



**BOARD OF DIRECTORS MEETING**  
Hilton Garden Inn Midtown Oklahoma City, OK  
Friday, May 23, 2014  
10:30 am

**AGENDA**

**Call to Order**

**Welcome and Introductions**

**Roll Call**

**Adoption of Rules of Debate**

**Approval of Previous Minutes**  
St. Louis – January 17, 2014

**Executive Reports**

**President**  
Ed Barry

**Vice President**  
James Jenkins

**Secretary**  
Bruce Gros

**Treasurer**  
David Hill

**Trustees Chair**  
Ray Ostmann

**Administrative Assistant**  
Tommy Channel

**Auditor**  
Jabby Lowe

### **Standing Committees**

Membership	–	Larry Lindstrom
Bylaws	–	Benjamin Avant
Rodeo Rules	–	Clint Coil
Community Outreach–Fundraising–Royalty	–	2014 Black Sashes
Budget	–	David Hill
Public Relations	–	Brian Helander
Marketing	–	
Nominating	–	Frank Mazzo
Dance Competition Rules	–	James Jenkins
Finals Rodeo	–	Dan Nagel
Women’s Outreach	–	Kami Boles
IGRA University	–	John Hill & Lisa Smith
Annual Convention	–	Larry Lindstrom
Hall of Fame	–	Roger Bergmann
Arena Directors	–	Heather Murray
Chute Coordinators	–	Jay Beck
Judges	–	Michael Lentz
Auditor, Secretary, Scorekeepers	–	Ron Trusley
Association Presidents	–	Bruce Roby & Randy Edlin

### **Ad Hoc Committees**

Animal Issues & Concerns	–	Kelly Peebles
Archives	–	Brian Rogers
Gay Games	–	Judy Munson
Health & Safety	–	Amy Griffin
Information Systems	–	Larry Lindstrom
Joint Certification	–	Ron Trusley
Social Media	–	Kole Hillman
Disciplinary Processes	–	

### **Old Business**

#### **New Business**

Disciplinary Processes Resolution  
Revision of 2014 Budget  
Review Pending Contracts  
Rodeo Approvals for 2015  
IGRA University 2015 Proposals  
WGRF 2015 Proposals

### **Announcements**

CGRA, TGRA, GSGRA, AGRA, OGRA, MGRA, NMGRA, NSGRA  
DSRA, ASGRA, NGRA, ILGRA, ARGRA, MIGRA, RRRRA,  
GWGRA, FGRA, SCCGRA, IAGRA, LSGRA, SGRA, CSGRA

### **Adjournment**

## MINUTES

The regular quarterly meeting of the International Gay Rodeo Association (IGRA) Board of Directors was held on Friday, May 23, 2014 at 10:46 am at the Hilton Garden Inn Midtown Oklahoma City, Oklahoma; the President being in the chair and the Secretary being present. The minutes of the January 17, 2014 meeting were approved as read.

The following board members and guests were present. Quorum was established at 62%.

President	Ed Barry	Admin. Assistant	Tommy Channel
Secretary	Bruce Gros	ARGRA	Judy Munson
Treasurer	David Hill	NGRA	Bill Trunzo
ARGRA	Janie Van Santen	NGRA	Lorry King
ASGRA	Tom Lott	TGRA	Robin Cagle
CGRA	John Beck	TGRA	Eddie Sherbert
DSRA	Jacky Green	TGRA	Dan Nagel
GSGRA	Bruce Roby		
GWGRA	Ray Ostmann		
MGRA – Alt	Mike Morrison		
NGRA	Guy Puglisi		
NSGRA	A.J. Vawter		
OGRA	Paul Boyd		
RRRA – Alt	Dee Zuspín		
SGRA – Alt	Bobby Fender		
TGRA	Mark Gurrola		

Ray Ostmann moved that the meeting be conducted observing the same Rules of Debate as provided for IGRA Convention in the IGRA Standing Rules. Motion passed on a voice vote.

### **Executive Board Reports.**

President. Ed Barry presented the attached written report. He announced appointment of a number of committee chairs and outlined numerous contractual arrangements for review and approval.

Vice President. James Jenkins was absent due to work commitments and submitted the attached written report.

Secretary. Bruce Gros submitted the attached written report.

Treasurer. David Hill reported on Accounts Receivable from various Associations.

Trustees Chair. Ray Ostmann reported that the Board of Trustees will meet following the board meeting. There are no EPRBs on the agenda.

Administrative Assistant. Tommy Channel reviewed insurance requirements and timelines, and provided direction on where to find forms for Additional Insured requests.

Meeting recessed at 12:07 pm for lunch and reconvened at 1:03 pm.

Corporate Auditor. Ed Barry presented the attached First Quarter 2014 report submitted by Jabby Lowe, with one action item.

Ray Ostmann moved to write off \$217.32 due from SSGRA and \$100.00 due from Gabe Hernandez as uncollectable with the stipulation that each must settle the debt to participate in future IGRA sanctioned events. Motion passed on a voice vote.

### **Standing Committee Reports.**

Community Outreach. Bill Trunzo presented the attached written report. Jeff Germany was absent due to accompanying Franklin Thompson to the hospital.

Budget. David Hill reported that the 2014 budget will be updated after today's meeting and forwarded to the Board of Directors for approval.

Hall of Fame. Bruce Gros presented the attached written report submitted by Roger Bergmann.

WGRF. Dan Nagel reported on updates to the WGRF budget. He gave a review of the overall progress with emphasis on specific areas.

### **Ad Hoc Committee Reports.**

Archives. Ed Barry presented the attached written report submitted by Brian Rogers.

Social Media. Ed Barry presented the attached written report submitted by Kole Hillman.

Information Systems. Ed Barry reported on steps required to update changes for rodeo contestant registration and the requirement that credit card billing addresses match those in the IGRA contestant data base.

Convention 2014. John Beck reported on progress for IGRA Convention, referring to the <http://www.cgra.us/convention/> website for further information.

Gay Games 9. Judy Munson reported on progress for GG9 planning and presented the attached revised proposed budget.

Bruce Roby moved to approve the proposed GG9 budget. Motion passed on a voice vote.

### **New Business**

Review Pending Contracts. John Beck moved to approve the attached Bud Light sponsorship agreement. The motion passed on a voice vote.

Ray Ostmann moved to approve the attached Jack Daniels sponsorship agreement. The motion passed on a voice vote.

Ray Ostmann moved to approve the attached Summit County Agricultural Society Arena Rental Agreement, the Summit County Agricultural Society Arena Complex Addendum A, and the Summit County Agricultural Society Rental Agreement for Gay Games 9, subject to final corrections by the Executive Board of Directors.

Ed Barry surrendered the Chair to Bruce Gros to participate in discussion. After discussion, the motion passed on a voice vote.

Ed Barry resumed the Chair.

IGRA University 2015 Proposals. Bruce Gros moved to rescind the motion of May 3, 2013 selecting St. Louis as the location for IGRA University 2015. The motion passed on a voice vote.

Tom Seaman presented a proposal for University to be in San Antonio, Texas. A written proposal submitted by Brian Helander was reviewed for University to be in Tucson, Arizona.

Bruce Roby moved that a written ballot be taken to select between the two proposed sites. The motion passed on a voice vote.

Upon written balloting, San Antonio, Texas was selected as the site for IGRA University 2015.

WGRF 2015 Proposals. Guy Puglisi presented a proposal for WGRF to be at South Point Hotel and Casino in Las Vegas, Nevada.

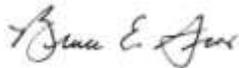
Rocky Heffa and Ed Sherbert presented a proposal for WGRF to be in Dallas, Texas.

Upon written balloting, South Point Hotel and Casino was selected as the site for WGRF 2015.

### **Announcements**

Announcements were made by representatives of the various Associations.

There being no further business appearing, the chair adjourned the meeting at 4:32 pm.



Bruce E. Gros, IGRA Secretary

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## IGRA Alternate Trustee OKC meetings

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From: **Chuck Browning** (sgra.trustee@yahoo.com)

Sent: Mon 5/19/14 6:28 PM

To: Gros Bruce (secretary@igra.com); Fender Bobby (flacwby@yahoo.com)

Cc: IGRA BOD Group (igrabod@yahoogroups.com)

Hello Bruce,

I will not be attending the OK City IGRA Board meetings. I am appointing SGRA Member Bobby Fender as my Alternate Trustee Friday May 23rd through Sunday May 25th, 2014.

Thank You,

Chuck Browning

Sent from my iPhone



Bruce Gros <igrabruce@gmail.com>

**[IGRABOD] Alternate**

1 message

**cappaints@aol.com [IGRABOD]** <IGRABOD@yahoogroups.com>

Thu, May 22, 2014 at 7:37 PM

Reply-To: IGRABOD@yahoogroups.com

To: IGRABOD@yahoogroups.com

Cc: deezuspann@aol.com

Dee Zuspann will be the RRRRA alternate trustee.

Candace

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Posted by: [cappaints@aol.com](mailto:cappaints@aol.com)

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Bruce Gros <igrabruce@gmail.com>

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## [IGRABOD] board meeting

1 message

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**migrabear@aol.com [IGRABOD]** <IGRABOD@yahoogroups.com>

Fri, May 23, 2014 at 7:55 AM

Reply-To: IGRABOD@yahoogroups.com

To: IGRABOD@yahoogroups.com

Due to new job I will not be able to attend board meeting the weekend in OKC

there is no alt

David Hallwood  
Migra

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Posted by: [migrabear@aol.com](mailto:migrabear@aol.com)

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Bruce Gros <igrabruce@gmail.com>

## [IGRABOD] Board meeting

1 message

**kenneth hall** [kenhall66@hotmail.com](mailto:kenhall66@hotmail.com) [IGRABOD] <IGRABOD@yahoogroups.com> Thu, May 22, 2014 at 7:12 PM  
Reply-To: IGRABOD@yahoogroups.com  
To: "igrabod@yahoogroups.com" <igrabod@yahoogroups.com>, "mike@mgra.us" <mike@mgra.us>

Mike Morrison will be the MGRA alternate trustee May 23-25, 2014. Mike is a member in good standing. Have a great meeting and a super rodeo.

Ken Hall  
MGRA Trustee

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Posted by: kenneth hall <[kenhall66@hotmail.com](mailto:kenhall66@hotmail.com)>

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## OKC RODEO

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From: **Joe Daddezio** (joey\_daddezio@mac.com)

Sent: Thu 5/22/14 8:27 AM

To: [igrabod@yahoo.com](mailto:igrabod@yahoo.com) ([igrabod@yahoo.com](mailto:igrabod@yahoo.com)); [president@igra.com](mailto:president@igra.com). ([president@igra.com](mailto:president@igra.com));  
[secretary@igra.com](mailto:secretary@igra.com) ([secretary@igra.com](mailto:secretary@igra.com))

Good morning,

I will not be attending the board meeting as Interim Trustee for ILGRA. I am unable to attend this rodeo this weekend.

joe daddezio  
ILGRA INTERIM TRUSTEE  
Sent from my iPhone  
219.689.1644



Bruce Gros &lt;igrabruce@gmail.com&gt;

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**[IGRABOD] IGRA Board Meeting**

1 message

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**'Ron Trusley' rtrusley@cox.net [IGRABOD]** <IGRABOD@yahoogroups.com>

Thu, May 22, 2014 at 11:06 PM

Reply-To: IGRABOD@yahoogroups.com

To: igrabod@yahoogroups.com

I am unable to attend the board and trustees meetings in Oklahoma City May 23-25, 2014. There is no alternate.

Ron Trusley  
AGRA Trustee

**From:** <mailto:IGRABOD@yahoogroups.com>  
**Sent:** Thursday, May 22, 2014 6:12 PM  
**To:** [igrabod@yahoogroups.com](mailto:igrabod@yahoogroups.com) ; [mike@mgra.us](mailto:mike@mgra.us)  
**Subject:** [IGRABOD] Board meeting

Mike Morrison will be the MGRA alternate trustee May 23-25, 2014. Mike is a member in good standing. Have a great meeting and a super rodeo.

Ken Hall  
MGRA Trustee

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Posted by: "Ron Trusley" <[rtrusley@cox.net](mailto:rtrusley@cox.net)>

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IGRA Presidents Report  
Spring Meeting  
May 23, 2014  
Oklahoma City, OK

Post IGRA University – took stock of the situation and began thinking about next year. John Hill and Lisa Smith will be Co-Chancellors. Later today we will be choosing between staying in St. Louis which, we committed to but have no contracts holding us there or move (in alphabetical order to either San Antonio or Tuscon).

Ray and I spent a considerable amount of time coming up with an interim process to implement the Trustees decision in St Louis to allow those in bad standing to participate in a process to get out if they were placed in bad standing prior to the two year general IGRA level amnesty period. We had one person we communicated with directly and he expressed initial interest but then never followed through. So that process is there, should anyone in those circumstances choose to use it, until we get to convention and replace it based on the mandate passed at last convention. In the absence of a defined process it was up to myself and Ray to create a fair process to use.

After that I was in FL for a client and worked the Ft Lauderdale Pride Booth with the folks from FGRA.

Then I went to the NY GLBT Travel show and worked our booth with Sonny Koerner, AJ Vawter, Mark Larsen, Robert Bowden and Lance. IGRA owes a huge debt of gratitude to AJ and Mark and in particular AJ for bringing back Brutus from the cusp of death. He transported the heart of the manual bulls' mechanism back to MN and had the rods and springs and such replaced. We got awesome banners created by Jerry Cunningham as well as posters, and business cards and I printed them locally in FL. We gave about 200 bull rides over the two days and passed out about 500 business cards. AJ used his Zip Car membership and transported Brutus very cheaply that way. Other than surgery costs we didn't spend very much money. I donated my airfare and hotel costs to IGRA and will only get reimbursed for printing and the step stool ladder and AJ will for the parts and Zip rental and such. So we did it pretty cheaply. Mark hosted folks at his condo and the rest were local. So I thank everyone for that. Compete magazine wants to cover GG9 and Finals as well as other rodeos potentially. Also, the show in NJ would like us to come there but I'm not sure we can man it or afford it, but we can discuss in new business.

I spent time with James Ramey of Bud in NY doing the initial round of negotiations on our 2014 contract. Since then it has been tweaked up until the final version you have today. I'm going to go over the Bud funding changes since 2012 with you right now. (bring up excel doc). So regarding Bud, they are keenly interested, as is any sponsor, about what they get for their money. This is why I asked, at Bud's request about web hits and such. So I'm going to spend a little time going over that with you all right now (bring up the Bud Exposure Excel Doc).

They Royalty have the other 1,000 or so business cards to distribute the rest of this year.

After New York, at the Florida Rodeo I was free so I worked as a timer for both days, I'm happy to help if I'm at your rodeo and you are short handed in areas like that.

I've been talking to various chairs about their missions for this year and solidifying who will be doing what. The current chairs are: (go over the list of chairs in excel).

I will be inviting more people into the process of the rules re-write and I expect that it will be done by the end of September. I am going to finalize who will be chairing that committee.

I've asked Randy Edlin to take Strategic Planning and I've asked the Exec Board to act as the rapid assist group and we'll pull people in as needed. I'll let you know how that turns out.

I still need someone for Growth through Alliances – please let me know.

I found out a few other things on accident. Like others on this board and committees, I had email was bouncing back or in my case just frozen. So, I switched to [president.igra@gmail.com](mailto:president.igra@gmail.com), called AOL, got my password reset and account activated, cleared out tons of email and junk email and as I was clearing it out new and old email would replace it including over 150 spam in only 90 minutes. Not all of the emails I sent out actually ever made it out, so if you are looking for something from me let me know.

On a side note after growing about 36 % on average over the past three years my business is set to grow at a much higher rate. So about 6 days a week on average I work 12 to 16 hours a day, sometimes 7 days a week. So I'm crazy busy working so I can have the means to sponsor and volunteer to IGRA which I care about deeply. So as many chairs know the most efficient and quickest way to reach me is via text if you need something immediate. I should have taken Frank's advice last year and switched from AOL to another email method, although I still get about 150 spam a day

So to prep you for New Business we have to:

- Approve the Bud Contract – it very specifically assigns funds to particular events in order to accommodate GG9
- Choose and approve a 2015 Site for University
- Choose and approve a 2015 Site for WGRF – either act on the WGRF committee's recommendation or chose an alternate path.
- Approve the WGRF Jack Daniels sponsorship Contract – we already approved the increased insurance at University
- Approve the initial GG9 contracts (we will be getting a detailed update from Judy and the committee) and they have done a great job. There will likely be more and we will have to do BOD conference calls to approve them.

Lastly, I want to implore you, to get behind the IGRA Rodeo at GG9, Sponsored by Bud Light and the time to commit and get on board this train personally and as an association is totally here. I will lead my example and Sponsor Rookie Cowboy and Rookie Cowgirl right now. Register for the opening/closing ceremonies, participate in the rodeo if you can, sponsor, and volunteer, and attend as many days as you're able.

That's my report. Thanks everyone.

Ed Barry, IGRA President

## **IGRA Vice Presidents Report**

**OKC – May 2014**

**2015 Royalty Competition - A preliminary agenda has been submitted to the WGRF committee per Tommy Channel.**

**Judges Draw for Royalty Competition - Draw was conducted and a list of associations will be emailed to the Trustees group.**

**2014 Royalty Team Fund-raising - The 2014 team is actively fund-raising and several team members have achieved their minimum goals.**

Board of Directors Meeting  
May 23, 2014  
IGRA Secretary's Report

Actions of the Executive Board of Director

Since the last regularly scheduled meeting, the Executive Board of Directors has taken no actions requiring being reported to the Board of Directors.

IGRA Corporate Records

All meeting minutes have been completed and posted to Google Drive. I have been tardy in completing some within the expected timeframe due entirely to my own scheduling and will work to structure myself to be more timely going forward. Thank you to David Hill for his continuous efforts to supply me with document sets after each rodeo, to the Trustees who record proceedings at the various rodeos, and to Kelly Peebles who located and supplied the missing pre-rodeo minutes from Zia Regional Rodeo.

Trustees, please assist me by noting who presides at rodeo meetings and who records the minutes. I've also noted the absence of a number of Stock Contractor Evaluation Forms. This information may be helpful in guiding future rodeo planning. If any reports have been completed that are not part of the record, please forward to me and I will insert them in the proper document.

Officers, Trustees, and Committee Chairs should recognize that Minutes convey a record of actions taken by the body and are not a summation of reports, bullet points of discussions, or cataloging of announcements. Any such reports or documents you feel should be part of the record for future reference should be provided in electronic or print format so they can be attached to the appropriate minutes.

Information Trends

Year to date there have been no EPRB filings. We have had three rodeo reviews compared with six in 2013. Injury reports, whether animal or human, are at thirteen in 2014 compared with seven in 2013. There appears to be some inconsistency in our tracking of reported injuries between minutes, checklists, and accompanying reporting forms.

Contestant load at rodeos held both years stands at 312 in 2014 compared to 327 in 2013, a 95.41% retention rate. For all rodeos it is 363 for 2014 versus 416 in 2013, a 86.63% retention rate.

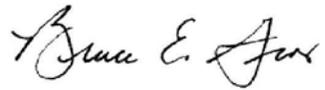
Progressive Prize Concept

In considering participation and attendance trends I've given personal thought to ways IGRA and local associations may partner to influence improved results on a minimal cost sharing

model. As a point of departure for discussion I've drafted a Progressive Prize Pool document (attached) which I hope will encourage creative thinking.

Action Items

None at this time.

A handwritten signature in cursive script that reads "Bruce E. Gros". The signature is written in black ink and is positioned above the printed name and title.

Bruce E. Gros  
IGRA Secretary

## **Progressive Prize Pool**

### **Purpose:**

Provide an incentive for contestants to participate in rarely entered events to improve rodeo skills, promote spectator involvement in rodeos, and give sponsors an affordable means of partnering across a broad spectrum of participating rodeos.

### **Concept and Structure:**

Create a flexible, independent prize pool that accumulates from participating rodeo to participating rodeo with funds carrying over until won, recalculated at the start of each based on total available pool using established payout ratios. \$250 for each event, Men's/Women's Bull Riding, M/W Bronc Riding, and M/W Steer Riding, added to a rolling prize pool.

### **Participation:**

Shared equally between IGRA sponsors and participating Member or Recognized Association sponsors. Participation, and access to the progressive prize pool, is solely at the discretion of the local Association.

### **Important Considerations:**

- Flexible legislative language to allow changes as needs change
- Input from multiple constituencies—Associations, Sponsors, Contestants
- Means of Promotion and Sponsor Recognition
- Duration of commitment to testing
- Evaluation of results to achieve desired outcomes

Table 1 – Men's Bull Riding 2013-present

Rodeo	Places	Fixed \$	Rolled \$	Total \$	1 <sup>st</sup> -40%	2 <sup>nd</sup> -27%	3 <sup>rd</sup> -20%	4 <sup>th</sup> -13%
Arizona Gay Rodeo	0-0-0	250	0	250	50	33.75	25	16.25
					50	33.75	25	16.25
TGRA Texas Tradition	1-0-1	250	250	500	<b>100</b>	67.50	50	32.50
					100	67.50	50	32.50
Rodeo in the Rock	0-0-0	250	400	650	130	87.75	65	42.25
					130	87.75	65	42.25
Hot Rodeo	0-0-0	250	650	900	180	121.50	90	58.50
					180	121.50	90	58.50
Bighorn Rodeo	0-0-0	250	900	1150	230	155.25	115	74.75
					230	155.25	115	74.75
Great Plains Rodeo	1-0-1	250	1150	1400	<b>280</b>	189	140	91
					280	189	140	91
Sierra Stampede	1-0-1	250	1120	1370	<b>274</b>	184.95	137	89.05
					274	184.95	137	89.05
Canadian Rockies Int'l	0-0-0	250	1096	1346	269.20	181.71	134.60	87.49
					269.20	181.71	134.60	87.49
Rocky Mtn Regional	0-1-1	250	1346	1596	319.20	215.46	159.60	103.74
					<b>319.20</b>	215.46	159.60	103.74
Great Lakes Regional	0-0-0	250	1276.80	1526.80	305.36	206.12	152.68	99.24
					305.36	206.12	152.68	99.24
Zia Regional Rodeo	0-0-0	250	1526.80	1776.50	355.36	239.83	177.65	115.47
					355.36	239.83	177.65	115.47
Windy City Rodeo	0-1-1	250	1776.50	2026.50	405.30	273.58	202.65	131.72
					<b>405.30</b>	273.58	202.65	131.72
MGRA Show Me State	0-0-0	250	1621.20	1871.20	374.24	252.61	187.12	118.12
					374.24	252.61	187.12	118.12
Bay Area Regional	1-1-1	250	1871.20	2121.20	<b>848.48</b>	286.36	212.12	137.88
					286.36	212.12	137.88	
WGRF	1-2-1	250	1272.72	1522.72	<b>304.54*</b>	<b>205.57</b>	152.27	98.98
					304.54	<b>205.57*</b>	152.27	98.98
Arizona Gay Rodeo	1-1-2	250	807.04	1057.04	<b>211.41</b>	142.70	105.70	68.71
					<b>211.41</b>	142.70	105.70	68.71
TGRA Texas Tradition	2-1-1	250	634.22	884.22	<b>353.69</b>	<b>119.37</b>	88.42	57.47
					119.37	88.42	57.47	
Sunshine Stampede	0-1-1	250	411.16	661.16	132.23	89.26	66.12	42.98
					<b>132.23</b>	89.26	66.12	42.98
Hot Rodeo	0-0-0	250	528.93	778.93	155.79	105.16	77.89	50.63
					155.79	105.16	77.89	50.63
Bighorn Rodeo	0-0-0	250	778.93	1028.93	205.79	138.91	102.89	66.88
					205.79	138.91	102.89	66.88
Great Plains Rodeo		250	1028.93	1278.93	255.79	172.66	127.89	83.13
					255.79	172.66	127.89	83.13

Table 2 – Women’s Bull Riding 2013-present

Rodeo	Places	Fixed \$	Rolled \$	Total \$	1 <sup>st</sup> -40%	2 <sup>nd</sup> -27%	3 <sup>rd</sup> -20%	4 <sup>th</sup> -13%
Arizona Gay Rodeo	0-0-0	250	0	250	50	33.75	25	16.25
					50	33.75	25	16.25
TGRA Texas Tradition	0-0-0	250	250	500	100	67.50	50	32.50
					100	67.50	50	32.50
Rodeo in the Rock	0-0-0	250	500	750	150	101.25	75	48.75
					150	101.25	75	48.75
Hot Rodeo	0-0-0	250	750	1000	200	135.00	100	65.00
					200	135.00	100	65.00
Bighorn Rodeo	0-0-0	250	1000	1250	250	168.75	125	81.25
					250	168.75	125	81.25
Great Plains Rodeo	0-0-0	250	1250	1500	300	202.50	150	97.50
					300	202.50	150	97.50
Sierra Stampede	0-0-0	250	1500	1750	350	236.25	175	113.75
					350	236.25	175	113.75
Canadian Rockies Int’l	0-0-0	250	1750	2000	400	270.00	200	130.00
					400	270.00	200	130.00
Rocky Mtn Regional	0-0-0	250	2000	2250	450	303.75	225	146.25
					450	303.75	225	146.25
Great Lakes Regional	0-0-0	250	2250	2500	500	337.50	250	162.50
					500	337.50	250	162.50
Zia Regional Rodeo	0-0-0	250	2500	2750	550	371.25	275	178.75
					550	317.25	275	178.75
Windy City Rodeo	0-0-0	250	2750	3000	600	405.00	300	195.00
					600	405.00	300	195.00
MGRA Show Me State	0-0-0	250	3000	3250	650	438.75	325	211.25
					650	438.75	325	211.25
Bay Area Regional	0-0-0	250	3250	3500	700	472.50	350	227.50
					700	472.50	350	227.50
WGRF	0-0-0	250	3500	3750	750	506.25	375	243.75
					750	506.25	375	243.75
Arizona Gay Rodeo	0-0-0	250	3750	4000	800	540.00	400	260.00
					800	540.00	400	260.00
TGRA Texas Tradition	0-0-0	250	4000	4250	850	573.75	425	276.25
					850	573.75	425	276.25
Sunshine Stampede	0-0-0	250	4250	4500	900	607.50	450	292.50
					900	607.50	450	292.50
Hot Rodeo		250	4500	4750	950	641.25	475	308.75
					950	614.25	475	308.75
Bighorn Rodeo		250	4750	5000	1000	675.00	500	325
					1000	675.00	500	325
Great Plains Rodeo		250	5000	5250	1050	708.75	525	341.25
					1050	708.75	525	341.25

Table 3 – Men’s Steer Riding 2013-present

Rodeo	Places	Fixed \$	Rolled \$	Total \$	1 <sup>st</sup> -40%	2 <sup>nd</sup> -27%	3 <sup>rd</sup> -20%	4 <sup>th</sup> -13%
Arizona Gay Rodeo	1-1-2	250	0	250	50	33.75	25	16.25
					50	33.75	25	16.25
TGRA Texas Tradition	2-2-2	250	250	500	<b>200</b>	<b>135</b>	50	32.50
							50	32.50
Rodeo in the Rock	3-3-2	250	165	415	<b>83*</b>	<b>55.89@</b>	<b>41.10</b>	26.98
					<b>83@</b>	<b>55.89*</b>	<b>41.10</b>	26.98
Hot Rodeo	0-0-0	250	55.02	305.02	61	41.18	30.50	19.83
					61	41.18	30.50	19.83
Bighorn Rodeo	0-0-0	250	305.02	555.02	111	74.93	55.50	36.08
					111	74.93	55.50	36.08
Great Plains Rodeo	2-3-2	250	555.02	805.02	<b>161*</b>	<b>108.68@</b>	80.50	52.33
					<b>161@</b>	<b>108.68*</b>	<b>80.50</b>	52.33
Sierra Stampede	1-0-1	250	185.16	435.16	<b>87.03</b>	58.75	43.52	28.29
					87.03	58.75	43.52	28.29
Canadian Rockies Int'l	2-0-2	250	348.13	598.13	<b>119.63</b>	<b>80.75</b>	59.81	38.88
					119.63	80.75	59.81	38.88
Rocky Mtn Regional	0-0-0	250	397.75	647.75	129.55	87.45	64.78	42.10
					129.55	87.45	64.78	42.10
Great Lakes Regional	0-0-0	250	647.75	897.75	179.55	121.20	89.78	58.35
					179.55	121.20	89.78	58.35
Zia Regional Rodeo	0-0-0	250	897.75	1147.75	229.55	154.95	114.78	74.60
					229.55	154.95	114.78	74.60
Windy City Rodeo	3-2-5	250	1147.75	1397.75	<b>279.55</b>	<b>188.70</b>	<b>139.78</b>	90.85
					<b>279.55</b>	<b>188.70</b>	139.78	90.85
MGRA Show Me State	1-0-1	250	321.47	571.47	<b>114.29</b>	77.15	57.15	37.15
					114.29	77.15	57.15	37.15
Bay Area Regional	0-1-1	250	457.18	707.18	141.44	95.47	70.72	45.97
					<b>141.44</b>	95.47	70.72	45.97
WGRF	5-4-4	250	565.74	815.74	<b>163.15*</b>	<b>110.12@</b>	<b>81.57#</b>	<b>53.02</b>
					<b>163.15#</b>	<b>110.12*</b>	<b>81.57@</b>	<b>53.02</b>
Arizona Gay Rodeo	3-1-1	250	0	250	<b>50</b>	<b>33.75*</b>	<b>25</b>	16.25
					<b>50*</b>	33.75	25	16.25
TGRA Texas Tradition	2-2-1	250	91.25	341.25	<b>136.50</b>	<b>46.07</b>	34.13	22.18
						<b>46.07</b>	34.13	22.18
Sunshine Stampede	2-0-2	250	112.61	362.61	<b>72.52</b>	<b>48.95</b>	36.26	23.57
					72.52	48.95	36.26	23.57
Hot Rodeo	1-0-1	250	271.14	521.14	<b>104.23</b>	70.35	52.11	33.87
					104.23	70.35	52.11	33.87
Bighorn Rodeo	1-1-2	250	416.91	666.91	<b>133.38</b>	90.03	66.69	43.35
					<b>133.38</b>	90.03	66.69	43.35
Great Plains Rodeo		250	400.15	625.15	125.03	84.40	62.52	40.63
					125.03	84.40	62.52	40.63

Table 4 – Women’s Steer Riding 2013-present

Rodeo	Places	Fixed \$	Rolled \$	Total \$	1 <sup>st</sup> -40%	2 <sup>nd</sup> -27%	3 <sup>rd</sup> -20%	4 <sup>th</sup> -13%
Arizona Gay Rodeo	1-0-1	250	0	250	<b>50</b>	33.75	25	16.25
					50	33.75	25	16.25
TGRA Texas Tradition	0-0-0	250	200	450	90	60.75	45	29.25
					90	60.75	45	29.25
Rodeo in the Rock	0-0-0	250	450	700	140	94.50	70	45.50
					140	94.50	70	45.50
Hot Rodeo	0-0-0	250	700	950	190	128.25	95	61.75
					190	128.25	95	61.75
Bighorn Rodeo	0-0-0	250	950	1200	240	162.00	120	78.00
					240	162.00	120	78.00
Great Plains Rodeo	0-0-0	250	1200	1450	290	195.75	145	94.25
					290	195.75	145	94.25
Sierra Stampede	0-0-0	250	1450	1700	340	229.50	170	110.50
					340	229.50	170	110.50
Canadian Rockies Int’l	0-0-0	250	1700	1950	390	263.25	195	126.75
					390	263.25	195	126.75
Rocky Mtn Regional	0-0-0	250	1950	2200	440	297.00	220	143.00
					440	297.00	220	143.00
Great Lakes Regional	0-0-0	250	2200	2450	490	330.75	245	159.25
					490	330.75	245	159.25
Zia Regional Rodeo	0-0-0	250	2450	2700	540	364.50	270	175.50
					540	364.50	270	175.50
Windy City Rodeo	0-0-0	250	2700	2950	590	398.25	295	191.75
					590	398.25	295	191.75
MGRA Show Me State	0-0-0	250	2950	3200	640	432.00	320	208.88
					640	432.00	320	208.00
Bay Area Regional	0-0-0	250	3200	3450	690	465.75	345	224.25
					690	465.75	345	224.25
WGRF	0-0-0	250	3450	3700	740	499.50	370	240.50
					740	499.50	370	240.50
Arizona Gay Rodeo	0-0-0	250	3700	3950	790	533.25	395	256.75
					790	533.25	395	256.75
TGRA Texas Tradition	0-0-0	250	3950	4200	840	567.00	420	273.00
					840	567.00	420	273.00
Sunshine Stampede	0-0-0	250	4200	4450	890	600.75	445	289.25
					890	600.75	445	289.25
Hot Rodeo	0-0-0	250	4450	4700	940	634.50	470	305.50
					940	634.50	470	305.50
Bighorn Rodeo	0-0-0	250	4700	4950	990	668.25	495	321.75
					990	668.25	495	321.75
Great Plains Rodeo		250	4950	5200	1040	702	520	338
					1040	702	520	338

Table 5 – Men’s Bareback Bronc Riding 2013-present

Rodeo	Places	Fixed \$	Rolled \$	Total \$	1 <sup>st</sup> -40%	2 <sup>nd</sup> -27%	3 <sup>rd</sup> -20%	4 <sup>th</sup> -13%
Arizona Gay Rodeo	0-0-0	250	0	250	50	33.75	25	16.25
					50	33.75	25	16.25
TGRA Texas Tradition	0-0-0	250	250	500	100	67.50	50	32.50
					100	67.50	50	32.50
Rodeo in the Rock	0-0-0	250	500	750	150	101.25	75	48.75
					150	101.25	75	48.75
Hot Rodeo	0-0-0	250	750	1000	200	135.00	100	65.00
					200	135.00	100	65.00
Bighorn Rodeo	0-0-0	250	1000	1250	250	168.75	125	81.25
					250	168.75	125	81.25
Great Plains Rodeo	0-0-0	250	1250	1500	300	202.50	150	97.50
					300	202.50	150	97.50
Sierra Stampede	0-0-0	250	1500	1750	350	236.25	175	113.75
					350	236.25	175	113.75
Canadian Rockies Int’l	0-0-0	250	1750	2000	400	270.00	200	130.00
					400	270.00	200	130.00
Rocky Mtn Regional	0-0-0	250	2000	2250	450	303.75	225	146.25
					450	303.75	225	146.25
Great Lakes Regional	0-0-0	250	2250	2500	500	337.50	250	162.50
					500	337.50	250	162.50
Zia Regional Rodeo	0-0-0	250	2500	2750	550	371.25	275	178.75
					550	317.25	275	178.75
Windy City Rodeo	0-0-0	250	2750	3000	600	405.00	300	195.00
					600	405.00	300	195.00
MGRA Show Me State	0-1-1	250	3000	3250	650	438.75	325	211.25
					<b>650</b>	438.75	325	211.25
Bay Area Regional	0-0-0	250	2600	2850	570	384.75	285	185.25
					570	384.75	285	185.25
WGRF	1-1-1	250	2850	3100	<b>1240</b>	418.50	310	201.50
						418.50	310	201.50
Arizona Gay Rodeo	0-0-0	250	1860	2110	422	284.85	211	137.15
					422	284.85	211	137.15
TGRA Texas Tradition	0-0-0	250	2110	2360	472	318.60	236	153.40
					472	318.60	236	153.40
Sunshine Stampede	0-0-0	250	2360	2610	522	352.35	261	169.65
					522	352.35	261	169.65
Hot Rodeo	0-0-0	250	2610	2860	572	386.10	286	185.90
					572	386.10	286	185.90
Bighorn Rodeo	0-0-0	250	2860	3110	622	419.85	311	202.15
					622	419.85	311	202.15
Great Plains Rodeo		250	3110	3360	672	453.60	336	218.4
					672	453.60	336	218.40

Table 6 – Women’s Bareback Bronc Riding 2013-present

Rodeo	Places	Fixed \$	Rolled \$	Total \$	1 <sup>st</sup> -40%	2 <sup>nd</sup> -27%	3 <sup>rd</sup> -20%	4 <sup>th</sup> -13%
Arizona Gay Rodeo	0-0-0	250	0	250	50	33.75	25	16.25
					50	33.75	25	16.25
TGRA Texas Tradition	0-0-0	250	250	500	100	67.50	50	32.50
					100	67.50	50	32.50
Rodeo in the Rock	0-0-0	250	500	750	150	101.25	75	48.75
					150	101.25	75	48.75
Hot Rodeo	0-0-0	250	750	1000	200	135.00	100	65.00
					200	135.00	100	65.00
Bighorn Rodeo	0-0-0	250	1000	1250	250	168.75	125	81.25
					250	168.75	125	81.25
Great Plains Rodeo	0-0-0	250	1250	1500	300	202.50	150	97.50
					300	202.50	150	97.50
Sierra Stampede	0-0-0	250	1500	1750	350	236.25	175	113.75
					350	236.25	175	113.75
Canadian Rockies Int’l	0-0-0	250	1750	2000	400	270.00	200	130.00
					400	270.00	200	130.00
Rocky Mtn Regional	0-0-0	250	2000	2250	450	303.75	225	146.25
					450	303.75	225	146.25
Great Lakes Regional	0-0-0	250	2250	2500	500	337.50	250	162.50
					500	337.50	250	162.50
Zia Regional Rodeo	0-0-0	250	2500	2750	550	371.25	275	178.75
					550	317.25	275	178.75
Windy City Rodeo	0-0-0	250	2750	3000	600	405.00	300	195.00
					600	405.00	300	195.00
MGRA Show Me State	0-0-0	250	3000	3250	650	438.75	325	211.25
					650	438.75	325	211.25
Bay Area Regional	0-0-0	250	3250	3500	700	472.50	350	227.50
					700	472.50	350	227.50
WGRF	0-0-0	250	3500	3750	750	506.25	375	243.75
					750	506.25	375	243.75
Arizona Gay Rodeo	0-0-0	250	3750	4000	800	540.44	400	260.00
					800	540.00	400	260.00
TGRA Texas Tradition	0-0-0	250	4000	4250	850	573.75	425	276.25
					850	573.75	425	276.25
Sunshine Stampede	0-0-0	250	4250	4500	900	607.50	450	292.50
					900	607.50	450	292.50
Hot Rodeo	0-0-0	250	4500	4750	950	641.25	475	308.75
					950	614.25	475	308.75
Bighorn Rodeo	0-0-0	250	4750	5000	1000	675.00	500	325
					1000	675.00	500	325
Great Plains Rodeo		250	5000	5250	1050	708.75	525	341.25
					1050	708.75	525	341.25

## IGRA Corporate Auditor Report – 1Q2014

To: IGRA Board of Directors  
From: Jabby Lowe, IGRA Corporate Auditor  
Date: May 23, 2014

Members of the Board,

I have reviewed the financial statements for the period of January 1 – April 30, 2014. I was provided copies of the bank statements and the monthly financial statements, which included the balance sheet, income statement, and statement of cash flows. I was also provided a copy of the general ledger for this period and reviewed the ledger for deposit and cash expense transactions.

There were a total of 223 line item deposits/expenditures, with some items covering multiple lines. In accordance with established protocol, I selected a 10% random sample, which I rounded to 25 items. I used the random number generator from the website, [random.org](http://random.org), to select items for review.

The IGRA Treasurer promptly provided documentation supporting all transactions in the sample. Sampled deposits and expenditures tied to the general ledger.

Two minor assets in the Accounts Receivable category are aged beyond 365 days and consideration should be given to removing these assets from the balance sheet. The total for the two accounts is \$317.32.

For the last two years ongoing operating expenses (e.g. office, meeting, payroll) have been, in part, covered by income from one-off activities (e.g. Royalty, Dance, Convention). In 2012, these one-off activities provided excess funds of \$17,640.16 and in 2013 they returned excess funds of \$10,455.63. Without these funds normal operations would have reported a loss of about \$6,600 in 2012 and the 2013 loss would have increased to almost \$15,000. While it appears that there are sufficient funds on hand and anticipated revenue to meet obligations over the short term horizon, the ability of the organization to meet ongoing operating expenses without reliance upon the above one-off activities, and in particular the Royalty Team, over the moderate to longer term horizon should be carefully reviewed as normal operating income (e.g. Sanction Fees, Annual Dues, Seat Taxes) may not provide sufficient revenue to offset daily operating costs.

Key Self Funding Items	2012	2013	4 Months
Royalty	10,750.00	8,507.96	5,571.68
Dance	555.59	3,188.34	(1,486.44)
University	1,726.58	1,577.25	(127.88)
Finals	(1,050.07)	(7,721.81)	(3,772.62)
Gay Games	0.00	0.00	2,201.13
Convention	7,247.92	2,985.54	0.00
Merchandise	(1,589.86)	1,918.35	242.00
TOTAL Self Funding	17,640.16	10,455.63	2,627.87
Net Income	10,959.11	(4,395.68)	852.89
Less Self Funding	(6,681.05)	(14,851.31)	(1,774.98)

This is an internal review/audit, as prescribed by IGRA By-Laws and is not, nor is it intended to replace, an external independent audit that would be performed according to Generally Accepted Accounting Standards and Principals. No opinion is expressed, nor should the Board of Directors infer an opinion as to compliance with Generally Accepted Accounting Standards and Principals.

Respectfully submitted,  
 Jabby Lowe, IGRA 2014 Corporate Auditor

## 2014 IGRA Royalty Team Report

May 23, 2014

Our team has been busy with rodeo travels, fundraising back home along with competing at rodeos across the circuit. The team has reached about 50% of its fundraising goals. You will find below a breakdown of fundraising and rodeo attendance for the team.

Miss IGRA 2014, Katrina Davenport-Jewel leads the pack in rodeos attended, she has attended 5 out of 6 rodeos. Not only has Katrina attended 5 of the 6 rodeos she has volunteered her heart out by timing at four of the rodeos and was assistant announcer for one of the rodeos she has attended thus far. Katrina has met her fundraising requirements and is the only team member who has met all of their requirements.

Mr. IGRA 2014, Jeff Germany has attended 3 out of 6 rodeos. Jeff has raised over 58% of the funds raised thus far for team totals and has two more fundraisers scheduled. He has one in June and one in August split with Rocki Heffa.

Ms. IGRA 2014, Pauline Chavez, has attended 2 out of 6 rodeos. Pauline is just a few dollars shy of reaching her fundraising requirements.

MsTer IGRA 2014, Rocki Heffa has attended 2 out of 6 rodeos. Work hasn't allowed Rocki to attend as many rodeos as anticipated but he is looking forward to the summer rodeos. He is such the world traveler these days India, Australia and Africa just to name a few. Work abroad has taken up much of his time. Without our jobs we couldn't afford to do what we love, rodeo and raise money for our charities. Rocki has a fundraiser scheduled in June and one in August with Jeff.

Miss IGRA 1<sup>st</sup> Runner Up, Kelly O'Neil has attended 2 out of 6 rodeos. Kelly has raised about 1\2 of her fundraising requirements.

Mr. IGRA 2014 1<sup>st</sup> Runner Up, Lee Rodger has attended 1 out of 6 rodeos. Lee has a fundraiser scheduled in June to meet his requirements.

Miss IGRA 2<sup>nd</sup> Runner Up, Katrina St Andrews has attended 2 out of 6 rodeos. Katrina has a fundraiser scheduled next weekend to meet her requirements.

Mr. IGRA 2<sup>nd</sup> Runner Up, Ed Hamilton has attended 2 out of 6 rodeos. I do believe Ed met about 1\2 of fundraising requirements.

As you can see we still have some fundraising to do to meet our budgeted goal of just over \$15,000 but I feel we can get it done. We have lots of rodeos on the horizon and the team is excited about attending some of the rodeos for the first time. We have three royalty team members who are planning on attending Gay Games, Miss IGRA 2014, Katrina, Mr. IGRA 2014, Jeff and MsTer IGRA 2014, Rocki.

IGRA Royalty Candidates fundraising efforts have been met by only one Candidate. Jason Bernard, Mr. TGRA 2014, Candidate for Mr. IGRA 2015 has met his fundraising requirement to compete in October. We need all of our IGRA Royalty Candidates to get busy and not wait until the last minute. Anyone that is interested in running should already have started preparing for the big competition. They shouldn't be waiting to the last minute to do their horsemanship videos, preparing their western wear and by all means they should already be studying. IGRA Royalty Competition is so different than competing for Association Royalty and we need to prepare each candidate for what to expect. We need to mentor and groom those coming up so we can keep our program strong with tradition and going forward with new blood.

Respectfully Submitted,

Jeff Germany, Mr. IGRA 2014



## COMMITTEE REPORTING FORM

Committee Name: IGRA Hall of Fame

Committee Chair(s): Roger Bergmann

Committee Members: Alana LaBel, Mark Larson, Patrick Terry, Frank Harrell

Date & Time of Last Meeting: \_\_\_\_\_

Brief Overview of Last Meeting: Discussion of potential Hall of Fame inductees was handled by

e-mail communication between the Committee members. Voting was completed in April, and the inductees

for 2014 have been mailed their notifications.

Items of Critical Importance (to be discussed at the next BOD meeting):

N/A

Items Requiring Action (to be voted on at the next BOD meeting):

N/A

No report at this time

Respectfully submitted, /s/ Roger Bergmann 05/20/2014

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# Board Report

May 23, 2014 - Brian Rogers

## RECENT ACTIVITIES:

The Archives committee has made several acquisitions either by donation or loan for digitizing:

- Posters, Newsletters, and Documents from the GSGRA Palm Springs archives.
- Purchased from an eBay auction: Grand Marshal Buckle from the 1995 Pikes Peak Unit Rodeo given to Tom Doyle, a politically active figure in the Colorado government.
- From the Dan Iverson private collection:
  - A number of mainstream newspaper clippings covering the 1988 IGRA Finals rodeo cancelation, donated by Dan Iverson.
  - Dan Iverson has also donated a number of other goodies including what appear to be a complete set of audio cassette tapes of the 1992 IGRA Convention. We hope to have these available online sometime this summer.
- The entire archive of video and photos from the NGRA archive.
- From Kelly Peebles: Miscellaneous IGRA Rodeo posters

All recently acquired posters mentioned above have yet to be inventoried or photographed. They are still undergoing a flattening process in preparation for high resolution photography.

The GayRodeoHistory.org site continues to improve thanks to the brilliant dedication of Frank Harrell. The site has become a virtual history lesson on IGRA and is a priceless testament to the love we all share for gay rodeo. Frequently updated backups exist in multiple locations.

## UPCOMING ACTIVITIES:

- The Archives committee will mount an extensive display at the Rodeo at Gay Games 9. The display will include a long wall with a time-line with a mark for each year. A selection of posters, program or artifacts will be arrayed on the timeline creating a visual flow of our history.

- There will also be a Blake Little photograph exhibit.

We are seeking items for the archives

- Missing programs (check the programs date grid page for a list)
- Association and rodeo pins
- Buckles
- Posters
- Contestant/officials badges

If you really want to keep an item, we will be happy to return items after scanning or photographing. Just make sure you include a paper stating what items you want back.

We will add your name as the donator, and if the item was collected by a deceased partner or friend we will be happy to include a short paragraph about the person.

To donate or loan an item, please contact Brian Rogers or Frank Harrell

Social Media Report  
OKC - Spring Meeting 2014

With the help of other association members, we've been able to highlight every rodeo of the 2014 season and will continue to do so. If an association would like to have something highlighted on the IGRA Facebook or Twitter site, please send any info and or photos to [ufvet@msn.com](mailto:ufvet@msn.com) or message me on Facebook at my personal or on the IGRA page.

We'd really like to cover more videos of contestants performing. Short 30 second - 2 minute max. If you can help in this please forward them to me.

We'll be starting a big push for Gay Games 9 after the OKC rodeo. I'm also looking for volunteers to help cover Gay Games - about 5-6 people who will be there and will be able to help in the coverage of all the festivities.

Respectfully submitted,  
Kole Hillman - Chair



IGRA GL Codes					
New Code required					
Expenses				Comparative	
8150	Gay Games Rodeo - 2 day	Gay Games 9 Budget	2012 Finals Actual	2012 Finals Budget	
	8152 Advertising-printed media	\$10,000.00	\$4,771.72	\$10,500.00	
	8154 Ambulance	\$1,350.00	\$2,532.32	\$1,100.00	
	8156 Arena rental/stalls/chutes	\$11,000.00	\$5,678.00	\$5,950.00	
	8158 Buckles	\$6,000.00	\$7,177.00	\$6,700.00	
	8159 Award ribbons	\$1,500.00	\$1,312.50	\$1,500.00	
	8162 Contestant payout	\$12,600.00	\$39,072.00	\$45,000.00	
	8163 Official/contestant comfort	\$1,500.00	\$1,119.68		
	8164 Entertainment-talent	\$5,000.00	\$0.00	\$0.00	
	8165 Entertainment-other	\$2,000.00	\$0.00	\$2,500.00	
	8166 Equipment & supplies	\$5,000.00	\$1,744.13	\$1,500.00	
	8167 BBQ/Awards banquet expense	\$0.00	\$3,876.30	\$4,400.00	
	8168 Equipment rentals	\$2,000.00	\$460.00	\$1,700.00	
	8170 Insurance	\$216.37	\$216.37		
	8172 Merchandise	\$2,600.00	\$2,112.00	\$1,500.00	
	8174 Travel/rooms	\$15,500.00	\$13,032.57	\$14,500.00	
	8177 Vendor expense	\$0.00	\$541.00	\$1,000.00	
	8178 Program expense	\$1,670.00	\$1,392.12	\$1,500.00	
	8179 Ticketing expense	\$1,000.00	\$651.16	\$600.00	
	8180 Security	\$2,000.00	\$1,170.00	\$1,050.00	
	8182 Stock contractor	\$16,000.00	\$12,242.90	\$11,500.00	
	8183 Stall expense	\$0.00	\$3,650.00	\$4,800.00	
	8186 Veterinarian	\$800.00	\$810.00	\$800.00	
	8187 Farrier expense	\$300.00	\$300.00	\$300.00	
	8188 Miscellaneous expense	\$500.00	\$290.00		
	Sponsorship Pkgs	\$1,000.00			
	Evening Dance	\$6,900.00			
	Volunteer Orientation/Subsidy 2,000	\$2,000.00			
	Medals	\$400.00			
	Shavings	\$736.00			
	Liquor at rodeo	\$5,000.00			
	Campground (P & W)	\$1,800.00			
		\$116,372.37	\$104,151.77	\$118,400.00	





**Anheuser-Busch, LLC  
Sponsorship Agreement  
NON-RETAILER**

**Date:** May 22, 2014

**International Gay Rodeo Association**  
P.O. Box 460504  
Aurora, CO 80046-0504  
Attn: Ed Barry  
Telephone: (773) 368-0099  
Email: efbarry@aol.com

**Anheuser-Busch, Inc.**  
One Busch Place, 202-9  
St. Louis, MO 63118-1852  
Attn: James Ramey  
Telephone: (314) 765-3499  
Email: James.Ramey@anheuser-busch.com

**Name of Sponsored Event:** Yearlong 2014 Sponsorship of IGRA Events

**Location of Sponsored Event:** Various Locations – See Appendix A

**Date(s) of the Sponsored Event:** Various Dates – See Appendix A

**Promoter shall provide AB with the following:**

- Exclusive Title Sponsor of 2014 IGRA University – St. Louis (\$750)
- Exclusive Title Sponsor of 2014 Western Dance Competition – St. Louis (\$500)
- Exclusive Title Sponsor of 2014 IGRA World Gay Rodeo Finals – Fort Worth (\$13k)
- Exclusive Title Sponsor of 2014 IGRA 30<sup>th</sup> Anniversary Convention of Members - Denver (\$5k)
- Exclusive Title Sponsor of IGRA Presence at 2014 LGBT Consumer Expo – NYC (\$750)
- Exclusive Title Sponsor of IGRA Rodeo at Gay Games 9 – Cleveland (\$10k)
- Premier logo placement with URL link on all IGRA Event web pages
- Liberal signage and display banners at all IGRA Events
- Full page color program advertisement in all IGRA produced events
- Inclusive Logo placement of “Bud Light” in all advertisements and marketing material
- Presentation opportunity as Event Sponsor during Grand Entry at 2014 WGRF
- Exclusive Title Sponsor Announcements during IGRA produced events
- 25 Weekend event passes for 2014 WGRF
- Speaking opportunity at IGRA Convention
- Inclusion of Bud Light Sponsored Finals Advertising in 15 to 20 Local Rodeo programs
- Other negotiable items as presented.

**AB shall provide Promoter with the following (including sponsorship fee, if any):**

- \$30,000 cash sponsorship which will encompass all IGRA Produced events; WGRF, and IGRA Convention of Members
- Title sponsor logo art work as needed for advertisements and marketing material for all IGRA produced events.
- Opportunity for Corporate literature/POS items for attendee bags at all IGRA produced events.
- 6 Title Custom Sponsor banners produced for each IGRA produced events

**ADDITIONAL TERMS AND CONDITIONS TO THIS SPONSORSHIP AGREEMENT ARE SET FORTH ON THE NEXT PAGE(S) UNDER THE HEADING “GENERAL TERMS AND CONDITIONS.”**

(Continued on Page 2)

**Anheuser-Busch, LLC  
Sponsorship Agreement  
NON-RETAILER  
(Con't)**

In Witness Whereof, the parties have executed this Agreement as of the date first set forth above.

Promoter: International Gay Rodeo Assoc.  By: _____ Name: Ed Barry Title: President	<b>Anheuser-Busch, LLC</b>  By: _____ Name: James B. Ramey Title: Brand Manager
	and  By: _____ Name: Miguel Nigrinis Title: Brand Manager

**Anheuser-Busch, Inc.  
Sponsorship Agreement  
NON-RETAILER  
(Con't)**

**Name of Sponsored Event:**

**Yearlong Sponsorship of IGRA 2014 Events**

**Appendix A**

<b>EVENTS:</b>	<b>DATES:</b>	<b>LOCATIONS:</b>
IGRA University & Western Dance Competition Finals	January 17 – 19, 2014	Crown Plaza Hotel 200 N. Fourth St. Louis, MO
IGRA Presence @ LGBT Expo – NYC	March 22 – 23, 2014	Javits Convention Center New York City, NY
World Gay Rodeo Finals® (WGRF)	October 16 - 19, 2014	John Austin Arena Will Rogers Memorial Center 3401 Lancaster Ave. Ft. Worth, TX
IGRA Rodeo @ Gay Games 9	August 10 – 11, 2014	Summit County Fairgrounds 800 North Ave Tallmadge, OH
IGRA 30 <sup>th</sup> Anniversary Convention	November 13 - 16, 2014	DoubleTree Stapleton North 4040 Quebec Denver, CO

## GENERAL TERMS AND CONDITIONS

### 1. Termination.

a. AB may terminate this Agreement at any time for any reason by giving Promoter at least thirty (30) days' prior written notice.

b. Either party may terminate this Agreement at any time, effective upon the other party's receipt of a termination notice, without prejudice to any other legal rights to which such terminating party may be entitled, upon the occurrence of any one or more of the following: (i) a material default by the other party in performance of any of the provisions of this Agreement, which default is not cured within ten (10) days following written notice of such default to the defaulting party; or (ii) if any of the representations or warranties made by the other party in this Agreement shall prove to be untrue or inaccurate in any material respect.

c. In the event of any early termination of this Agreement, Promoter shall, upon the effective date of termination, refund to AB any unearned portion of the sponsorship fee. Termination of this Agreement for any reason provided herein shall not relieve either party from its obligation to perform up to the effective date of such termination or to perform such obligations as may survive termination.

### 2. Warranties.

a. Promoter represents, warrants and covenants to AB as follows: (i) neither Promoter nor any person, firm or company affiliated with or otherwise related to Promoter is a retailer of alcohol beverages and none of them has any ownership interest, directly or indirectly, in any alcohol beverage retail license; (ii) no monies paid by AB for the rights purchased under this Agreement are intended to be or will be passed on by Promoter or any person, firm or company affiliated with or otherwise related to Promoter to any alcohol beverage retail licensee; (iii) there is no agreement or understanding between AB and Promoter that, as consideration for AB's purchase of rights under this Agreement, either Promoter or any person, firm or company affiliated with or otherwise related to Promoter will require any alcohol beverage retail licensee to purchase any alcohol beverage produced, sold or offered for sale by AB; (iv) Promoter has the full right and legal authority to enter into and fully perform this Agreement in accordance with its terms; (v) this Agreement, when executed and delivered by Promoter, will be its legal, valid and binding obligation enforceable against Promoter in accordance with its terms, except to the extent that enforcement thereof may be limited by bankruptcy, insolvency or other similar laws affecting creditors' rights generally; (vi) the execution and delivery of this Agreement have been duly authorized by Promoter, and such execution and delivery and the performance by Promoter of its obligations hereunder do not and will not violate or cause a breach of any other agreements or obligations to which it is a party or by which it is bound, and no approval or other action by any third party is required in connection herewith; and (vii) the rights which are the subject of this Agreement are being purchased by AB at a price determined by the parties to be the fair market value of such rights, without regard to whether any AB products are or will be available for sale at the Sponsored Event.

b. If the venue for the Sponsored Event is a public entertainment facility (as defined in the Texas Industry Public Entertainment Facilities Act) located in Texas, Promoter further represents, warrants and covenants that the following are true and correct with respect to such venue: (i) all alcohol beverages furnished at the venue shall be furnished by an Independent Concessionaire (the term "Independent Concessionaire" means a person or entity who or which is licensed or permitted under Texas law to furnish alcohol beverages at the venue and perhaps elsewhere and is not an owner, lessee or operator of the venue or any person or entity affiliated with any such owner, lessee or operator); (ii) the owner, lessee or operator of the venue has a written agreement with an Independent Concessionaire which specifies the terms and conditions under which the Independent Concessionaire may furnish alcohol beverages at the venue; (iii) the Independent Concessionaire has not received and will not receive any direct or indirect monetary benefit from advertising or sponsorship revenues generated by the operation of the venue; (iv) the Independent Concessionaire has no right or authority and will not be granted any right or authority to control, directly or indirectly, any programming or booking decisions at the venue; and (v) the Independent Concessionaire is not subject to and will not be made subject to the direction and control, directly or indirectly, of the owner, operator or lessee of the venue, the producer(s) or promoter(s) of any events at the venue, any distiller or brewer of alcohol beverages, or any wholesaler of any type of alcohol beverages, as to the quantities or brands of alcohol beverages bought and sold by the Independent Concessionaire.

c. AB represents, warrants and covenants to Promoter as follows: (i) AB's purchase of rights under this Agreement is not conditioned on any agreement or understanding that either Promoter or any person, firm or company affiliated with or otherwise related to Promoter will require any alcohol beverage retail licensee to purchase any alcohol beverage produced, sold or offered for sale by AB; (ii) by the purchase of rights under this Agreement, AB does not agree,

expect, or intend to induce the purchase of any alcohol beverage produced, sold or offered for sale by AB by or through Promoter or any alcohol beverage retail licensee; (iii) AB has no agreement with any alcohol beverage retail licensee related to or respecting this Agreement; (iv) AB has the full right and legal authority to enter into and fully perform this Agreement in accordance with its terms; (v) this Agreement, when executed and delivered by AB, will be its legal, valid and binding obligation enforceable against AB in accordance with its terms, except to the extent that enforcement thereof may be limited by bankruptcy, insolvency or other similar laws affecting creditors' rights generally; (vi) the execution and delivery of this Agreement have been duly authorized by AB, and such execution and delivery and the performance by AB of its obligations hereunder do not and will not violate or cause a breach of any other agreements or obligations to which it is a party or by which it is bound; and (vii) this Agreement is entered into solely for the purchase of the rights described herein and for no other purpose.

d. In addition to being true as of the date first written above, each of the foregoing representations, warranties and covenants shall be true at all times during the term hereof. Each party acknowledges that each of such representations, warranties and covenants are deemed to be material and have been relied upon by the other party notwithstanding any investigation made by the other party.

### 3. Trademarks.

a. The AB brand(s) and all related logos, taglines, labels and other designs and product identification (collectively "AB Trademarks") are AB's property. The use of any AB Trademarks shall inure to AB's benefit, and all rights in the AB Trademarks under trademark or copyright law or any other basis shall be AB's exclusive property. AB grants to Promoter, subject to the terms and conditions of this Agreement, the nonexclusive, nonassignable and non-transferable right to use AB Trademarks in connection with the Sponsored Event. All proposed uses of AB Trademarks shall be subject to AB's review and prior written approval.

b. Promoter shall not manufacture, distribute, or authorize the manufacture or distribution of, any promotional merchandise which bears any AB Trademark without AB's prior written approval, unless such merchandise has been purchased or otherwise obtained directly from AB or an authorized AB licensee.

### 4. Expenses.

a. Except as otherwise specifically provided in this Agreement, each party shall be responsible for any expenses incurred by such party in connection herewith.

b. During the term hereof and for a period of at least two (2) years thereafter, Promoter shall maintain such books and records (collectively, "Records") as are necessary to substantiate that (i) all warranties made by Promoter in this Agreement are true and accurate in all respects and it is in full compliance with this Agreement, (ii) all invoices and other charges submitted to AB for payment hereunder were valid and proper, and (iii) no payments have been made, directly or indirectly, by or on behalf of Promoter to or for the benefit of any AB employee or agent who may reasonably be expected to influence AB's decision to enter into this Agreement, or the amount to be paid by AB pursuant hereto. As used herein, "payment" shall include money, property, services and all other forms of consideration. All Records shall be maintained in accordance with generally accepted accounting principles consistently applied. AB and/or its representatives shall have the right at any time during normal business hours, upon two business days notice, to examine said Records. The provisions of this paragraph shall survive the expiration or earlier termination of this Agreement.

c. The equal employment opportunity and affirmative action requirements set forth in 41 CFR Part 60-1.4(a) (race, color, sex and national origin), 41 CFR Part 60-250.5(a) (covered veterans) and 41CFR Part 60-741.5(a) (individuals with disabilities) and the "employee notice" provisions of 29 CFR Part 470 are hereby incorporated by reference into this Agreement.

5. **Insurance.** Promoter shall provide AB, on or before the execution of this Agreement, with a certificate from its qualified and licensed insurer certifying that Promoter has a commercial general or comprehensive liability insurance policy in force with at least One Million Dollars (\$1,000,000) single limit liability for each occurrence during the Sponsored Event, together with worker's compensation insurance in statutorily required amounts. Such certificate shall certify that AB is an additional insured under the insurance policy, which policy shall include a contractual liability endorsement to cover Promoter's obligations under Section 6 of this Agreement. The evidence of coverage shall specifically state that coverage as it pertains to AB shall be primary regardless of any other coverage which may be available to AB. Coverage shall be on an occurrence rather than a claims made basis. No policy shall contain a self-insured retention greater than Twenty-Five Thousand Dollars (\$25,000). Further, irrespective of any deductible under said policy, the insurer shall pay third party losses on a first dollar basis. Any self-insured retention or deductible under

said policy shall be the sole responsibility of Promoter and shall not apply to AB. The policy shall include an endorsement so that AB will be notified of the cancellation or any restrictive amendment of the policy at least fifteen (15) days prior to the effective date of such cancellation or amendment. Promoter shall not violate, or permit to be violated, any conditions of said insurance policy, and Promoter shall at all times satisfy the requirements of the insurance company writing said policy. Failure to provide such certificate in the manner and time required or to maintain the insurance coverage specified herein shall be deemed a material breach of this Agreement. It shall be a condition precedent to the enforcement of AB's obligations hereunder that Promoter shall have furnished to AB the insurance certificate as aforesaid.

#### **6. Indemnity.**

**a.** Promoter will indemnify, defend and hold harmless AB, its parent, subsidiary and affiliated entities, and their respective directors, officers, employees and agents, from and against any and all claims, liabilities, losses, damages, injuries, demands, actions, causes of action, suits, proceedings, judgments and expenses, including reasonable attorneys' fees, court costs and other legal expenses including, without limitation, those costs incurred at the trial and appellate levels and in any bankruptcy, reorganization, insolvency or other similar proceedings, and any other legal expenses (collectively, "Claims") arising from or connected with (i) any breach by Promoter of any provision hereof or the inaccuracy of any warranty or representation made by Promoter herein, or (ii) the advertising, promotion, preparation, staging and/or conduct of the Sponsored Event, or otherwise related to the Sponsored Event.

**b.** AB will indemnify, defend and hold harmless Promoter, its parent, subsidiary and affiliated entities, and their respective directors, officers, employees and agents, from and against any and all Claims for infringement of copyright or trademark, resulting from the use and/or display of AB Trademarks as contemplated hereby.

**c.** Each party shall give the other party prompt notice of any Claim brought against it coming within the purview of these indemnities. Within five (5) business days after receipt of such notice, the indemnitor shall undertake the defense of each such Claim with counsel satisfactory to and approved by the indemnitee. If the indemnitor fails to undertake and sustain the defense of any Claim in the manner required by this Section 6(c), the indemnitee may engage separate counsel, pay, settle or otherwise finally resolve such Claim for the account and at the risk and expense of the indemnitor. Any payment, settlement or final resolution otherwise by the indemnitee shall release the indemnitor from liability for such Claim. If the indemnitor undertakes the defense of a Claim in the manner required by this Section 6(c), the indemnitee may, at its own expense, engage separate counsel and participate in the defense of any Claim brought against it.

#### **7. Compliance With the Law.**

**a.** If a reasonable basis exists for believing that any provision of this Agreement violates any (i) federal, state or local law or regulation, or (ii) code, rule, regulation or directive adopted by an industry trade association affecting either party's performance of the Agreement (collectively, "Law"), then the parties shall promptly modify this Agreement to the extent necessary to bring about compliance with such Law; provided, however, that if such modification would cause this Agreement to fail in its essential purpose or purposes, it shall be deemed terminated by mutual agreement of the parties. Without limiting the generality of the foregoing, the parties expressly agree that AB's right under this Agreement to advertise and promote its alcohol malt beverage products is an essential purpose of this Agreement, and any limitation, restriction or other modification of such right would constitute a failure of such purpose. If this Agreement is terminated pursuant to this provision, payment shall be made only to the extent of a party's performance to and including the date of termination, and any payments which shall have been made and which are applicable to future time periods shall be promptly refunded.

**b.** Neither AB nor AB's products shall be negatively portrayed in any promotional content ("Promotional Content") included on Promoter's social networking pages (e.g., Facebook, Twitter, etc.). All Promotional Content shall clearly communicate Promoter's connection with AB in a manner approved by AB and shall conform to the following:

- (i) Beer Institute Advertising & Marketing Code available at <http://www.beerinstitute.org/assets/uploads/BI-AdCode-5-2011.pdf>;
- (ii) the endorsement guidelines of the Federal Trade Commission available at <http://www.ftc.gov/sites/default/files/attachments/press-releases/ftc-staff-revises-online-advertising-disclosure-guidelines/130312dotcomdisclosures.pdf>; and
- (iii) all applicable laws and regulations.

**8. Rights Unique.** Promoter acknowledges that the rights and privileges granted to AB hereunder are special, unique, extraordinary and impossible of replacement, and the loss of such rights could not be adequately compensated in damages in an action at law, and therefore Promoter's failure or refusal to

perform its obligations hereunder would cause AB irreparable loss and damage. Accordingly, if Promoter fails or refuses to perform such obligations, AB shall be entitled to injunctive or other equitable relief (without the necessity of posting bond) against Promoter, including temporary relief before a time at which a preliminary hearing may be held by a court of competent jurisdiction to prevent the continuance of such failure or refusal, or to prevent Promoter from granting rights to others in violation of this Agreement.

**9. Right of First Refusal.** AB shall have the first option and right of first refusal to purchase the same rights granted under this Agreement (including a first option and right of first refusal) as hereinafter provided for any event undertaken by Promoter which is substantially similar to the Sponsored Event (a "Similar Event") during the eighteen (18) month period following the last date on which the Sponsored Event took place. Promoter shall propose to AB in writing the sponsorship fee therefor no later than ninety (90) days prior to the Similar Event, and AB shall have until the later of sixty (60) days prior to the date of the Similar Event or (30) days after receiving Promoter's proposal within which to accept the same. If AB does not accept such proposal within such time, Promoter shall be free to contract with any third party with respect to any or all of such rights, but not on more favorable terms than those offered to AB and not to, or for the benefit of, another alcohol or non-alcohol malt beverage producer or distributor, without in either case again giving AB a fifteen (15) day right of first refusal. Unless otherwise mutually agreed by the parties, all terms and conditions, other than those relating to the sponsorship fee shall be the same as provided for herein, with appropriate changes in dates. If AB exercises, its option to purchase the rights granted hereunder for any Similar Event, such Similar Event shall be deemed to be a Sponsored Event hereunder.

#### **10. Miscellaneous.**

**a.** This Agreement constitutes the final, complete and exclusive understanding between the parties with respect to the subject matter hereof and supersedes all prior or contemporaneous agreements, promises, understandings or representations, written or oral, in regard thereto. The parties have not relied upon any promises, warranties or undertakings other than those expressly set forth in this Agreement. This Agreement cannot be amended or waived except by an agreement in writing signed by authorized representatives of both parties and specifically referring to this Agreement. The Section headings set forth herein are for convenience only and do not constitute a substantive part of the Agreement. This Agreement may be executed in two or more counterparts, each of which shall be an original, but all of which shall constitute the same instrument. The execution of this Agreement by facsimile shall be deemed to be an original execution of this Agreement.

**b.** The failure of either party to object to or to take affirmative action with respect to any conduct of the other party which is in violation of the terms hereof shall not be construed as a waiver thereof, nor of any future breach or subsequent wrongful conduct. The rights and remedies set forth herein are intended to be cumulative, and the exercise of any one right or remedy by either party shall not preclude or waive its exercise of any other rights or remedies hereunder or pursuant to law or equity.

**c.** The parties shall be and act as independent contractors, and under no circumstances shall this Agreement be construed as one of agency, partnership, joint venture or employment between the parties. Each party acknowledges and agrees that it neither has nor will give the appearance or impression of having any legal authority to bind or commit the other party in any way.

**d.** Neither party shall assign its rights and/or delegate its duties under this Agreement without the prior written consent of the other party. Any attempted assignment or delegation without such consent shall be void and constitute a material breach. This Agreement and all of the terms and provisions hereof will be binding upon, and will inure to the benefit of, the parties hereto and their respective successors and approved assigns.

**e.** Should any party commence legal action to interpret or enforce the terms of this Agreement, the prevailing party in such action shall be entitled to recover reasonable attorneys' fees and costs, including those incurred at the trial and appellate levels and in any bankruptcy, reorganization, insolvency or other similar proceedings.

**f.** This Agreement shall be deemed to have been made and entered into in the State of Missouri and all matters arising hereunder or relating hereto shall be governed by the substantive provisions of Missouri law, without regard to its principles of conflicts of laws. The performance or delivery of any services under this Agreement shall be deemed to be the sale of goods and shall be governed by the provisions of Missouri's Uniform Commercial Code, except to the extent that deeming such services to be "goods" would result in a clearly unreasonable interpretation.

## SPONSORSHIP AGREEMENT

This Sponsorship Agreement (the "Agreement") is made on this 4<sup>th</sup> day of February, 2014, by and between Brown-Forman Corporation ("Sponsor"), on behalf of its Jack Daniel's® Tennessee Whiskey brand (the "Brand"), with its principal place of business located at 850 Dixie Highway, Louisville, KY 40210 and International Gay Rodeo Association ("Organizer"), with its principal place of business located at P.O. Box 460504, Aurora, CO 80045. Sponsor and Organizer shall sometimes be referred to herein as the "parties."

### RECITALS

WHEREAS Organizer organizes, operates, and promotes an event called the World Gay Rodeo Finals, scheduled to occur on October 16-20, 2014 at Will Rogers Memorial Complex in Ft Worth, TX located at 3401 W Lancaster Avenue("the Event"); and

WHEREAS, Sponsor desires the right to promote its Brand as a named sponsor of the Event;

NOW, THEREFORE, in consideration of the foregoing, the parties agree as follows:

### TERMS

1. **Term.** This Agreement will commence on the date specified above and will expire on October 21, 2014 ("Term").

2. **Organizer's Obligations.** For the Term of this Agreement, Organizer agrees to the following:

A. Event Development and Production. Organizer will develop and produce the Event, as permitted by law, and in accordance with Brown-Forman Corporation's Marketing, Advertising and Promotional Policy for Beverage Alcohol, which may be amended from time to time, attached as Exhibit A and incorporated herein by reference ("Guidelines"). Additionally, Organizer will be responsible for all activities necessary to operate the Event, including but not limited to obtaining all necessary permits, setting up the Event, promoting the Event, and conducting any other activity necessary to operate the Event. Organizer will receive all profits from ticket sales to the Event.

B. Advertising and Promotion. Organizer shall provide the following advertising and promotional consideration to Sponsor:

- 1) Recognize Sponsor as the *Official and Exclusive Spirit Sponsor of the Rodeo.*
- 2) Sponsor will display one (1) banner on one chute gate.

- C. Attendance Requirements. Prior to Event, Organizer shall provide to Sponsor reliable demographic data showing that at least 71.6% of the Event's attendees are at or above the legal drinking age.

3. **Consideration.** In consideration of the foregoing, Sponsor agrees to pay Organizer \$2,250 (two thousand two hundred fifty dollars and zero cents) by check or wire fund transfer to "International Gay Rodeo Association" at:

International Gay Rodeo Association  
PO Box 460504  
Aurora, CO 80445  
ATTN: Edward F Barry

4. **Cancellation of Event.** In the event the Event is rescheduled from its original date(s), both parties to this Agreement will continue to be entitled to all rights and obligations of the terms and conditions contained herein with respect to the reschedule Event. If the Event is unable to be rescheduled for reasons beyond the control of either party, Sponsor shall be entitled to certain make-goods, to be mutually agreed to by the parties, including a refund of any consideration or fees previously paid to Organizer with respect to the cancelled Event.

5. **Force Majeure.** Subject to paragraph 4 above, if Organizer or Sponsor is prevented from performing any of their obligations under this Agreement that is beyond their control as a result of an event of force majeure, such as an Act of God, fire, flood, earthquake, war, embargo, strikes, labor disputes, explosions, riots, or laws, rules or regulations of any governmental authority to which such entity is subject, or any other cause that is beyond the control of the affected party, then Organizer and Sponsor shall be excused from any further performance of their obligations under this Agreement.

6. **Default.** No failure by either party to perform any of its obligations hereunder shall be deemed a breach hereof, unless the non-breaching party gives the breaching party written notice of such failure and the breaching party fails to cure such nonperformance within thirty (30) days after its receipt of such notice. If the noticed default or breach is timely cured, then performance shall continue under this Agreement as if no default or breach had occurred. If there is no timely cure, then the party giving such notice may pursue any and all legal remedies available to it for the default or breach, including termination if the default or breach is material.

7. **Termination.** This Agreement shall terminate at the expiration of the Term. Upon mutual written agreement, the parties may agree to terminate or amend this Agreement prior to the expiration of the Term. Either party may terminate this Agreement immediately upon occurrence of one of the following:

- A. The other party's material breach, which is not remedied within thirty (30) days after receipt of written notice of such breach;
- B. Dissolution or liquidation of the other party;

- C. Appointment of a trustee or receiver for the other party;
- D. Bankruptcy or insolvency proceedings under federal or state law, whether voluntary or involuntary, that are commenced by or against the other party;
- E. An assignment by either party for the benefit of creditors;
- F. Organizer or the Event becomes a non-sanctioned PRCA event; or
- G. Organizer permits any other spirit brand to hang signage in the arena or on the rodeo grounds, or advertise on any supported print material.

In the event of termination of this Agreement, if Sponsor has advanced payment to Organizer, in whole or in part, then Organizer shall refund the entire amount advanced to the Sponsor.

**8. Notices.** All notices or other communications required or permitted hereunder shall be in writing to the addresses below, and shall be (a) personally delivered, (b) sent by registered or certified mail, return receipt requested, or (c) sent by overnight commercial carrier, such as, among others Federal Express. Any such notice or other communication shall be deemed received upon the earlier of (i) if personally delivered, the date of delivery to the address of the person to receive such notice; (ii) if mailed, on the date of delivery as shown by the addressee's registry or certification receipt; (iii) if sent and delivered by overnight commercial carrier, one (1) business day after the date of delivery of such communication to such carrier as marked thereon, with applicable charges prepaid.

**If to Organizer:**

International Gay Rodeo Association  
PO Box 460504  
Aurora, CO 80445  
ATTN: Ed Barry

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**If to Sponsor:**

David Stang  
EVP Director of Events, Sponsorships & Home Place  
Brown-Forman Corporation  
850 Dixie Highway  
Louisville, KY 40210

With a copy to:

Brown-Forman Corporation  
Attention: Amanda Main  
Senior Attorney  
850 Dixie Highway

Louisville, KY 40210  
Tel: 502 774-7814  
Fax: 502 774-7188

**9. Trademarks.**

A. All Sponsor's and Brand's logos, taglines, labels and other designs and product identification (collectively "Sponsor's Trademarks") are Sponsor's property. The use of any Sponsor's Trademarks shall inure to Sponsor's benefit, and all rights in Sponsor's Trademarks under trademark or copyright law or any other basis shall be Sponsor's exclusive property. Sponsor hereby grants to Organizer, subject to the terms and conditions of this Agreement, the nonexclusive, non-assignable and non-transferable right to use Sponsor's Trademarks for the Term in connection with the Event, subject to the terms of this Agreement. All proposed uses of Sponsor's Trademarks shall be subject to Sponsor's review and prior written approval. Furthermore, Organizer agrees not to use the Sponsor's Trademarks in a manner that is derogatory to the Sponsor or Brand. Upon expiration of this Agreement's Term, Organizer shall cease all use of Sponsor's Trademarks as soon as practicable, but in any event within thirty (30) days, unless a particular medium requires a longer lead time, but in no event longer than ninety (90) days.

B. The Event name (without Sponsor's Trademarks) and all Event logos, taglines and other designs and Event identification (collectively "Organizer's Trademarks") are Organizer's property. The use of Organizer's Trademarks shall inure to Organizer's benefit, and all rights in Organizer's Trademarks under trademark or copyright law or any other basis shall be Organizer's exclusive property. Organizer hereby grants to Sponsor and its contractors for up to six (6) months from the date hereof (the "Promotion Period"), the nonexclusive, non-assignable and non-transferable right to use Organizer's Trademarks in connection with the Event, including but not limited to, the right and license to advertise, publicize, exploit, use and promote its sponsorship of the Event, or any portion thereof, in any manner and by any means or media, as pre-approved by Organizer for the purposes contemplated in this Agreement and subject to the terms of this Agreement. All trademarks or other materials supplied by Organizer to Sponsor shall be deemed approved by Organizer. Upon expiration of the Promotion Period, Sponsor shall cease all use of Organizer's Trademarks as soon as practicable, but in any event within thirty (30) days, unless the particular medium requires a longer lead time, but in no event longer than ninety (90) days. Sponsor's use of Organizer's Trademarks as provided in this paragraph 9 shall survive the expiration or termination of this Agreement.

C. Each party will be solely responsible for taking such actions as it deems reasonably appropriate to obtain trademark, service mark or copyright registration for its respective trademarks. All uses of or references to the trademarks shall inure to the benefit of the respective owner, and all rights with respect to the trademarks not specifically granted in this Agreement shall be and are hereby reserved to the respective owner. Each party acknowledges that the other is the exclusive owner of its own Trademarks, as defined above, and also acknowledges the validity and registration of those Trademarks. Neither party shall file register or record with any federal, state or local government or agency thereof any name, design or form that may be confused with any of the other's Trademarks. Moreover, neither party shall, during

the Term of this Agreement or anytime thereafter, contest the other party's exclusive ownership, validity, or registration of its own Trademarks, or assist anyone else in doing so. The parties agree to cooperate with each other in preventing any acts or trademark infringement or unfair competition with respect to any of their Trademarks, however, Sponsor shall have sole control over all actions and legal proceedings to suppress infringement and unfair competition with respect to any of Sponsor's Trademarks.

#### **10. Representations and Warranties.**

A. Organizer represents and warrants that it is a non-profit corporation duly organized, validly existing and in good standing under the laws of the State of Colorado; that it has all corporate power and authority to execute and deliver this Agreement and to perform its obligations hereunder; that the execution, delivery and performance by it of this Agreement and the consummation of the transactions contemplated hereby has been duly and validly authorized by all requisite corporate action, and no other corporate act or proceeding is necessary to authorize the execution, delivery and performance of this Agreement and the consummation of the transactions contemplated hereby; that it is not subject to nor obligated under its articles of incorporation or bylaws, or any applicable law, rule or regulation of any governmental authority, or subject to any order, writ, injunction or decree, which would be breached or violated by the execution, delivery or performance of this Agreement; that it is not under nor will it be under, any disability, restriction or prohibition with respect to its rights to fully perform in accordance with the terms and conditions of this Agreement; that there are no other agreements or commitments, oral or written, that will interfere with its full performance hereunder; that it will fully comply with all federal state and local laws, rules and regulations and any tariffs, taxes or customs requirements applicable to its obligations and performance in connection with the Event and shall be solely responsible for any and all payments that may be due in connection therewith; that any materials it provides in connection with this Agreement will not infringe upon the copyright, patent, trademark, trade secret or other intellectual property rights of any third party; that it is not insolvent or in any danger of insolvency or bankruptcy and is not in dissolution proceedings; that there shall be no liens, claims or other interests which may interfere with, impair or be in derogation of the rights granted herein; and that it holds no beverage alcohol retail licenses, that the fee covered by this Agreement is not conditioned in any way upon any retail licensee's purchase or agreement to purchase any alcohol beverage products produced, sold or offered for sale by Sponsor, and that said sponsorship is not intended to and will not be used to induce any alcohol beverage retailer to purchase any of said products. Immediately following the execution of this agreement by Sponsor, but in no event more than thirty (30) days thereafter, Organizer shall provide Sponsor with executed copies of the Compliance Policy and Certification, the form of which is attached hereto as Exhibit B.

B. Sponsor represents and warrants that it is a corporation duly organized, validly existing and in good standing under the laws of the State of Delaware; that it has all corporate power and authority to execute and deliver this Agreement and to perform its obligations hereunder; that the execution, delivery and performance by it of this Agreement and the consummation of the transactions contemplated hereby has been duly and validly authorized by all requisite corporate action, and no other corporate act or proceeding is necessary to authorize the execution, delivery and performance of this Agreement and the consummation of the

transactions contemplated hereby; that it is not subject to nor obligated under its certificate of incorporation or bylaws, or any applicable law, rule or regulation of any governmental authority, or subject to any order, writ, injunction or decree, which would be breached or violated by the execution, delivery or performance of this Agreement; that it is not under nor will it be under, any disability, restriction or prohibition with respect to its rights to fully perform in accordance with the terms and conditions of this Agreement; that there are no other agreements or commitments, oral or written, that will interfere with its full performance hereunder; that it will fully comply with all federal state and local laws, rules and regulations and any tariffs, taxes or customs requirements applicable to its obligations and performance in connection with the Event and shall be solely responsible for any and all payments that may be due in connection therewith; that any materials it provides in connection with this Agreement will not infringe upon the copyright, patent, trademark, trade secret or other intellectual property rights of any third party; that it is not insolvent or in any danger of insolvency or bankruptcy and is not in dissolution proceedings; and that there shall be no liens, claims or other interests which may interfere with, impair or be in derogation of the rights granted herein.

## **11. Indemnification.**

A. To the fullest extent permitted by law, Sponsor shall defend, indemnify, and hold harmless Organizer and its parents, affiliates, subsidiaries, licensees, successors and assigns, and the respective owners, officers, directors, agents and employees of each from and against all liability, actions, claims, demands, judgments, penalties, fines, losses, property damage, other injuries (including but not limited to bodily injury, death, personal injury or mental anguish), or damages (including without limitation, reasonable attorneys' fees, expenses, court costs, expert fees) (collectively "Claims") to the extent directly caused by: (i) the non-performance of Sponsor's obligations hereunder following notice and failure to cure (excluding any claim to the extent Organizer is obligated to indemnify Sponsor with respect thereto arising under subparagraph B below); (ii) Sponsor's breach of alleged breach of any of its representations and/or warranties set forth in this Agreement; (iii) negligence or misconduct by Sponsor, its agents, employees, or independent contractors; (iv) any materials, products or services offered or supplied by Sponsor hereunder; and (v) any claim of infringement of a third party's intellectual property rights by Organizer due to its use of Sponsor's Trademarks as authorized by this Agreement.

B. To the fullest extent permitted by law, Organizer shall defend, indemnify, and hold harmless Sponsor and its parents, affiliates, subsidiaries, licensees, successors and assigns, and their respective owners, officers, directors, agents and employees of each from and against all liability, actions, claims, demands, judgments, penalties, fines, losses, property damage, other injuries (including but not limited to bodily injury, death, personal injury or mental anguish), or damages (including without limitation, reasonable attorneys' fees, expenses, court costs, expert fees) (collectively "Claims") to the extent caused by or arising out of: (i) the Event and associated events, including but not limited to Organizer's obligations under this Agreement (excluding any claim to the extent Sponsor is obligated to indemnify Organizer with respect thereto arising under subparagraph A above); (ii) Organizer's breach of any of its representations and/or warranties set forth in this Agreement; (iii) negligence or misconduct by Organizer, its agents, employees, or independent contractors; (iv) any materials, products or services offered or

supplied by Organizer hereunder, including the materials, products or services of any third parties that Organizer may hire or retain in conjunction with the Event; and (v) any claim of infringement of a third party's intellectual property rights by Sponsor due to its use of Organizer's Trademarks as authorized by this Agreement.

C. Organizer and Sponsor shall each be entitled to claim indemnity or contribution from the other if any judgment, claim suit, loss, damage, liability or expense for which it has provided indemnity is found to have arisen from or was contributed to by the other.

D. The indemnitor may assume, and if the indemnitee requests in writing shall assume, the defense of any Claim. The indemnitor shall allow the indemnitee to participate in the defense of any Claim at the indemnitee's own expense if the indemnitee notifies the indemnitor of its request to do so in writing. The indemnitee shall give the indemnitor prompt notice of any Claim that may fall within the ambit of this paragraph. If the indemnitee settles any Claim without the indemnitor's prior written consent, the indemnitor shall be released of any liability or obligation to the indemnitee under this paragraph; provided, however, that the indemnitor shall not be released of any liability or obligation to the indemnitee under this paragraph if the indemnitor has refused or failed to assume the defense of any Claim after the indemnitee has requested that it do so in writing.

**12. Insurance.** Throughout the Term, Organizer shall maintain, at its sole cost and expense, with financially responsible insurers having a rating of not less than A-X in the most recent edition of Best's Key Rating Guide, the following insurance:

A. *Comprehensive Automobile Liability Insurance.* Such insurance shall include liability coverage in the amount of \$2,000,000 (Combined Single Limit) covering any vehicle used in connection with this Agreement.

B. *Statutory Workers Compensation Insurance.* Such insurance shall include Employers Liability Coverage with limits as follows:

Bodily Injury by Accident \$1,000,000 (each accident);  
Bodily Injury by Disease \$1,000,000 (policy limit);  
Bodily Injury by Disease \$1,000,000 (each employee);

and shall contain a waiver of subrogation against Sponsor and its employees, officers, directors and licensees.

C. *Comprehensive General Liability Insurance.* Such insurance shall have a limit of liability of \$5,000,000 per each occurrence (Combined Single Limit). Such insurance shall include a Broad Form Comprehensive General Liability endorsement, coverage for host liquor liability, advertisers liability, the contingent liability of contractors and shall include contractual liability covering the provisions of this Agreement.

Such insurance shall, with the exception of workers' compensation insurance, name "Brown-Forman Corporation, its subsidiaries, divisions, employees, directors, officers, agents and licensees" as additional insureds on a primary and non-contributing basis. Upon execution of this Agreement, and thereafter prior to renewal, Organizer or its broker or insurers shall

provide Sponsor with certificates of insurance evidencing such coverage is in full force and effect. The certificate shall state that the insurance policies may not be materially modified or canceled without giving 30 (thirty) days advance written notice to certificate holder.

**13. Relationship of the Parties.** Each party is an independent contractor and the parties shall not have the authority to bind, represent or commit the other. Nothing in this Agreement shall be deemed or construed to create a joint venture, partnership, fiduciary relationship or agency relationship between the parties for any purpose. In addition, neither party shall be deemed a joint employer of the other's employees. Neither party's employees shall be deemed "leased" employees of the other. Each party shall be solely responsible for the supervision of its employees and for the fulfillment of all obligations incumbent upon an employer with regard to its employees, including the withholding and payment of income taxes, statutory benefits, and social security taxes, and the provision of health, disability and other benefits or workers' compensation insurance.

**14. Successors and Assigns.** Neither party may assign its rights, nor delegate its obligations under this Agreement, without the prior written approval of the other party. This Agreement shall bind the parties, their respective successors and permitted assigns, and shall inure to the benefit of the other party, its successors and permitted assigns.

**15. No Third-Party Beneficiary.** Any agreement to pay any amount and any assumption of liability herein contained, express or implied, shall be only for the benefit of the Organizer and the Sponsor, and such agreements and assumption shall not inure to the benefit of the obligees of any indebtedness or any other party, whomsoever, deemed to be a third-party beneficiary of this Agreement.

**16. Labor Unions.** Organizer agrees to execute and fully comply with any union agreements it may enter into for the performance of its obligations hereunder.

**17. Legal Compliance.** Organizer agrees to comply with all federal, state and local laws and regulations regarding the Events in all States wherein it engages in activities on behalf of the Brand, as well as the Distilled Spirits Council of the United States, Inc.'s (DISCUS) Code of Responsible Practices for Beverage Alcohol Advertising and Marketing, which may be amended from time to time, attached as Exhibit C. These specific laws may affect the Event and its promotion. Under no circumstance will either party knowingly implement the Event or its promotion if it is prohibited from doing so by federal, state, or local laws.

**18. Time.** Time is of the essence in the performance of this Agreement.

**19. Governing Law.** The provisions of this Agreement shall be construed and enforced in accordance with the laws of the Commonwealth of Kentucky without regard to its conflicts or law principles. Any dispute involving this Agreement or its terms shall be heard in the state or federal courts located in Jefferson County, Kentucky.

**20. Entire Agreement.** This Agreement constitutes the entire understanding between the parties and supersedes all prior agreements, arrangements, representations, and communications, whether oral or written, regarding the subject matter of this Agreement.

**21. Amendment or Modification.** No modification or amendment of any term, condition or provision of this Agreement shall be valid or of any force or effect unless made in writing, signed by the duly authorized representatives of the parties, and specifying with particularity the nature and extend of such modification or amendment.

**22. Severability.** In the event that any term, condition or covenant contained in this Agreement is held to be invalid, any such invalidity shall not affect the validity and enforceability of any other term, condition, or covenant contained herein, which other terms shall remain in full force and effect. The provisions of this Agreement are for that purpose deemed to be severable. If any part of this Agreement is determined by a court of competent jurisdiction or a duly appointed arbitrator(s) to be unenforceable, the parties agree that such court or arbitrator(s) shall substitute a reasonable, judicially enforceable limitation in place of the offensive part of this Agreement, which limitation reflects the intent of the parties as closely as possible, and that, as modified, the Agreement shall be fully enforceable as if set forth herein by the parties themselves in modified form.

**23. Headings; Exhibits.** The Article, Section, and Paragraph headings used in this Agreement are for reference purposes only, and should not be used in construing this Agreement. Any Exhibit attached to this Agreement is incorporated herein by reference and expressly made a part of this Agreement for all purposes. References to any Exhibit in this Agreement shall be deemed to include this reference and incorporation.

**24. Survival.** The terms of this Agreement that expressly or by implication continue in force notwithstanding its termination or expiration shall so continue in force.

**25. Counterparts and Execution.** This Agreement may be executed in multiple counterparts, each of which shall be deemed an original Agreement, and all of which shall constitute one Agreement.

**26. Authority.** The parties agree and warrant that the undersigned individuals have been granted the authority to bind the Sponsor and Organizer to this Agreement.

**27. No Waiver.** The failure of either party to object to or to take affirmative action with respect to any conduct of the other party, which is in violation of the terms hereof, shall not be construed as a waiver thereof, nor of any future breach or subsequent wrongful conduct.

**28. Right to Renew.** Sponsor has the unconditional right to renew this Agreement with Organizer for the subsequent Rodeo on the same terms as set forth in this Agreement, which it may exercise by sending Organizer reasonable notice of its intent to do so. If Sponsor chooses not to renew this Agreement, then Organizer is free to solicit other sponsors for a similar sponsorship agreement for the subsequent Event, if any.

THIS AGREEMENT is entered into as of the date first written.

**International Gay Rodeo Association**

By: \_\_\_\_\_

Title: \_\_\_\_\_

Date: \_\_\_\_\_

**Brown-Forman Corporation:**

By: \_\_\_\_\_

Title: \_\_\_\_\_

Date: \_\_\_\_\_

**EXHIBIT A**

[Brown-Forman Corporation's Marketing, Advertising and Promotional Policy for Beverage Alcohol, attached]

SUMMIT COUNTY AGRICULTURAL SOCIETY

229 E. Howe Road ~ PO Box 89 ~ Tallmadge, OH 44278 ~ 330-633-6200

RENTAL AGREEMENT

THIS RENTAL AGREEMENT, executed this 19TH day of AUGUST, 2014, between the Summit County Agricultural Society, Summit County, Ohio, (hereafter referred to as the LESSOR) and IRGA RODEO - GAME GAYS 9 (hereafter referred to as LESSEE).

~~IGRA Rodeo~~ ~~Gay Games 9~~

The LESSOR hereby leases to LESSEE certain areas situated on the Summit County Fairgrounds and described as follows:

USE OF VIRGINIA O'CASEK BUILDING AND SURROUNDING GROUNDS

This Agreement shall be for FOUR DAYS commencing on the 8TH day of AUGUST, 2014 and expiring on the 11TH day of AUGUST, 2014.

The LESSEE shall pay to the LESSOR rent of SIX HUNDRED Dollars (\$ 600.00) payable as follows:
Dollars (\$ 0.00) upon signing of the Agreement
Dollars (\$ ) prior to the rental period
SIX HUNDRED Dollars (\$ 600.00) 30 DAYS prior to the rental period

In addition, the LESSEE shall pay to the LESSOR a security deposit in the amount of N/A Dollars (\$ ) payable upon signing of the Agreement. The security deposit will be refunded within 30 days after the event if there are no damages or forfeitures. LESSEE is responsible for any and all damages concurred during event. If there are damages, the deposit, less costs, will be refunded once repairs are made. LESSEE is responsible for any cost of repair that exceeds the deposit amount.

The LESSOR shall furnish facilities; mowed and cleaned with consideration to weather conditions and shall provide daily cleaning of permanent restroom facilities. In addition, the LESSOR shall provide the services as described on attached Exhibit or Exhibits when applicable; all costs for these services shall be paid by the LESSEE unless otherwise indicated. The LESSOR shall submit a bill to the LESSEE and the LESSEE shall pay the total sum due within thirty (30) days of billing. Any accounts not paid within thirty (30) days of billing are subject to interest at the rate of two percent (2%) per month, per annum on the unpaid balance.

The LESSEE AND LESSOR agree that any item(s) attached as an Exhibit(s) or Form(s) shall be considered a binding part of this agreement as if fully rewritten herein. Exhibit(s) attached to this rental contract are labeled as N/A.

The LESSEE shall

- (1) Provide Security and Traffic Control.
(2) Return the building(s) and grounds to the condition prior to the rental or pay a fee for cleaning of \$ 25.00 per hour
(3) Pay an additional cost above the rental fee when usage exceeds the rental period. The cost shall be \$50.00 PER HOUR.
(4) Abide by the laws and regulations of the City of Tallmadge and the County of Summit.

The LESSEE, commencing on the date of occupancy provided in this agreement, and thereafter, during the period of occupancy, shall maintain such insurance as will protect the LESSOR, its members and staff from claims under workers compensation acts for personal injury, including death, and from claims for damages to property which may arise out of or result form LESSEE's operations under this Agreement. LESSEE shall provide the LESSOR, at least thirty (30) days prior to the dates of occupancy in this agreement, with evidence that it has comprehensive general liability insurance for bodily injury and property damage from a solvent company licensed to do business in the State of Ohio. This insurance shall include provisions for coverage and limits of liability to satisfy the LESSOR, members and staff of LESSOR, it board officers and employees.

CODE OF CONDUCT. The LESSEE will be responsible for the acts and conduct of all invitees to the leased premises. LESSEE agrees to pay for any damages to the premises resulting from LESSEE's occupancy or from any acts, intentional or negligent, whether said acts are committed by LESSEE, its agents or its employees or by persons patronizing or attending the function described in this Agreement or who are on the premises with permission of the LESSEE. LESSEE shall not injure, deface, mar or damage in any way, these premises or any equipment contained therein, and shall not cause or permit anything to be injured, marred, defaced or damaged in any way. LESSEE shall not drive or permit to be driven nails, hooks, screw or staples into any part of said premises or equipment, nor will the LESSEE permit the use of tapes, glues, or other similar substances to be used on the floors, walls, poles or other equipment or fixtures and will not allow any alterations to said premises or equipment without the written permission of LESSOR.

The LESSOR reserves the right to make such other and further reasonable rules and regulations as in its judgment may form time to time be needed for the safety, care, and cleanliness of the premises and for the preservation of good order therein shall be binding upon the parties hereto with the same force and effect as if they had been inserted herein at the time of the execution hereof.

The parties hereto have hereunder set their hands to multiple copies hereof, the day and year first above written.

LESSOR: Summit County Agricultural Society

LESSEE:

Title:

Title:

Date

Date



# RENTAL AGREEMENT

THIS RENTAL AGREEMENT, executed this 19<sup>TH</sup> day of MARCH, 2014, between the Summit County Agricultural Society Arena Complex, Summit County, Ohio, (hereafter referred to as the LESSOR) and IGRA RODEO – GAY GAMES 9 its successors and assigns, (hereafter referred to as LESSEE).

1. PREMISES

The LESSOR hereby leases to the LESSEE certain premises, hereafter referred to as “PREMISES”, situated in the City of Tallmadge, County of Summit, and State of Ohio, and described as follows: Summit County Fairgrounds Arena Complex, 229 East Howe Road, Tallmadge, Ohio 44278, including all items from “Additional Rules & Regulations” attached as Exhibit 2 and incorporated by reference as if fully rewritten herein.

2. TERM AND RENEWAL

This Agreement shall be for FOUR DAYS commencing on the 8<sup>th</sup> day of AUGUST, 2014 and expiring on the 12<sup>th</sup> day of AUGUST, 2014. Lessee may renew this Agreement by giving six (6) months prior written notice to the LESSOR. Any renewal shall be at the option of the LESSOR and shall include the terms set forth herein, except any new terms or modifications which shall be executed as an addendum to this Agreement.

3. RENT      \*\*SEE ATTACHED ADDENDUM

The LESSEE shall pay to the LESSOR rent of NINE THOUSAND \*\* Dollars (\$ 9,000.00) payable in equal installments as follows:

ONE THOUSAND Dollars (\$ 1,000.00) payable at the time this agreement is signed;

\_\_\_\_\_ Dollars (\$ \_\_\_\_\_ ) payable eight months prior to the event;

EIGHT THOUSAND Dollars (\$ 8,000.00) payable 30 DAYS PRIOR TO EVENT which is the base building rental balance.

Accounts not paid within thirty days of billing are subject tot interest at the rate of two percent (2%) per month, per annum, on the unpaid balance.

All rates are subject to change a the time of renewal of this Agreement.

4. USE AND OCCUPANCY

The PREMISES are to be used and occupied by the LESSEE during the term of this Agreement and any renewal thereof for an:

RODEO

---

LESSEE agree to:

- (a) Comply with the laws of any certificate of occupancy or certificate of compliance covering or affecting the use of the PREMISES.
- (b) Refrain from allowing any dangerous act, condition or article to exist which may void or make voidable any insurance policies in force relating to the PREMISES.
- (c) Use and occupy the PREMISES in a careful, safe and proper manner.
- (d) Avoid the illegal sale and storage of any spirituous, malt or vinous liquors and narcotic drugs.
- (e) Not exhibit, sell, or offer for sale on the PREMISES or in the building anything whatsoever, except what is essentially connected with the stated use of the PREMISES as set forth in this Agreement.
- (f) Make all repairs required to be made as a result of the LESSEE'S misuse or neglect of the PREMISES or of damage to or defacement of the building, by reason of LESSEE'S tenancy therein. Such repairs shall be made at the LESSEE'S expense.
- (g) Not bring in ATV mini-bikes, golf carts, or other similar recreational equipment on the grounds other than for display purposes, without the prior written consent of LESSOR.

4. SERVICES

The LESSOR shall provide the following services as marked below;

- |                   |                  |                      |
|-------------------|------------------|----------------------|
| 1. Clean-up ( )   | 5. Water ( )     | 9. Miscellaneous ( ) |
| 2. Set-up ( )     | 6. Telephone ( ) | a. _____             |
| 3. Heat ( X )     | 7. Trash ( X** ) | b. _____             |
| 4. Lighting ( X ) | 8. Equipment ( ) | c. _____             |

\*\*Please see attached addendum for Trash

All costs for these services shall be paid by the LESSEE. The LESSOR shall submit a bill to the LESSEE and the LESSEE shall pay the total sum due within thirty (30) days of billing. Any accounts not paid within thirty (30) days of billing are subject to interest at the rate of two percent (2%) per annum, on the unpaid balance.

The LESSOR does not warrant that any of the services above mentioned will be free from interruptions caused by repairs, renewals, improvements, alterations, accidents, inability of the LESSOR to procure such services or to obtain fuel or supplies, or other cause or causes beyond the reasonable control of the LESSOR.

Any such interruption of service shall not be deemed an eviction or disturbance of the LESSEE'S use and possession of the PREMISES or any part thereof, or render the LESSOR liable to the LESSEE for damages, or relieve the LESSEE from performance of the LESSEE'S obligation under this Agreement.

6. ALTERATIONS AND IMPROVEMENTS

The LESSEE shall, at its own expense, perform electrical, cleaning, drayage, plumbing services in connection with and for exhibitions, conventions and trade shows with the written consent of the LESSOR. Any alterations, repairs, additions or improvements to the PREMISES shall be done at LESSEE'S expense and only with the written consent of the LESSOR. The LESSEE shall provide the LESSOR, prior to installation of alterations, repairs, additions or improvements to the leased PREMISES, a description of the work proposed, together with any plans or specifications therefore, and shall further provide all necessary permits and indemnifications against any liens, costs, damages, or expenses of all kinds to the LESSOR prior to or during construction as necessary.

Such alterations and/or improvements shall not harm or deter the integrity of the structure and interior framing of the PREMISES and the building. All additions, alterations, fixtures, and improvements, except moveable furniture and equipment belonging to the LESSEE on the PREMISES, whether installed by the LESSEE or LESSOR, shall become the LESSOR'S property and shall be surrendered and remain with the PREMISES upon termination of the Agreement without compensation to the LESSEE.

7. RESERVED RIGHTS

LESSOR reserves the following rights:

- (a) To change the name or street address of the building or of the door number of the premises.
- (b) To grant to anyone the exclusive right to conduct business or undertaking in the building.

- (c) To enter the PREMISES at all time to (1) inspect, repair, alter improve or make additions to the PREMISES or building, as LESSOR may deem necessary or desirable, (2) to exhibit the PREMISES and (3) for purposes related to the safety, protection, preservation, or improvement of the PREMISES or of the building or of LESSOR'S interest, and during such operations, may close entrances, doors, corridors, or other facilities.
- (d) To charge the LESSEE any expense, including overtime costs incurred by LESSOR, in event repairs, alterations, decorating, or other work in the PREMISES are made at LESSEE'S request during non-business hours. LESSOR may exercise any and all of the foregoing rights without being deemed guilty of an eviction or disturbance of LESSEE'S use and possession and without being liable in any manner to LESSEE without elimination or abatement of rent, or other compensation, and such acts have no effect upon this Agreement.
- (e) To sell or cater all food and beverage and any other article or service including, but not limited to, novelties, librettos, souvenirs, souvenir appeal, programs. Unless specifically approved in writing by the LESSOR, LESSEE shall not engage in the sale or distribution of such food, beverages or materials.

## 8. POSSESSION

- (a) If the LESSOR shall be unable to give possession of the PREMISES on the date of the commencement of the term here of by reason or reasons beyond the control of the LESSOR, then the rent shall not commence until possession of the PREMISES is given or is available, or if the total amount of rent has been paid, LESSOR will refund to the LESSEE monies paid. With no interest due by LESSOR to the LESSEE, and the LESSEE agrees to accept such allowance and abatement of rent, as liquidated damages, in full satisfaction for the failure of the LESSOR to give possession of said PREMISES on the said date, and to the exclusion of all claims and right which the LESSEE might otherwise have by reason of possession of said entire PREMISES not being given on the said date, and no such failure to give possession on the date of the commencement of the term, shall, in any event extend or be deemed to extend, the term of this Agreement. Unfinished extra work, if any, undertaken by the LESSOR for LESSEE, shall not be Considered in determining whether the PRMISES are available for occupancy.
- (b) LESSEE will deliver up and surrender to the LESSOR possession of the PREMISES hereby leased upon the expiration of this Agreement or it termination in any way, in as good condition and repair as the same shall be at the commencement of said term (loss by fire and ordinary wear and tear excepted) and deliver the keys at the office of LESSOR or LESSOR'S agent. LESSEE agrees to provide duplicate keys to LESSOR for all locks installed by LESSEE.
- (c) Should the LESSEE remain in possession of said PREMISES after the date of the expiration of this Agreement with the written consent of the LESSOR, then, unless a new agreement in writing shall have been entered into between the parities hereto, such tenancy shall be otherwise subject to all the covenants and conditions of the Agreement except that the rent shall be at rates fixed by the LESSOR, pursuant to Section 2 of this Agreement.

## 9. CLAIM FOR DAMAGES

LESSOR is not liable to LESSEE for the following:

- (a) Personal property belonging to the LESSEE or to any other person, located in or about the building or the premises.

- (b) Theft or misappropriation.
- (c) Damage or injury to LESSEE or to other persons or to other property caused by fire, water, snow, frost, steam, heat or cold, dampness, falling plaster, sewers or sewage, gas odors, noise, busting or leaking pipes, plumbing, electrical wiring, equipment and fixtures of all kinds, or by any act or neglect of other tenants or occupants of the building or of any other person or caused in any other manner whatsoever.

10. ASSIGNMENT AND SUB-LETTING

The LESSEE shall not, without the prior written consent of the LESSOR:

- (a) assign or convey this Agreement or any interest under it;
- (b) allow any transfer hereof or any lien upon the LESSEE'S interest by operation by law;
- (c) sublet the PREMISES or any part thereof, or
- (d) permit the use of occupancy of the PREMISES or any part thereof by anyone other than the LESSEE

11. TERMINATION

- (a) LESSOR reserves the right to terminate this Agreement without notice to the LESSEE if the LESSEE does the following:
  - 1. Defaults on rent payments
  - 2. Prompt and full performance of Agreement terms
  - 3. Abandons the PREMISES
  - 4. Commits waste and damage to the PREMISES
- (b) The LESSOR reserves the right to bring action to recover for waste or damage without voiding this Agreement
- (c) Except as is provided in Section 9(c) above, upon the termination of this Agreement, the LESSEE shall surrender possession of premises and equipment and vacate the PREMISES immediately, and the LESSOR may enter into and repossess the PREMISES with or without process of law and remove all persons and property there from in the same manner and with the same right as if this Agreement had not been made, and for the purpose of such entry and repossession, the LESSEE waives any notice provided by law or otherwise to be given in connection therewith.

11. REPOSSESSION OR PREMISES

- (a) If the LESSEE abandons the PREMISES, or if the LESSOR elects to terminate LESSEE'S right to possession only, without terminating the Agreement as above provided, the LESSOR may remove from the PREMISES any and all property found therein and such repossession shall not release the LESSEE from the LESSEE'S obligation to pay the rent herein reserved.

- (b) After any such repossession by the LESSOR without termination of the Agreement, the LESSOR may, but need not relet the PREMISES or any part thereof to any person, firm, or corporation and for such time and upon such terms as the LESSOR, in the LESSOR'S sole discretion may determine.
- (c) The LESSOR may make repairs, alterations and additions in and to the PREMISES and redecorate the same to the extent deemed by the LESSOR necessary or desirable, and the LESSEE shall, upon demand, pay the cost thereof together with the LESSOR'S expenses of reletting.
- (d) If the rents collected by the LESSOR upon any such reletting are not sufficient to pay the full amount of the rent reserved herein with the cost of such repairs, alterations, additions, redecorating and expenses, the LESSEE shall pay to the LESSOR the amount of each deficiency upon demand, and if the rent so collected from any such reletting is more than sufficient to pay the full amount of the rent reserved herein together with such costs and expenses of LESSOR, the LESSOR, at the end of the stated term of the Agreement, shall account for any surplus to the LESSEE.

13. REMOVAL AND STORAGE OF LESSEE'S PROPERTY

- 1. Any and all property which may be removed from the PREMISES by the LESSOR may be handled, removed, stored or otherwise disposed of by the LESSOR at the risk and expense of the LESSEE, and the LESSOR shall in no event be responsible for the preservation or safekeeping thereof. The LESSEE shall pay to the LESSOR upon demand, any and all expenses incurred in such removal and all storage charges against such property so long as the same shall be in the LESSOR'S possession or under the LESSOR'S control. If any property shall remain in the PREMISES or in the possession of the LESSOR and shall not be retaken by the LESSEE with in a period of ten (10) days from and after the time when the PREMISES are either abandoned by LESSEE or repossessed by the LESSOR under the terms of this Agreement, said property shall conclusively be deemed to have been forever abandoned by the LESSEE.

LESSOR and LESSEE agree that all of the goods, chattels, fixtures and other personal property belonging to the LESSEE which are or may be put into the PREMISES during said term, whether exempt or not from sale under execution or attachment, shall at all times be bound with a lien in favor of the LESSOR and shall be chargeable for all rents hereunder and from the fulfillment of the other covenants and agreements herein contained. In the event that the LESSEE shall have abandoned said property, or in the event of any default of the LESSEE hereunder, the LESSOR shall have the right to sell all or any part of said property at public or private sale, without giving any notice to the LESSEE or any notice of sale, all notices required by statute or otherwise being hereby expressly waived, and to apply the proceeds of such sale, (a) to the payment of all costs and expenses of conducting the sale and/or caring for or storing said property; (b) toward the payment of any indebtedness which may become due from the LESSEE to the LESSOR; (c) to pay to the LESSEE on written demand any surplus remaining after all indebtedness of LESSEE to LESSOR has been fully paid.

14. INSURANCE

LESSEE, commencing on the date of occupancy provided in this agreement, and thereafter, during the period of occupancy, shall maintain such insurance as will protect the County of Summit and LESSOR, its members and staff from claims under workers compensation acts for personal injury,

including death, and from claims for damages to property which may arise out of or result from LESSEE'S operations under this Agreement. LESSEE shall provide the LESSOR, at least ten (10) days prior to the dates of occupancy in this agreement, with evidence that it has comprehensive General liability insurance for bodily injury and property damage from a solvent company licensed To do business in the State of Ohio. This insurance shall include provisions for coverage and limits of Liability to satisfy the County of Summit and the LESSOR. LESSEE agrees that such policy or Certificate shall be taken out in the names of the County of Summit, LESSOR, member and staff of LESSOR, its Board officers and employees.

In like fashion, LESSEE shall, at all times during the term of this Agreement or any extension thereof, insure its property, including any leasehold improvements made by it, its trade fixtures, and machinery, fixtures, equipment and furniture, together with the contents of the PREMISES, by a standard fire and extended coverage and "all risk" insurance policy, LESSEE agreeing that in the event of loss, damage or destruction caused by an insured-against risk, neither it nor its insuring company shall have any right of action, by way of subrogation or otherwise, against the County of Summit or LESSOR, its agents, servants, employees or invitees, even if such loss, damage or destruction is caused by negligence or neglect of the County of Summit, LESSOR, its agents, servants, employees or invitees.

15. NOTICES

Any notice or demand from LESSOR to LESSEE shall be deemed sufficiently given or made if in writing, delivered to the LESSEE personally or sent by certified or registered mail, addressed to the LESSEE at the building of which the leased PREMISES are a part of left at said PREMISES addressed to LESSEE. Any notice by LESSEE to LESSOR must be served personally or by certified or registered mail, addressed to LESSOR, at the address where the last previous rental hereunder was paid.

16. INDEMNIFICATION

The LESSEE shall indemnify and hold harmless the County of Summit, the LESSOR, its members, agents and employees from all claims, demands, loss or liabilities of any type or nature, including attorney fees, to any person, firm or corporation arising from, resulting from or attributable to this Agreement and to the work done under this Agreement by the LESSEE itself or acting with others.

17. CODE OF CONDUCT

- (a) LESSEE will be responsible for the acts and conduct of all invitees to the leased premises. LESSEE agrees to pay for any damages to the premises resulting from LESSEE'S occupancy or from any acts, intentional or negligent, whether said acts are committed by LESSEE, its agents or its employees or by persons patronizing or attending the function described in this Agreement or who are on the premises with the permission of the LESSEE.
- (b) LESSEE shall not injure, deface, mar or damage in any way, these premises or any equipment contained therein, and shall not cause or permit anything to be injured, marred, defaced or damaged in any way.
- (c) LESSEE shall not drive or permit to be driven nails, hooks, screws or staples into any part of said premises or equipment, nor will the LESSEE permit the use of tapes, glues, or other similar substances to be used on the floors, walls, poles or other equipment or fixtures and will not allow any alterations to said premises or equipment without the permission of LESSOR.

18. ADDITIONAL RULES

The LESSOR reserves the right to make such other and further reasonable rules and regulations as in its judgment may from time to time be needed for safety, care and cleanliness of the PREMISES and for the preservation of good order therein shall be binding upon the parties hereto with the same force and effect as if they had been inserted herein at the time of the execution hereof.

19. LESSOR'S REMEDIES

All rights and remedies of the LESSOR herein set forth are in addition to any and all rights and remedies allowed by law and equity.

20. GOVERNING LAW

This contract is governed by the laws of Ohio and any suit upon this contract shall be brought in the State of Ohio.

IN WITNESS WHEREOF, the parties hereto have hereunder set their hands to multiple copies hereof, the day and year first above written.

WITNESSES:

\_\_\_\_\_

LESSOR: Summit County Agricultural Society

\_\_\_\_\_

\_\_\_\_\_  
Title

LESSEE:

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_  
Title

SUMMIT COUNTY AGRICULTURAL SOCIETY ARENA  
COMPLEX  
ADDENDUM ~A~  
to the Rental Contract

This Addendum A shall be considered a binding part of the Rental Contract executed on MARCH 19, 2014 by and between the Summit County Agricultural Society (SCAS) and IGRA Rodeo – Gay Games 9, as if fully written therein.

The IGRA:

- 1.) Will have three set up days the 7<sup>th</sup> – 12<sup>th</sup> (stock may come on the grounds on the 5<sup>th</sup> or 6<sup>th</sup> but will not have access to the Arena Complex until the 7<sup>th</sup>)
- 2.) Will be responsible for all animal waste to be removed from grounds
- 3.) Will be responsible for all outside trash clean up and removal
- 4.) Will pay to the SCAS a \$15 per night camp fee per camper
- 5.) Will pay to the SCAS 7.5% off the gross of any outside food vendor

This contract will also include the use of Barn 10, outside Ring A, B & C, outside restrooms and showers.

END OF EXHIBIT ~A~



# San Antonio, TX Hosting IGRA University

PROPOSAL TO: IGRA Membership





## San Antonio, TX Hosting IGRA University

### Proposal To: IGRA Membership

The San Antonio Chapter of the Texas Gay Rodeo Association respectfully submits a proposal for the opportunity to host the 2015 IGRA University and Dance Competition. After much due diligence performed by the leadership and members of the San Antonio Chapter, in conjunction with the San Antonio business community, we confidently submit a memorable and economical option.

The El Tropicano Riverwalk Hotel is pleased to offer all the rooms and meeting space we require. El Tropicano is fashionably updated with a fun, retro twist that pays respect to the hotel's original style. Nestled in the heart of the Riverwalk, guests are footsteps away from exciting restaurants and clubs on the original section of the Riverwalk and the "South Bank," and the appeal of new cultural, dining and shopping experiences in the recent "Museum Reach" expansion on the river. Other top attractions, like the Alamo, Market Square, and Hemisfair Park/Tower of the Americas are minutes away. All downtown attractions are easily accessible by foot, trolley, or on San Antonio's unique river taxis, with exclusive on/off access for El Tropicano guests.

Beloved by locals and tourists alike, the El Tropicano is the perfect place for IGRA University. El Tropicano's state-of-the-art meeting facilities can accommodate groups from 10 to 1000, and offer meeting spaces with Riverwalk views!

- On-site parking (\$9 per day with come & go privileges)
- Full Service Dining
- Full Service Bar
- Fitness Center
- Outdoor Pool
- Outdoor Fire Pit
- Free Wi-Fi




  
**El Tropicano**  
 RIVERWALK HOTEL

Lodgers make their way to their choice of recently redecorated rooms for the night—either a king bedroom with San Antonio River views, a room with two full beds on the poolside, a king tower room, or a tower room with two full beds. With all options, red plush coverlets cushy beds, free Wi-Fi and a 37-inch TV with high definition. All rooms are equipped with coffee makers, hair dryers, irons/ironing boards, data ports and full size desks. Venturing outside the rooms, travelers discover tongue-in-cheek tropical beach décor, an expansive outdoor pool with a well-appointed fitness center, and the Tiki Bar lounge overlooking the river and serving up fruity libations.



## San Antonio Hosting IGRA University Proposed Itinerary

San Antonio is a proud destination, and our community is ready with open arms to welcome IGRA as our guests and show y'all a Texas-sized good time! IGRA University in San Antonio will be a unique experience far from the hum-drum norms that conferences tend to fall into.

### Proposed Itinerary

#### Thursday 1/15/2015

7:00 PM-? Tiki Bar Meet and Greet  
-El Tropicano Lobby Tiki Bar

#### Friday 1/16/2015

Registration in Hotel Lobby  
8:00 AM – 6:00 PM Classes 5-6 rooms with classroom set up

AM & PM Break TBD  
Private Space & Refreshments Provided

10:00 AM IGRA Board Meeting  
-River view Meeting room  
7:00 PM – 11:30 PM Pub Crawl (Shuttle Schedule TBD)

#### Saturday 1/17/2015

8:00 AM – 4:00PM Classes 5-6 rooms with classroom set up

AM & PM Break TBD  
Private Space & Refreshments Provided

7:00PM - ? Dance Contest and Ho-down at the  
S.A. Country Saloon. (Shuttle Schedule TBD)

#### Sunday 1/18/2015

8:00 AM – 10:00 AM Classes 5-6 rooms with classroom set up  
11:00 AM – 1:00 PM Awards Luncheon at the Heat Night Club  
(Shuttle Schedule TBD)

\*Schedule is malleable to IGRA requirements.





## San Antonio, TX Hosting IGRA University

### Proposal To: IGRA Membership

## Pricing

### El Tropicano Hotel

Room Rate \$99 +tax per night January 15-18, 2015  
Rate that includes Breakfast \$109 +tax single occ. / \$119 +tax double occ.  
Total tax is 16.75%

Meeting Space cost is on a sliding scale based on guest room pickup.

150+ Room Nights Meeting space is complementary

120-149 Room Nights = \$675

90-119 Room Nights = \$1,350

60-89 Room Nights = \$2,025

### **Optional Add-ons:**

#### **-Private River Cruise**

10 minute set up and 10 minute tear down, passengers on board *approximately* 1 hour and 40 minutes

Cost per Boat (each boat holds approx. 25): Non-Peak Time \$200 or Peak Time \$250

El Tropicano cost to cater appetizer and 2 drinks: \$25 - \$30 dollars per person

**-Catered Lunch:** \$14-\$22 per-person dependent upon menu selection.

### Food, Beverage & Venue Costs

Venues for the Breaks, Dance Contest, and Awards Luncheon are complementary (set-up/breakdown, & bartenders included).

Three AM Breaks- pastries, assorted baked goods, coffee, tea, sodas, and bottled water.

Two PM Breaks- hot appetizers, dry snacks, iced tea, sodas, and bottled water.

**Total for all five = \$300 (\$60 each)**

Texas Tradition Barbeque Buffet 3 meats, sides, dessert, iced tea, sodas, and bottled water.

**\$15.00 per-person**

### Shuttle Service

57 passenger motor coach \$165 per-hour. Estimated total 8-10 hours.

Full/partial Sponsorship of the shuttles has been offered by the host venues total amount is to be negotiated, upon confirmation.

## TGRA SAN ANTONIO

POB 12651 San Antonio, TX 78212 • [www.TGRA.org/chapter\\_san\\_antonio.html](http://www.TGRA.org/chapter_san_antonio.html)

For questions pertaining to this Proposal contact Brian at Thorin Travel 210.219.6772  
[boardingcall@yahoo.com](mailto:boardingcall@yahoo.com)



March 27, 2014  
Revised April 28, 2014

## PROPOSAL

International Sonoran Gay Rodeo Association

Dear Brian Helander,

Thank you for the opportunity to submit a proposal for the International Sonoran Gay Rodeo Association scheduled for **January 15-19 2015**. We are pleased to have availability for your group and we would love to have your group stay with us! The DoubleTree Suites by Hilton Tucson Airport is conveniently located adjacent to the Tucson International Airport and is a lovely oasis featuring 204 two-room suites, surrounding a lush and enchanting courtyard complete with seating areas and fountains adjacent to a sparkling heated outdoor pool and whirlpool spa.

### 204 SPACIOUS TWO-ROOM SUITES

- Private bedroom with *Hilton Sweet Dreams* king or two double beds and 40" flat panel TV
- Separate spacious living room with sofa bed, spacious comfortable work area and 40" flat panel TV
- Coffee makers, refrigerators, microwaves two televisions and in-room safes in all suites
- Seven larger deluxe suites with large bathrooms and one Presidential Suite
- **Complimentary** Wireless Internet access – *property wide*

### FULL SERVICE PROPERTY

- **Finnegan's Pub**, our **on-site restaurant & pub** serves breakfast, lunch and dinner. Our Pub features over 50 varieties of local, domestic and imported beers, on tap or bottled. *6 am – 11: pm weekdays and 7am – 11pm weekends*
- **Complimentary** 24-hour shuttle to and from the Airport
- **Complimentary** shuttle service to a three-mile radius of the property.
- **Complimentary** secure ample parking, trailers and busses are welcomed
- **24 Hr Access** to our fitness center
- **Complimentary** 24-hour Business Center with fax and scanning available
- **Two coin laundry facility** and overnight dry cleaning service

### Meetings and Catering

- Over 12,000 sq. ft. indoor and outdoor function space, which includes a spacious ballroom shaded courtyard, classroom auditorium and charming ballroom with windows and a fireplace
- Full banquet menus, customizable dining options and special dietary options are available

### Great Location

- We are located close to Tucson International Airport, and just minutes from the area's finest attractions, Downtown Tucson dining, the University of Arizona, golf, shopping.
- [Downtown Tucson](#) & [Fourth Avenue](#) dining and entertainment – 7 miles
- [Mission San Xavier del Bac](#) for tours and souvenirs – 7 miles
- [University of Arizona](#) – Sports, education, dining & entertainment -7.5 miles

We have following availability over the dates you requested for the **International Sonoran Gay Rodeo Association** for **January 15-19, 2015**.

**GUESTROOM BLOCK:**

Day	Thurs	Fri	Sat	Sun	Mon
Date	1/15	1/16	1/17	1/18	1/19
Suites - ROH	50	50	50	25	C/O

*State and local taxes are 12.05% plus \$2.00 city surcharge (subject to change)*

**Suite Rate:** January 15-19, 2015  
**Net non-commissionable** \$109.00 *Single/Double includes Breakfast for 2 people*

**MEETING SPACE:**

Date	Start - End Time	Event	#Pp	Set-Up	Room
1/15/2015	10:00am	Board Meeting	30	U shape	Solarium
1/15/2015	TBD	Welcome Pool Party	150	Existing	Pool
1/16/2015	5:00pm – 7:00pm	Classes	125	Theater	Courtyard
	5:00pm-7:00pm	Break outs		Theater	Fountain
	5:00pm	Break Outs		Theater	Theater
1/16/2015	7:00pm-1:00am	Dance Party	150	Rounds of 10	Solarium
1/17/2015	8:00am-4:00pm	Classes	125	Theater	Courtyard
1/17/2015	8:00am-4pm	Break Outs		Theater	Fountain
	8:00am-4:00pm	Break Outs		Theater	Theater
1/18/2015	8:00am-10:00am	Classes	125	Theater	Courtyard
1/17/2015	11am-1:00pm	Lunch Awards Buffet	100	Rounds of 10	Solarium

*/++ = Add Tax & Service Charge*

*Note: 24hr. hold is unavailable due to business levels in the hotel*

Group rate for **three days pre and post** based upon availability

**HOTEL CONCESSIONS:**

In consideration of the total room nights and overall program events, we are pleased to provide the following with 90% of total group pick up:

One Time Set up Dance Floor 18 x 18  
 Set up fee for Ballroom and Dance Floor  
 200.00 Flat Fee ( Negotiable )

**THINGS TO NOTE:**

- Bartender Fee \$100.00 ( Bartender fee will be waived if bar sales exceed \$ 400.00 )
- Tentative Meals ( option to customize Menu available )

**Thursday January 15, 2015**

Board Meeting ( Solarium Room ) 30 ppl

Welcome Pool Party

(Pool Menu ) 4 choice Item Menu / Pool Attendant will take food orders

**Friday January 16, 2015**

Classes and PM Breakouts ( Courtyard, Theater and Fountain Room )

**Saturday January 17, 2015**

Classes and Break outs ( Courtyard, Theater and Fountain Room )

**AM breaks**

Assorted Baked Cookies , Peanuts , Assorted sodas , Brewed Coffee, and Decaf Coffee

\$10.95 per person

**Pm Breaks**

Hot Pretzels with Mustard , Popcorn , Assorted Sodas and Iced Tea

\$ 11.95 per person

**Dance party 7pm-1am 150 ppl**

Cash Bar ) \$ 100.00 Bartender Set up Fee ( waived if \$400.00 in Bar sales is reached

**Sunday January 18, 2015**

Buffet Lunch Awards Meeting (Solarium ) 100 ppl

**South of the Border Buffet**

Tossed Salad with Dressings

Build your own Taco Bar with seasoned ground Beef , Taco Shells, Tomatoes, Lettuce, Cheese salsa and sour cream

Cheese Enchiladas , Beans and Rice

Chef's Choice Dessert

\$ 21.95 per person

**The Double Tree Way Buffet**

Tossed Salad with dressings

Pasta salad or Potato Salad

( Choose any two Main Entrees )

London Broil with Mushroom Gravy , Baked Chicken or Grilled Pork Chops

Marinated Grilled Vegetables

Corn on the Cob. Mashed potatoes ,

Chef's Choice Dessert

\$27.95 per person

**Group will be on their own for Lunch and Dinner each Day**

Our convenient location, great facilities and high level of personal customer service will truly make your group's stay most pleasurable. Thank you again for considering DoubleTree Suites by Hilton Tucson Airport. I sincerely look forward to working with you!

Sincerely,

**Janet Knapp**

Sales Manager

520-255-0813

[Janet.knapp@doubletreesuitestucson.com](mailto:Janet.knapp@doubletreesuitestucson.com)

Dear Laura,

We were recently advised by the Las Vegas Convention & Visitors Authority (LVCVA) that you are considering Las Vegas for the 2015 World Gay rodeo Finals. I have been advised that you have received a proposal from the South Point Arena.

Since we are short on time, this proposal will address your guest rooms and rates. I will prepare a formal proposal with a sales kit and send to you. Would you like me to send it to St. Louis?

We can accommodate the room block as requested at the net group rate outlined below, based on single or double occupancy, plus 12% Clark County room tax.

Day	WED	THU	FRI	SAT	SUN	MON
Date	10/7	10/8	10/9	10/10	10/11	10/12
Deluxe	10	50	100	100	100	35
Rate	\$65.00	\$65.00	\$105.00	\$105.00	\$65.00	\$65.00

The HOTEL has a resort fee of \$14.00 per room, per night. **WE WILL WAIVE THE RESORT FEE FOR YOUR GROUP.**

The resort fee includes:

- Complimentary in-room WIFI/internet
- Complimentary Fitness Center access
- Complimentary Airport Shuttle (scheduled times & reservations necessary)
- Free local/toll free phone calls
- Complimentary printing of Boarding Passes
- Complimentary WIFI in Business Center – 24 hours
- Complimentary parking and valet

The above rates quoted are ten percent (10%) commissionable. The commission will be paid upon final settlement and payment of all accounts. Before this commission is paid, funds will be used to satisfy any outstanding amounts due to the HOTEL.

### CONCESSIONS

We will provide the following based on guest room utilization of at least 80% of the contracted block:

- **1 per 40 complimentary policy Complimentary room nights not used will have no future value. Unused complimentary room nights may not be applied to the Master Account. All earned complimentary room nights must be used during the dates with the room block in this Agreement and come out of the room block, not over and above**
- **Five (5) staff rooms complimentary over convention dates**
- **One (1) complimentary one-bedroom Specialty Suite over convention dates**

~~In regards to your IGRA Royalty Competition evening functions, we have Pavilion/Exhibit "D" available (17,200-sf –27' ceiling) located on the same floor as the Arena. The rental fee for that room is \$5,000.00 per day but we will give you a flat fee of \$2,000.00 for the three nights.~~

**Please note we are not holding any rooms or meeting/function space at this time. If you have any questions or wish to reserve the sleeping rooms and function space on a tentative basis and have a contract issued, please contact me at (702) 797 - 8050 or via e-mail at [robinsonm@southpointcasino.com](mailto:robinsonm@southpointcasino.com).**

The South Point has over twenty-one hundred guest rooms and suites. Our standard guest room is 500 square feet; one of the largest rooms in town. All guest rooms offer forty-two inch plasma TV's, plush sleeper beds, coffee pots, WIFI and high speed internet, amenities and safes. Our luxury suites are appointed with the finest amenities and offer panoramic views.

Dining is very important to our guests and the South Point features nine restaurants from casual to one of Las Vegas' finest gourmet rooms – the award-winning, extraordinary rated "Michael's".

Looking for entertainment and relaxation? The South Point has a sixty-four lane Bowling Center, sixteen movie theaters, a four-hundred seat showroom, a casino three lounges and four bars. The luxurious Spa Costa del Sur offers a wide variety of treatments to rejuvenate the body and spirit, and has an adjoining fitness center, salon and magnificent pool area.

For additional information, please visit our website, [www.southpointmeetings.com](http://www.southpointmeetings.com).

Thank you for your consideration. Please let me know if I can be of further assistance, my direct line is 702-797-8050. It would be our pleasure to welcome you and your guests to our hotel!

Sincerely,

**"MO"**

***Maureen "MO" Robinson***

***Director of Sales***

***South Point Hotel & Spa***

***702.797.8053 (direct)***

***[robinsonm@southpointcasino.com](mailto:robinsonm@southpointcasino.com)***



# DFW Airport Marriott South Welcomes Back

# International Gay Rodeo Association 2015

4151 Centreport Boulevard • Fort Worth, Texas 76155 • [www.dfwairportmarriott.com](http://www.dfwairportmarriott.com)



June 7, 2014

Good afternoon Mr. Nagel,

We are delighted at your interest in the DFW Airport Marriott South as your preferred hotel for your 2015 National Finals event you are planning. As unique innovated companies we share the passion to produce excellence and exceed expectations again.

Here at the DFW Airport Marriott South our precise planning enables us to deliver impeccable service and execute a quick turn around. We are committed to providing your guests with outstanding hospitality experience, and look forward to creating a great partnership.

I look forward to working with you and discussing the next step to earn your business at the DFW Airport Marriott South. Please expect a call from me to review the proposal and to answer any of your questions. In the meantime, if you need to reach me, please call my direct line at 817-359-4611 or e-mail me at [Tiffany.Zielins@marriott.com](mailto:Tiffany.Zielins@marriott.com).

Sincerely,

*Tiffany Zielins*



In choosing the **DFW Airport Marriott South** as your partner, you will receive the following:

Guestrooms, Rates and Availability

Date:	Wednesday	Thursday	Friday	Saturday	Sunday
10/14/2015 - 10/19/2015	5	40	100	100	50

- Discounted Guestroom rate of \$99.00 plus tax (15%), which represents a savings from our current corporate rate of \$239.00.
- No Resort Fees, Portage Fees, or Maid Fees
- 20% Attrition
- Marriott Reward Points
- Rate offered 3 days prior/3 days post Meeting
- Complimentary Wireless Internet in each Guest Room and in Meeting Rooms
- Complimentary meeting room rental
- Complimentary handling and storage of up to 15 boxes
- Complimentary airport transportation to DFW Airport
- Complimentary Parking
- One per forty rooms offered complimentary
- Two suite upgrade at the group rate per night
- Four Concierge Upgrades at group rate
- Complimentary Stage
- Complimentary Dance Floor
- Customized Menu's to stay within your budget
- Fort Worth Meal Deal- Total Credit of 1,250.00 towards your event.
- Complimentary Room Rental if Food and Beverage Minimum is met. Food and Beverage minimum total for your event is \$15,000.00. (Book now to lock in 2014 Menu prices)

Meeting Space Recommendations

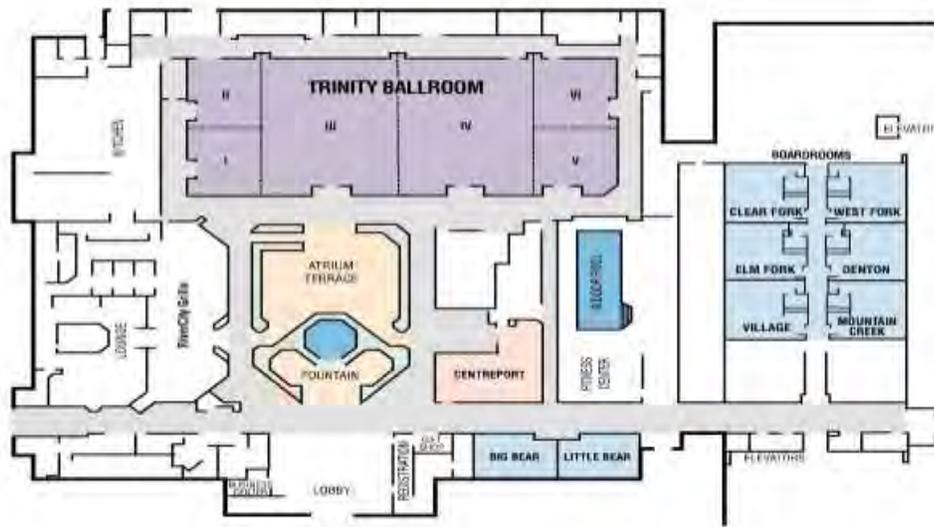
Day	Date	Start	End	Function	Room	Setup	Agr
Thursday	10/15/2015	8:00AM	5:00PM	Meeting	Centreport	Special	30
Thursday	10/15/2015	3:00PM	6:00PM	Set Up	Trinity III, IV	Rounds	200
Thursday	10/15/2015	6:00PM	10:00PM	Competition	Trinity III, IV	Rounds	200
Friday	10/16/2015	6:00PM	10:00PM	Competition	Trinity III, IV	Rounds	300
Saturday	10/17/2015	6:00PM	9:00PM	Registration	Foyer	Special	200
Saturday	10/17/2015	5:00PM	11:00 PM	Competition	Trinity III, IV	Rounds	300
Sunday	10/18/2015	6:00PM	11:00PM	Awards Banquet	Trinity III, IV	Rounds	250

# Marriott

## DFW AIRPORT SOUTH

### Meeting Space Layout

Our facility is the “meeting planners” choice with 14,000 square feet of state-of-the-art space. All of the rooms are located around the perimeter of a large atrium lobby on the first floor.





With Upscale accommodations just 3 miles from DFW Airport at the Dallas/Fort Worth Airport Marriott South Hotel. Our Fort Worth Hotel offers 295 spacious guestrooms and suites. Business guests enjoy amenities like high-speed internet, a Business Center and In-Room Workstations. Our guestrooms feature 32" LCD HDTV, and cozy furnishings. Relax and Enjoy.

### **Hotel Information**

- Sales Tax- 8.25%
- Occupancy Tax- 15%
- Service Charge- 21% (Taxable)
- Hotel Ratings- 3 Diamond

### **Additional Hotel Services**

- Same Day Dry Cleaning
- Coffee in Lobby
- Concierge Desk
- 2 Concierge Floors-75 rooms and a Concierge Lounge
- Full Service Business Center
- Phone Calls: toll-free
- Room Service, 6am-11pm
- Safe Deposit Boxes, Front Desk
- RiverCity Grille Restaurant- On Site
- In-House Fitness Center- 24 hours
- Indoor Pool lap pool
- Valet Service
- 24-hour Gift Shop
- NEW STARBUCKS IN LOBBY\*\*

### **Marriott Rewards Program**

- Earn 3 points per every dollar spent before tax/service charge- Up to 50,000 points
- Instant Redemption, so you can use your points whenever you want during your stay at participating Marriott properties in the US(except Hawaii) and Canada
- Member-only offers at hotels and resorts worldwide
- Bonuses and base points earned at all Marriott hotel brand locations



## **Special Airport Transportation**

### **Airport/Transportation/Location**

- 3 Miles from DFW International Airport
- Complimentary 24-hour Airport Shuttle Service
  - Taxi- \$20.00 One Way
  - Supershuttle- \$18.00 One Way
- Complimentary On-Site Parking
- Complimentary transportation to Trinity Railway Express(TRE)  
<http://www.trinityrailwayexpress.org/>

### **COMPLIMENTARY AIRPORT SHUTTLE -GUEST PROCEDURES**

#### *FROM THE D/FW AIRPORT TO THE HOTEL*

Once you have arrived at the D/FW International Airport, your guests would go to the baggage claim area in their terminal and look for the Hotel Board/Phone Display. The Board will instruct your guests on how to call the DFW Airport Marriott SOUTH.

Once they have connected with the hotel operator, their reservation will be verified to insure that they are staying at the **DFW Airport Marriott SOUTH** property. This procedure is in place to insure that they will be shuttled to the correct hotel location. (Please note: There is also a Marriott at the North end of the airport).

While they are on the phone with the hotel operator, they will ask you for their Terminal and closest Gate Number and will instruct your guest to the nearest Courtesy Van Site. Your guest will then proceed to the lower level of the terminal and look for the Courtesy Van waiting area designated by the hotel operator. The waiting area is just outside of the terminal door.

#### *FROM THE HOTEL*

The shuttle to the DFW International Airport departs from the hotel every ½ hour. Vans will be scheduled according to your guests' flight itineraries to ensure no guest is stressed for time and are able to arrive at the airport at an appropriate time.

**Area Restaurant Guide**  
**DFW Airport Marriott South**

**Hurst/Eules/Bedford Area**

**North Main BBQ**  
406 North Main  
Eules Texas 76039  
817-684-8120  
3 miles  
Price Range: \$

**Abuelo's Mexican Restaurant**  
824 Airport freeway  
Hurst, Texas 76054  
817-514-9355  
9 miles  
Price Range: \$\$

**Saviano's Italian**  
300 N Main St  
Eules Texas 76039  
817-283-3121  
3 miles  
Price Range: \$\$

**Pappadeaux Seafood/Cajun**  
2121 Airport Freeway  
Bedford, TX 76021  
817-571-4696  
6 miles  
Price Range: \$\$\$

**Grapevine Area**

**Uncle Julio's**  
1301 William D. Tate  
Grapevine, Texas 76051  
817-416-8416  
8.5 miles  
Price Range: \$\$

**Salt Grass Steak House**  
102 E Highway 114  
Grapevine, Texas 76051  
817-251-0835  
9.0 miles  
Price Range: \$\$\$

**Bone Daddy's**  
1301 William D. Tate  
Grapevine, Texas 76051  
817-251-0835  
8.5 miles  
Price Range: \$\$

**Bob's Steak & Chop House**  
1255 S Main Street  
Grapevine, Texas 76051  
817-481-5555  
9.0 miles  
Price Range: \$\$\$\$

**California Pizza Kitchen**  
1051 West Highway 114  
Grapevine, Texas 76051  
817-481-4255  
8.5 miles  
Price Range: \$\$

**Silver Fox**  
1235 William D. Tate  
Grapevine, Texas 76051  
817-329-6995  
8.5 miles  
Price Range: \$\$\$\$

**Arlington Highlands**

4001 Bagpiper Way  
Arlington, TX  
13.3 Miles; South on 360, exit I20West

BJ's Brewhouse	817-465-5225
BlackFinn	817-468-3332
BoneDaddy's	817-704-7744
Bourdreaux's Cajun	817-557-3700
The KEG	817-465-3700
P.F. Changs	817-375-8690
Piranha Sushi	817-465-6455

**SouthLake Town Center**

256 Main St  
Southlake, TX  
12 miles; North on 360, merge onto 121/114 west, exit 1709/Southlake Blvd.

Brio Tuscan Grill	817-310-3136
Cheesecake Factory	817-310-0050
Copeland's	817-305-2199
Kobeya Hibatchi	817-416-6161
Taco diner	682-651-6427
Thai Chilli	817-251-6674
Truluck's	817-912-0500

4151 Centreport Boulevard • Fort Worth, Texas 76155

[www.dfwairportmarriott.com](http://www.dfwairportmarriott.com)

# Marriott.

DFW AIRPORT SOUTH



Main Lobby



Fitness Center



Starbucks



Main Lobby



King Guestroom



Trinity Ballroom 7,480sqft