Precip: 0.00 Average: 73 42 Precip: 0.03</p>

October 2006

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
<p>1 </p> <p>Actual: 84 53 Precip: 0.00 Average: 72 42 Precip: 0.03</p>	<p>2 </p> <p>Actual: 83 54 Precip: 0.00 Average: 72 41 Precip: 0.03</p>	<p>3 </p> <p>Actual: 80 48 Precip: T Average: 72 41 Precip: 0.03</p>	<p>4 </p> <p>Actual: 65 37 Precip: 0.00 Average: 71 41 Precip: 0.03</p>	<p>5 </p> <p>Actual: 80 43 Precip: T Average: 71 40 Precip: 0.03</p>	<p>6 </p> <p>Actual: 82 52 Precip: 0.00 Average: 71 40 Precip: 0.03</p>	<p>7 </p> <p>Actual: 83 55 Precip: 0.00 Average: 70 40 Precip: 0.03</p>
<p>8 </p> <p>Actual: 57 40 Precip: 0.01 Average: 70 39 Precip: 0.03</p>	<p>9 </p> <p>Actual: 40 37 Precip: 0.00 Average: 69 39 Precip: 0.03</p>	<p>10 </p> <p>Actual: 50 35 Precip: 0.17 Average: 69 38 Precip: 0.03</p>	<p>11 </p> <p>Actual: 62 34 Precip: 0.00 Average: 69 38 Precip: 0.03</p>	<p>12 </p> <p>Actual: 64 35 Precip: T Average: 68 38 Precip: 0.03</p>	<p>13 </p> <p>Actual: 66 32 Precip: 0.00 Average: 68 37 Precip: 0.03</p>	<p>14 </p> <p>Actual: 68 38 Precip: 0.00 Average: 67 37 Precip: 0.03</p>
<p>15 </p> <p>Actual: 69 42 Precip: 0.00 Average: 67 36 Precip: 0.03</p>	<p>16 </p> <p>Actual: 69 43 Precip: 0.00 Average: 66 36 Precip: 0.03</p>	<p>17 </p> <p>Actual: 51 26 Precip: 0.11 Average: 66 36 Precip: 0.03</p>	<p>18 </p> <p>Actual: 42 22 Precip: 0.01 Average: 65 35 Precip: 0.03</p>	<p>19 </p> <p>Actual: 56 31 Precip: 0.00 Average: 65 35 Precip: 0.03</p>	<p>20 </p> <p>Actual: 65 32 Precip: 0.13 Average: 64 34 Precip: 0.03</p>	<p>21 </p> <p>Actual: 46 27 Precip: 0.02 Average: 64 34 Precip: 0.03</p>
<p>22 </p> <p>Actual: 48 24 Precip: 0.00 Average: 63 34 Precip: 0.03</p>	<p>23 </p> <p>Actual: 71 38 Precip: 0.00 Average: 63 33 Precip: 0.03</p>	<p>24 </p> <p>Actual: 63 38 Precip: 0.00 Average: 62 33 Precip: 0.03</p>	<p>25 </p> <p>Actual: 70 36 Precip: 0.02 Average: 63 33 Precip: 0.03</p>	<p>26 </p> <p>Actual: 39 27 Precip: 0.56 Average: 61 32 Precip: 0.04</p>	<p>27 </p> <p>Actual: 46 26 Precip: 0.00 Average: 61 31 Precip: 0.04</p>	<p>28 </p> <p>Actual: 68 37 Precip: 0.00 Average: 60 31 Precip: 0.04</p>
<p>29 </p> <p>Actual: 71 38 Precip: 0.00 Average: 60 30 Precip: 0.04</p>	<p>30 </p> <p>Actual: 64 24 Precip: 0.00 Average: 59 30 Precip: 0.04</p>	<p>31 </p> <p>Actual: 38 23 Precip: 0.00 Average: 59 30 Precip: 0.04</p>	<p>Precip: Actual Month Total: 1.03 Normal month total: 0.99</p>			

November 2006

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
			<p>1 </p> <p>Actual: 37 17 Precip: 0.00 Average: 58 29 Precip: 0.03</p>	<p>2 </p> <p>Actual: 56 21 Precip: 0.00 Average: 58 29 Precip: 0.03</p>	<p>3 </p> <p>Actual: 66 35 Precip: 0.00 Average: 57 28 Precip: 0.03</p>	<p>4 </p> <p>Actual: 61 34 Precip: 0.00 Average: 56 28 Precip: 0.03</p>

Calendar Key:

Actual: 90 | 58
 Precip: 0.00
 Average: 71 | 53
 Precip: 0.03

Data Category: Condition, High Temp., Lo Temp., Precip. (in inches), Daily Avg. Temp., Temps in °F
 90 30 0 30 60 90 120

Section 5: AIRFARE AND TRAVEL

This is a sample of airlines and October flight pricing for the seven largest carriers in and out of Denver. A complete airline list accompanies the chart below.

All numbers non-stop (connecting in parentheses)		<i>Frontier</i>	<i>United</i>	<i>US Airways</i>	<i>Air Canada</i>	<i>American</i>	<i>America West</i>	<i>Alaska</i>
<i>City</i>	<i>Average Price</i>							
San Francisco, Ca	\$267.00	5	14	8				
Washington DC	\$310.00	3	1 (14)	8				
Calgary, Canada	\$380.00	2	5		5			
Toronto, Canada	\$473.00		5		5			
Chicago, IL	\$179.00	6	11	9		5		
Phoenix, AZ	\$218.00	7	9	8			8	
Dallas, TX	\$218.00	7	8	8		12		
Los Angeles, CA	\$240.00	6	12	12		3		3
Tampa, FL	\$262.00	1	3 (4)	3				
Oklahoma City, OK	\$267.00	3	6	4				

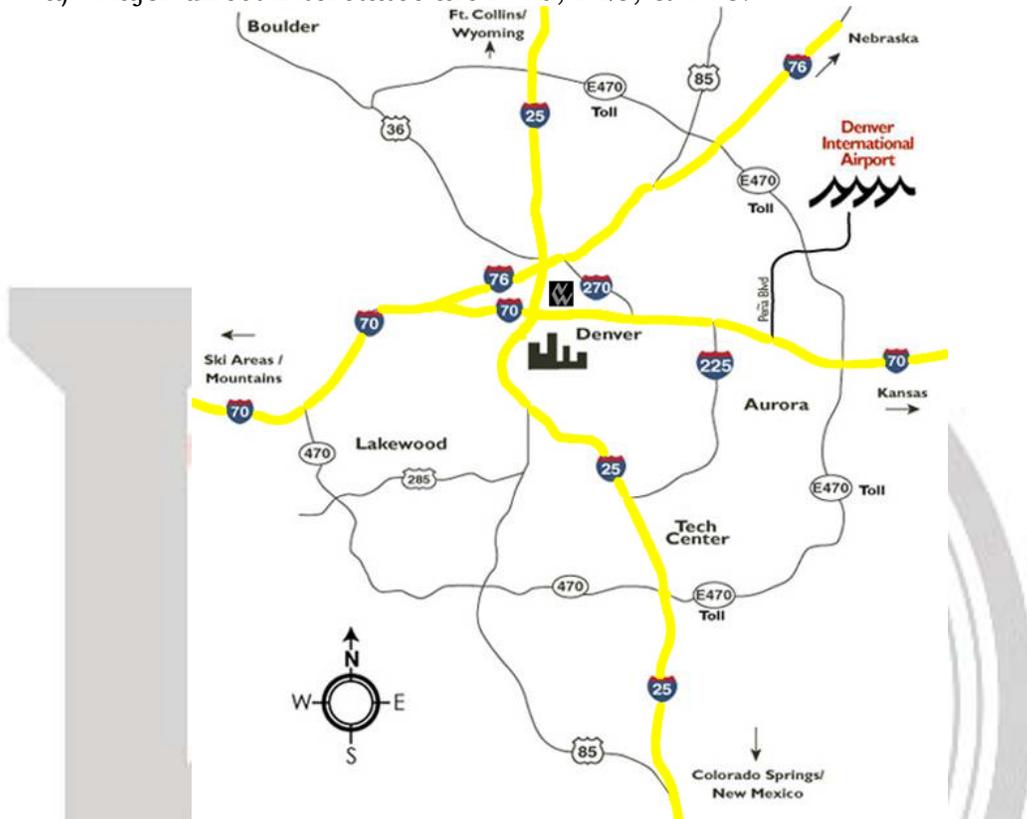
Complete Airline list for Denver International Airport (airport code: DEN)

Air Canada	Great Lakes Airlines
AirTran Airways	Hooters Air
Alaska Airlines	Horizon Air
America West Airlines	jetBlue Airways
American Airlines	Lufthansa
ATA	Mesa Airlines
Big Sky Airlines	Mexicana
British Airways	Midwest Airlines
Champion Air	NWA
Continental Airlines	Sun Country Airlines
Delta	*United
*Frontier	US Airways

(* indicated major hub)

What are the interstate highways or other roads that horse trailers would use to reach the venue?

- a) Major direct interstates are I -70, I-25, & I-76.



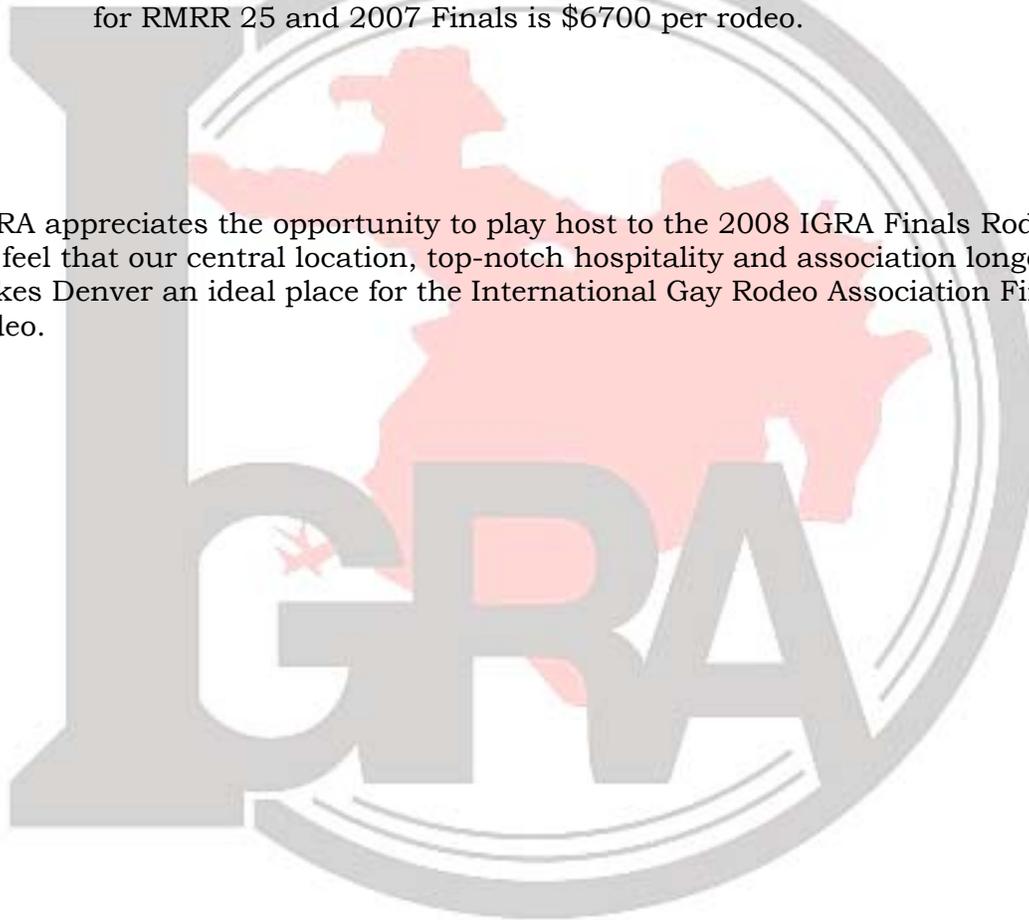
Describe the road conditions for the proposed time period and comment on weather issues and the availability of alternate travel routes.

- b) It is not uncommon for travel conditions around our state to vary significantly, not only between the plains and the mountains, but literally from mile to mile on the same road. At times temperatures can hover in the fifties near Denver while snow is falling a short 30 minute drive west of town. High winds across the plains can limit visibility during snow storms or shaded areas on mountain and canyon roads can present icy conditions on otherwise dry highways. Although uncommon, Colorado has even had snow in the higher elevations on the 4th of July! All of these factors make Colorado a distinctive place to drive during the winter. It is possible for late night road closures in the high mountain passes around the Eisenhower Tunnel. Travellers are urged to plan ahead and allow plenty of time when traveling I-70 from September through May.

Please provide any additional information that may be helpful in evaluating your proposal

- c) We have established working relationships with several stock contractors familiar to the IGRA circuit. We have been very pleased to work with the Razor's Edge Livestock Company, LLC providing first quality stock and an abundance of knowledgeable, friendly staff for RMRR. Razor's Edge is a member of and contractor for the Colorado Pro Rodeo Association and ABBI (American Bucking Bull Inc). Razor's Edge is located in Boone Colorado, just 2 short hours south of Denver. The close proximity allows us to negotiate rates much lower than those of other common IGRA contractors. Our negotiated rate for RMRR 25 and 2007 Finals is \$6700 per rodeo.

CGRA appreciates the opportunity to play host to the 2008 IGRA Finals Rodeo. We feel that our central location, top-notch hospitality and association longevity makes Denver an ideal place for the International Gay Rodeo Association Finals Rodeo.



December 2006 CGRA Financial Statement

12/13/06

C.G.R.A. Balance Sheet As of November 30, 2006

	<u>Nov 30, 06</u>	<u>Nov 30, 05</u>	<u>\$ Change</u>
ASSETS			
Current Assets			
Checking/Savings			
Checking	731.63	6,124.96	(5,393.33)
Rodeo reserve account	12,683.60	34,674.60	(21,991.00)
Total Checking/Savings	13,415.23	40,799.56	(27,384.33)
Accounts Receivable			
Accounts receivable	8,767.00	695.00	8,072.00
Total Accounts Receivable	8,767.00	695.00	8,072.00
Other Current Assets			
Prepaid expenses	2,700.00	2,325.00	375.00
Reimbursable expenses	500.00	500.00	0.00
Total Other Current Assets	3,200.00	2,825.00	375.00
Total Current Assets	25,382.23	44,319.56	(18,937.33)
TOTAL ASSETS	<u>25,382.23</u>	<u>44,319.56</u>	<u>(18,937.33)</u>
LIABILITIES & EQUITY			
Liabilities			
Current Liabilities			
Other Current Liabilities			
Accrued expenses	608.83	100.00	508.83
Contestant appreciation payable	527.44	330.00	197.44
Mr/Ms/Miss 501-C3 payable	1,660.00	6,080.50	(4,420.50)
RMRR prize payable	0.00	1,067.83	(1,067.83)
Scholarship fund	6,755.50	6,755.50	0.00
Total Other Current Liabilities	9,551.77	14,333.83	(4,782.06)
Total Current Liabilities	9,551.77	14,333.83	(4,782.06)
Total Liabilities	9,551.77	14,333.83	(4,782.06)
Equity			
Retained Earnings	12,423.47	14,113.06	(1,689.59)
Net Income	3,406.99	15,872.67	(12,465.68)
Total Equity	15,830.46	29,985.73	(14,155.27)
TOTAL LIABILITIES & EQUITY	<u>25,382.23</u>	<u>44,319.56</u>	<u>(18,937.33)</u>

12/13/06

C.G.R.A.
Profit & Loss
November 2006

	Nov 06	Nov 05	Jan - Nov 06
Income			
CGRA shirt income	0.00	0.00	1,204.00
Donations	0.00	0.00	5.00
Fund raisers	567.00	800.00	4,745.44
Gymkhana entry fees	0.00	0.00	2,223.00
Gymkhana food/bev sales	0.00	0.00	316.00
Interest income	0.64	4.56	7.21
M/M/M cont fund raisers	0.00	0.00	2,129.78
Membership dues	330.00	330.00	3,670.00
Miscellaneous income	0.00	0.00	106.46
R.M.R.R. income	0.00	0.00	111,564.00
Total Income	897.64	1,134.56	125,970.89
Expense			
Advertising	0.00	0.00	1,313.40
Badges and ladders	0.00	57.13	66.22
Bank service charges	0.00	0.70	268.02
CGRA shirt expense	165.00	0.00	2,437.17
Charitable donations	0.00	0.00	980.00
Christmas party/NWSS	1,160.00	0.00	770.00
Computer on-line services	56.30	22.99	978.97
Credit card charges	0.00	0.00	33.42
Gymkhana arena rental	0.00	0.00	1,450.00
Gymkhana equipment	0.00	0.00	655.03
Gymkhana food/bev expense	0.00	0.00	321.86
IGRA conv delegate fees	0.00	0.00	800.00
IGRA conv host exp	0.00	0.00	150.00
IGRA conv rooms	0.00	0.00	1,140.00
IGRA dues	0.00	0.00	600.00
IGRA M/M/M entry fees	0.00	0.00	100.00
IGRA univ rooms	0.00	0.00	400.00
IGRA university	0.00	0.00	225.00
Legal and professional services	0.00	0.00	10.00
M/M/M pagent expense	140.00	193.75	1,695.22
Meeting expense	0.00	0.00	626.02
Miscellaneous expense	0.00	0.00	18.48
Newsletter printing	0.00	0.00	5.19
Office supplies	0.00	0.00	175.54
Pride float expense	0.00	0.00	1,000.55
Printing	97.77	0.00	222.33
R.M.R.R. expense	0.00	25.00	105,678.23
Telephone	0.00	0.00	443.25
Total Expense	1,619.07	299.57	122,563.90
Net Income	(721.43)	834.99	3,406.99

12/13/06

C.G.R.A.
R.M.R.R. Profit and Loss YTD
 January through November 2006

	Jan - Nov 06	Jan - Nov 05	\$ Change
Income			
R.M.R.R. income			
Ad sales	950.00	2,150.00	(1,200.00)
Buckle sponsorship	20,825.00	15,780.00	5,045.00
Camping	1,817.00	1,073.00	744.00
Chute sponsorship	3,050.00	2,200.00	850.00
Contestant fees			
Added prize money	5,000.00	350.00	4,650.00
Contestant appreciation fun...	0.00	1,025.00	(1,025.00)
Contestant hat fines	60.00	45.00	15.00
Entry fees	21,355.00	18,676.00	2,679.00
Int'l sponsorship	0.00	1,200.00	(1,200.00)
Total Contestant fees	26,415.00	21,296.00	5,119.00
Contributions	0.00	125.00	(125.00)
Food sales	3,932.00	6,219.41	(2,287.41)
Gate sales	10,591.80	15,669.00	(5,077.20)
Int'l sponsorship	10,000.00	6,814.50	3,185.50
Merchandise sales	816.00	266.00	550.00
Miscellaneous	15.00	0.00	15.00
Rodeo bank	13,100.00	13,000.00	100.00
Rodeo fund raisers			
Bar tips	1,254.12	1,697.17	(443.05)
Parking	1,428.00	2,242.00	(814.00)
Rodeo fund raisers - Other	1,995.07	7,085.01	(5,089.94)
Total Rodeo fund raisers	4,677.19	11,024.18	(6,346.99)
Script sales	14,235.01	15,822.04	(1,587.03)
Stall fees	300.00	350.00	(50.00)
Vendor sales			
Electric charge	280.00	410.00	(130.00)
Space sales	560.00	1,720.00	(1,160.00)
Total Vendor sales	840.00	2,130.00	(1,290.00)
Total R.M.R.R. income	111,564.00	113,919.13	(2,355.13)
Total Income	111,564.00	113,919.13	(2,355.13)
Expense			
R.M.R.R. expense			
Advertising	2,991.55	2,521.70	469.85
Ambulance	1,487.50	1,487.50	0.00
Arena rental	1,200.00	2,860.00	(1,660.00)
Award buckles	3,225.50	2,962.50	263.00
Award ribbons	512.20	526.07	(13.87)
Buckle promotion	0.00	5.55	(5.55)
Bull fighter	150.00	0.00	150.00
Camping expense	1,380.00	720.00	660.00
Charitable contributions			
Bar tips	1,254.12	0.00	1,254.12
Parking	1,428.00	0.00	1,428.00
Total Charitable contributions	2,682.12	0.00	2,682.12
Clean up expense	1,000.00	1,300.00	(300.00)
Contestant mailing	249.51	478.29	(228.78)
Contestant payoff			
Finals arena fund	457.00	400.00	57.00
Finals contestant fund	2,064.00	1,837.00	227.00
IGRA operating fund	457.00	400.00	57.00
Contestant payoff - Other	19,158.00	16,408.00	2,750.00
Total Contestant payoff	22,136.00	19,045.00	3,091.00
Entertainment	0.00	250.00	(250.00)
Equipment and supplies	4,713.62	3,260.23	1,453.39
Equipment rentals	11,774.46	10,190.10	1,584.36
Food and beverage expense			
Bar supplies	7,843.43	7,562.60	280.83
Food supplies	2,255.57	2,815.59	(560.02)
Total Food and beverage exp...	10,099.00	10,378.19	(279.19)

12/13/06

C.G.R.A.
R.M.R.R. Profit and Loss YTD
 January through November 2006

	Jan - Nov 06	Jan - Nov 05	\$ Change
Garbage/porta potties	1,515.00	2,625.00	(1,110.00)
IGRA arena seat tax	414.00	328.25	85.75
IGRA contestant mailing	177.05	149.56	27.49
IGRA fines	0.00	100.00	(100.00)
IGRA sanction fee	600.00	600.00	0.00
IGRA seat tax	0.00	156.50	(156.50)
Insurance	1,923.27	40.00	1,883.27
Licenses and permits	200.00	200.00	0.00
Merchandise expense	1,218.84	0.00	1,218.84
Official's travel	3,881.00	2,277.73	1,603.27
Poster expense	269.29	125.00	144.29
Program expense	2,768.00	3,584.73	(816.73)
Promotional printing	412.04	208.71	203.33
Rodeo bank	13,100.00	13,000.00	100.00
Sales tax	802.00	679.74	122.26
Security	3,600.00	3,250.00	350.00
Sponsorship promo	56.00	0.00	56.00
Stall clean-up expense	500.00	315.00	185.00
Stall expense	1,960.00	1,260.00	700.00
Stock contractor	6,657.50	5,182.97	1,474.53
T-shirt expense	814.00	617.83	196.17
Tri fold	0.00	623.59	(623.59)
Vendor promo	39.08	42.98	(3.90)
Veterinarian	660.00	620.00	40.00
Volunteer party	509.70	1,344.88	(835.18)
Total R.M.R.R. expense	105,678.23	93,317.60	12,360.63
Total Expense	105,678.23	93,317.60	12,360.63
Net Income	5,885.77	20,601.53	(14,715.76)

12/15/06

C.G.R.A.
Profit & Loss Detail
November 2006

Type	Date	Num	Name	Memo	Class	Split	Amount
Income							
Fund raisers							
Depo...	11/29/2006		The Denver Wrangler	11/19 beer bust		Checking	567.00
Total Fund raisers							567.00
Interest income							
Depo...	11/24/2006		US Bank	Interest earned		Rodeo rese...	0.64
Total Interest income							0.64
Membership dues							
Depo...	11/3/2006			Griffin/J Smith/Tabay/Hoppe/Stoneking-Jones		Checking	150.00
Depo...	11/4/2006			Michael Korzen dues		Checking	30.00
Depo...	11/26/2006			Richard Wheeler dues		Checking	30.00
Depo...	11/26/2006			Paul Chet dues		Checking	30.00
Depo...	11/27/2006			James Jenkins dues		Checking	30.00
Depo...	11/28/2006			David Westman dues		Checking	30.00
Depo...	11/30/2006			Ron Peck-Aragon dues		Checking	30.00
Total Membership dues							330.00
Total Income							897.64
Expense							
CGRA shirt expense							
Check	11/3/2006	6774	Bad Burro Embroidery	3 CGRA shirts Aly/Aly/Dale		Checking	85.00
Check	11/30/2006	6778	Cut Above Designs	Rodeo director shirts Roger/Ken		Checking	80.00
Total CGRA shirt expense							165.00
Christmas party/NWSS							
Depo...	11/3/2006			NWSS tickets sold		Checking	(100.00)
Check	11/30/2006	6779	National Western Stock S...	A/N 33450 1/20/07 @ 8:00p 60 tks @ \$21/each		Checking	1,260.00
Total Christmas party/NWSS							1,160.00
Computer on-line services							
Check	11/1/2006		Authnet Gateway	Monthly usage		Checking	35.70
Check	11/1/2006		Authnet Gateway	Monthly usage		Checking	20.60
Total Computer on-line services							56.30
M/M/M pagent expense							
Check	11/29/2006	6776	3rd Planet Promotions, LLC	Embroidery 4 sashes		Checking	140.00
Total M/M/M pagent expense							140.00
Printing							
Check	11/30/2006	6777	The Copy Shoppe	Finals 07 tents/postcards		Checking	97.77
Total Printing							97.77
Total Expense							1,619.07
Net Income							(721.43)

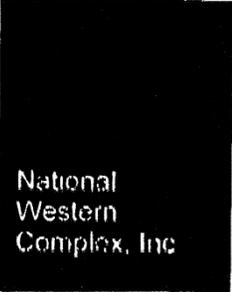
12/13/06

C.G.R.A.
A/R Aging Summary
As of December 13, 2006

	<u>Current</u>	<u>1 - 30</u>	<u>31 - 60</u>	<u>61 - 90</u>	<u>> 90</u>	<u>TOTAL</u>
Anheuser-Busch Sales Co. of Denver	0.00	500.00	0.00	0.00	0.00	500.00
Beck's Beverages	0.00	0.00	0.00	0.00	200.00	200.00
Central Car Service, LLC	0.00	0.00	0.00	0.00	400.00	400.00
Contreras, Jesse	0.00	0.00	0.00	0.00	92.00	92.00
Denver Eagle	0.00	0.00	0.00	0.00	800.00	800.00
Future Brands	0.00	0.00	0.00	0.00	2,075.00	2,075.00
M4M-USA.com	0.00	0.00	0.00	0.00	5,000.00	5,000.00
Mr/Ms/Miss C.G.R.A. 2005	0.00	184.50	0.00	0.00	0.00	184.50
Tafoya, Ron & Mike Martinez	0.00	0.00	0.00	0.00	200.00	200.00
TOTAL	0.00	684.50	0.00	0.00	8,767.00	9,451.50

National Western Complex Proposal

Marketing Department
4655 Humboldt St.
Denver, CO 80216-2818



National
Western
Complex, Inc

Dear International Gay Rodeo Association:

The National Western Complex would like to thank you for allowing us the opportunity to bid on your upcoming event. Currently, we are working closely with the Colorado Gay Rodeo Association and have reserved October 10-12, 2008 for the International Gay Rodeo Finals. We would love to help you celebrate your event.

The National Western Complex offers practical, impressive and spacious show facilities, along with a number of amenities.

National Western Events Center

- 150-foot x 300-foot total floor space
- 336 adjacent stalls
- 4,777 fixed stadium seats
- Outstanding and nationally-recognized arena footing
- 3,500 sq. ft. of display space on concourse (*see enclosed layout*)
- State of the art sound system
- Heated with four fresh air exchanges per hour
- Four concession stands with a variety of menu selections
- Multiple beer and liquor stands
- Highly maintained restrooms in each corner of concourse

Events Center Paddock Arena

- 180-foot x 90-foot total floor space
- 5,000 sq. ft. for truck and trailer display
- Contiguous to Events Center Arena
- Includes show office, two suites, lounge and first aid room

Events Center Stable

- 336 stalls adjoining the warm-up and shoe arenas
- Three large wash racks
- Large restrooms that include showers

Once again, we are excited about this opportunity and look forward to hosting your event. We assure you that you will have a great Rodeo in the Mile High City of Denver.

Sincerely,

Kyle Baun
Facility Manager
National Western Complex
303-299-5515
nwtickets@nationalwestern.com

NATIONAL WESTERN COMPLEX

Pricing Proposal for the Rodeo October 10-12, 2008

IGRA Finals Rodeo

PO Box 18782

Denver, CO 80218-0728

Attn: Ken Pool

303-722-0072

National Western Charges

Events Center Building Rental - \$2,500/day

Deposit - \$2,500

Stalls - \$27.50 for 3 days - \$5 per additional day

Cattle pens in Yards - \$2.50/head

Tables - \$6/each

Chairs - \$1/each

Chutes - \$1,500

Roping End - \$250

Electrician - \$50/hour

Any other equipment charged as used

Marquee - \$1,000/week

Hours of Event

Move in Friday - 7:30am-6:00pm

Saturday Slack - 8:00am-1:00pm

Saturday Event - 2:00pm-5:00pm

Sunday Slack - 8:00am-1:00pm

Sunday Event - 2:00pm-5:00pm

Move out - 5:30pm-midnight - If there are horses that can't be moved out by midnight, they will have the option to move to a different area of the Complex until noon on Monday (if needed).

Parking

RV's - Weekend rate \$18/day. We will charge IGRA and you will collect.

Parking Passes - 75 free

3-Day Passes - \$9/each - available at Gate 7

Public Parking - \$6/day

Third Party Charges

Police - 2 Officers at \$35/hour each

Firemen - 1 at \$35/hour

Security - \$15/hour ? on how many needed

Ambulance - \$50/hour

Bedding - Bill Amen

Ticket Office - National Western can supply this service

Other Details

Thursday will be the early move in day

Licensed and bonded security will be needed at nights

Client will need to provide water tanks in the Yards



RED LION HOTEL® DENVER CENTRAL

A PROPOSAL DESIGNED FOR: INTERNATIONAL GAY RODEO ASSOCIATION



Rest Easy at the Red Lion

With our new Sweet Dreams® beds, a good night's sleep is easy to find. But you'll *rest easy* in the confidence that your next meeting will be picture perfect.

Why?

We'll meet your needs and exceed your expectations with our:

- Incomparable Value,
- Convenient Location,
- Complimentary Transportation, and
- Superior Amenities

Incomparable Value

- 120 newly renovated guestrooms
- Sweet Dreams® beds with pillow-top mattresses in every room
- Two parlor suites
- 15,000 square feet of recently constructed, flexible meeting space

Convenient Location

- Six miles from downtown [Denver](#)
- 16 miles from [Denver International Airport](#)
- More than [30 restaurants and 60 retail outlets](#) within one mile

Complimentary Transportation

- Denver International Airport shuttle service every 30 minutes, 4:25AM-12:25AM
- Shuttle service to downtown Denver's 16th Street Mall every two hours, 12:55PM-8:55PM

Superior Amenities

- Business Center (including 24-hour internet, photocopier, fax, printer)
- Complimentary wireless Internet access throughout lobby
- Four in-house dining options:
 1. The Amberstone Grill – breakfast, lunch and dinner
 2. 24 Hour Grab and Go Counter
 3. The Amberstone Lounge – evening drinks
 4. Room Service – full restaurant menu 6:00AM-10:00PM
- Complimentary fitness center, outdoor pool
- Enterprise car rental next door
- High-speed internet access in guestrooms and meeting space





GuestAwards Program

GuestAwards offers:

- Earn points toward hotel stays
- Flight rewards with air miles or air travel
- Credit toward concert tickets, sporting events and other entertainment available on TicketsWest.com
- Car rental rewards
- Merchandise rewards from leading retailers

Guestroom Accommodations

This proposal confirms the following guestroom requirements for this group:



Dates	10/8/08 Wednesday	10/9/08 Thursday	10/10/08 Friday	10/11/08 Saturday	10/12/08 Sunday
Deluxe Guestrooms	30	60	100	100	60

Our best available rate for non-group rooms over this time is \$139 plus tax.

We are pleased to extend the following non-commissionable group rate for single or double occupancy, which does not include tax currently at 14.85%:

Deluxe Guestrooms Rate for IGRA 2008: 89.00

Function Space

We are very fortunate to have all of our meeting space on one level, and in one area, minimizing traffic challenges, attendee frustration, and confusion. Your specific agenda is outlined on the final page of this document.



[Click here](#) to view floor plans of our meeting space.

We'll Sweeten the Deal

We are pleased to offer the following concessions for your group:

- One complimentary room per 45 rooms actualized
- (1) complimentary Parlor Suite above the comp policy
- (10) complimentary amenities for VIP guests
- (15) staff rooms at a rate of \$69.00
- Three week cut-off date
- Room Rental waived to \$500.00 one time set up fee with minimum food and beverage of \$7500.00 total for 3 events to include banquet and lobby bar revenues. Should the Sunday evening event be secured, the total revenues needed for 4 days would be \$8500.00



Resting Easy Yet?

If all of the above meets with your approval, we would be delighted to arrange a site inspection or forward you a formal letter of agreement. Should you have any questions, please contact me directly at 303-329-5207.



Mr. Pool, thank you again for your consideration and we look forward to the opportunity to work with you. If you would like to familiarize yourself further with the Red Lion Denver Central, please visit our website at www.redlion.com/denvercentral.



Sincerely,

Molly Flagg
Director of Sales
Red Lion Denver Central
4040 Quebec Street
Denver, CO 80216





RED LION HOTEL®
DENVER CENTRAL

MEETING AGENDA FOR:
INTERNATIONAL GAY RODEO ASSOCIATION

Date	Start Time	End Time	Function	Room	Setup	Agr	Room Rental
10/09/2008	6:00 PM	1:00 AM	Cash Bar	Aspen Ballroom	Rounds	350	500.00
10/10/2008	6:00 PM	1:00 AM	Cash Bar	Aspen Ballroom	Rounds	350	
10/11/2008	6:00 PM	1:00 AM	Cash Bar	Aspen Ballroom	Rounds	350	
10/12/2008	6:00 PM	1:00 AM	Cash Bar	Aspen Ballroom	Rounds	350	

[Click here](#) to view floor plans of our meeting space.



This document is based on information communicated to this facility and in no way constitutes a binding contractual agreement.

