



## **BOARD OF DIRECTORS**

DoubleTree Suites by Hilton Tucson Airport – Tucson, AZ

Friday – January 15, 2016

### Call to Order

President Bruce Gros called the meeting to order at 10:00 am.

### Welcome and Introductions

President Gros welcomed everyone to the meeting, and introductions followed.

### Roll Call

Secretary Ron Trusley called roll; see attached sign-in sheet.

### Adoption of Rules of Debate

Rob Somers moved to use the same rules of debate used in the annual convention. Guy Puglisi seconded the motion. Motion carried by voice vote.

### Approval of Minutes

Guy Puglisi moved to approve the minutes of the November 12 and 15, 2015 board of directors meetings. Barbara Bugg seconded the motion, and the motion carried by voice vote.

### Officers' and Administrative Reports

#### *President – Bruce Gros*

President Gros reported:

- Hall of Fame Committee is Amy Griffin-Chair, Candy Pratt, Michael Vrooman, Roger Bergmann, and Carl Stange
- Association Presidents Committee Co-Chairs are Randy Edlin and Sandy Bidwell
- Reminder and brief summary about board and trustee duties/responsibilities
- Great concern we will face is 2017 WGRF – structure and future
- Jabby Lowe's estate included \$8,600 gift to IGRA
- A total of \$500 is available for a rodeo school. Can be awarded to two in each division, with money divided equally.
- Encourages board to put the "Rough Stock Riding Progressive Prize Pool" into action

#### *Vice President – Jason Bernard (written report)*

Report is attached. The royalty team recommends Other Options, Health Services of North Texas, and Miles of Smiles Foundations as charities. Team members provided verbal information about each organization. Recommendation approved.

#### *Secretary – Ron Trusley*

Working on setting up various yahoo groups. Board, association and certified personnel lists with full information (name, address, phone, email) will be in secure area on IGRA website; basic information (name, email) will be in public area.

#### *Treasurer – David Hill*

The November and December 2015 financials are posted on the website. There are no accounts receivable from associations.

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*Trustee Chair – Guy Puglisi*

Nothing to report until Trustees' Meeting.

*Administrative Assistant – Tommy Channel*

The insurance premium break down comparison report was distributed. Roger Japp moved that we maintain the \$3 million limit with distribution as shown on the report. Terry Covington seconded the motion. Motion carried.

*Corporate Auditor – Ed Barry (written report)*

The report covers November and December 2015 reviews, and nothing out of the ordinary was noted.

Standing Committee Reports

*Membership Committee – Wade Earp*

No report, but President Gros announced that Wade will chair this committee throughout the year contacting groups interested in IGRA.

*Bylaws – Benjamin Avant*

No report

*Rodeo Rules – Clint Coil*

No report

*Community Outreach – IGRA Royalty*

Team has set a goal to raise between \$25,000 and \$30,000 this year.

*Budget – David Hill*

The final 2015 budget was distributed, and David said if there are questions to contact him. The 2016 budget was approved at the 2015 annual convention.

*Public Relations – Ryan Reed (written report)*

The report includes an activity summary for the period of August 13, 2015-January 12, 2016.

*Marketing*

President Gros said there is still no marketing chair, but he has talked with a few people about the position.

*Nominating – Frank Mazzo*

No report

*Dance Competition Rules – Jason Bernard*

No report

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### *Finals Rodeo – Robert Thurtell & Laura Scott*

The WGRF Committee met this morning and recommends approval of the logo. Recommendation was approved. The committee recommends approval of the sponsorship levels, as amended. Approved. David Hill moved to grant permission to deviate within 10% of the finals marketing budget using a combination of cash and in kind donations. Barbara Bugg seconded the motion. Motion carried.

A slate of rodeo officials was recommended. After lengthy discussion, the decision was to convene an executive board session for further discussion and a vote.

### *Women of Gay Rodeo – Kami Boles & Breana Cowart*

No report

### *IGRA University – Andrew Goodman*

President Gros announced he has appointed Andrew Goodman as Chancellor for the 2017 University.

Andrew announced that 24 students are registered for the 2016 University with 11 of them being new students. He also announced he solicited and received a bid from Alexis Park Suites in Las Vegas for 2017 since no bids were previously received. The committee recommends approval to have the 2017 university at Alexis Park Jan 12-15, 2017 or January 19-22, 2017. Recommendation was not approved.

Guy Puglisi moved that the Executive Board be tasked with finalizing the 2017 location. Roger Japp seconded the motion, and the motion carried.

*The IGRA Board Meeting was recessed at 11:45 am to convene an Executive Session. The Board Meeting was reconvened at 1:18 pm.*

Upon reconvening, it was announced that officials for the 2017 WGRF were approved by a vote of 9 to 7. Officials are:

- Arena Director - Scott Shadix
- Arena Crew Coordinator - Kami Bowles
- Chute Coordinator - Jay Beck
- Judges - Clint Coil, Amy Griffin, Rick Jones, and Jack Morgan
- Secretary - Guy Puglisi
- Scorekeeper - John Hill
- Announcer - Doug Graf

### *Annual Convention – Brian Rogers*

Brian reviewed proposals he received from The Saguaro in Palm Springs, California and The Austin Wyndham Garden Hotel in Austin, Texas. Terry Covington moved to approve the Austin Wyndham Garden Hotel proposal. Lisa Smith seconded the motion. Motion carried.

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*Hall of Fame - Amy Griffin (written report)*

Deadline for submission of nominations for consideration in 2016 is March 1, 2016. Nomination forms are to be submitted to the IGRA Secretary no later than March 1 to be considered for induction in 2016.

*Arena Directors - Jeanne McLeod*

No report

*Chute Coordinators - Jay Beck*

No report

*Judges - Michael Lentz*

No report

*Auditor/Secretary/Scorekeepers - Ron Trusley*

No report

*Association Presidents - Randy Edlin*

No report

*Rodeo Officials - Ron Trusley*

Ron announced the students in the various certification programs. They are:

- Arena Director: None
- Chute Coordinator: Stephen Bell, James Jenkins, Denise Reinhart-Stange
- Judges: Kami Boles, Brent Rosinski
- Auditor: Michael Norman
- Secretary: None
- Scorekeeper: Seth Feinberg, Billy Loiselle, Sam Polk

*Membership Standing Committee - Bruce Gros*

No report

*Animal Issues & Concerns - Kelly Peebles*

No report

*Archives - Frank Harrell*

Frank said he is starting to convert archival website information to be more mobile. A professor has contacted him and wants to talk with different people about their past experiences.

*Health & Safety - Roger Japp*

No report

*Contestant Liaison - David Lawson*

David said the committee serves as a “complaint department”, but the members want to “trouble shoot” ahead of time. They want to help contestants understand roles of other people and to show appreciation. He said he hopes to have some joint activities between contestants and royalty. This committee should network among contestants.

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*Nonprofit Transition - Frank Mazzo*

Bruce Gros reported that the committee is working on getting the 501c(3) application filed.

*Social Media - John Hill*

John said this committee needs to partner with local association contacts. Currently, there are over 2700 likes of our facebook page.

*New Member Recruitment - Sonny Koerner*

No report

*Arena Crew Coordinators - Kami Boles*

No report

Old Business

None

New Business

Guy Puglisi moved that the KSGRA Trustee term be initially determined to expire December 31, 2016. Terry Covington seconded the motion. Motion carried.

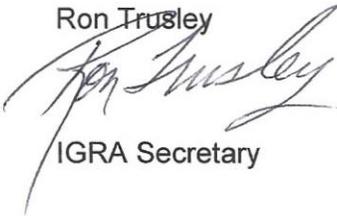
Announcements

Announcements were made by local association Trustees.

Adjourn

President Gros adjourned the January 15, 2016 Board of Directors Meeting at 2:38 pm.

Ron Trusley



IGRA Secretary

1/10/2016

***Updates from the Vice President-***

Attached you will find a spreadsheet of the tentative places each member of the **2016 Royalty Team** has stated they would be in attendance as well as my own commitment.

**Mr. IGRA Thomas McCarthy** as well as **Terry Covington, Mr. IGRA 1<sup>st</sup> Runner Up** has already started their fundraising for the year. The Team all have dates booked and we will get those notices out as soon as they are Event ready.

I am happy to say that as Vice President I have already raised a total of \$715 to go towards expenses for IGRA University. I have another fundraiser on Feb. 21 to benefit horse contestants at WGRF in Las Vegas. I would like to personally challenge each Board member to produce a fundraiser to help IGRA with its sponsored events.

The 2016 Team will be meeting to go over personal goals as well as Team goals at University.

***Action Item:*** The Team has chosen 3 local charities for you to approve this year: **Other Options, Health Services of North Texas and Miles of Smiles Foundation.** ( Information to be provided about each by the 2016 Team).

For more about each charity-

[milessofsmilesfoundation.org](http://milessofsmilesfoundation.org)

[otheroptionsokc.org](http://otheroptionsokc.org)

[healthntx.org](http://healthntx.org)

Respectfully submitted by

Jason Bernard

IGRA Vice President

Jan	Feb	April	May	May	May	July	July	July	Aug	Sept	Sept	Sept	Oct	Nov
University	Arizona	Texas	Palm Springs	Oklahoma	Calgary	Denver	Minneapolis	Santa Fe	Kansas	San Francisco	Sacramento	La Vegas	Convention	

Mr.

Thomas McCarthy  
 Terry Covington  
 Michael Yarbrough

MsTer.

Liz McDonald  
 Sharon Starks

Ms.

Mary Honeycutt  
 Kami Boles

Miss.

Mason Lyon  
 David Blackwood  
 Michael Butts

# Miles OF Smiles Foundation

- Equine Assisted Psychotherapy & Equine Assisted Learning programs for Operations Iraqi Freedom (OIF) & Enduring Freedom (OEF) veterans suffering with post-traumatic stress disorder (PTSD). There is no charge to veterans in the program.
- According to the U.S. Department of Veterans Affairs, 11 – 20% of Iraq and Afghanistan War veterans suffer from post-traumatic
- Some 68,000 veterans live in Lee County alone, and that number is expected to increase as more soldiers return home in the coming years.
- With long wait times for appointments at the VA, finding the necessary psychiatric help poses a challenge for many.
- Keith and Gail Doxie opened Miles Ranch in North Fort Myers on Veterans Day 2013.
- The only facility with full time licensed mental health therapist
- No charge to veterans or their families
- The therapy itself involves doing exercises with the horses and perhaps building certain obstacles; things that they want to get around, get over or get through and it will be a metaphor for what they're experiencing in life.
- 
- Equine Assisted Psychotherapy brings some things to the surface that reminded them of their Iraq or Afghanistan experience; it's a breakthrough moment

Gail holds the following certifications:

FL Licensed Mental Health Counselor  
B.S. Psychology  
M.S. Mental Health Counseling

Department of Veterans Affairs' PTSD 101:

1. A PTSD Core Curriculum
2. Beyond the Basics
3. VA/DOD PTSD Clinical Practice Guideline Series

Board Certified Christian Counselor with the Board of Christian Professional and Pastoral Counselors

Moral Reconciliation Therapy (MRT)  
Correctional Counseling INC. NREPP included in SAMHSA's National Registry of Evidence-based Programs and Practices

Accelerated Resolution Therapy (ART) currently being studied for the treatment of veterans with PTSD at the University of South Florida

O.K. Corral "Coming Home" EAP/EAL certification focusing on the needs of returning veterans and their families. Specific applications include readjustment, depression, addictions, and issues families experience when their loved ones are deployed.

O.K. Corral "Faith-Based Applications for Equine-Assisted Programs and Practices" equine-assisted philosophy and faith-based exercises make the natural connection between herd behavior and human wellness

HIV/AIDS ICAN training

**Below are excerpts of a few letters from veterans and their families the Miles of Smiles Foundation has received**

**Operation Enduring Freedom (OEF) veteran's wife**

My husband is a US Army Afghanistan war veteran who struggles every day to live a semi-normal life due to PTSD. He served 10 years and was deployed 3 times to combat zones during his career and the horrors he experienced during those deployments still haunt him every day...[Gail] has been helping him and our family deal with the PTSD since November of 2013. In the 6 months that she has been in our lives I'm starting to see bits & pieces of the man I knew prior to his Army career. Though I know he will never be the way he was before the Army, she has helped him to adjust and deal with the PTSD. She has done more for him in 6 short months than the VA has done in 5 years.

Sincerely-An eternally grateful Army wife

**Operation Iraqi Freedom (OIF) retired Army Staff Sergeant and Purple Heart recipient**

I discovered the ranch last summer while I was looking for somewhere to fulfill service learning hours for a class I was taking at Florida Gulf Coast University. The ranch seemed like a good enough opportunity given my condition, though I didn't have much intention of sticking around past the required time. I quickly changed my mind after spending one afternoon with Keith and listening to him describe what the ranch was attempting to do to help veterans in the area.

Over the next week, Keith and I spent the afternoons building a paddock for the horses when they arrived. This was the first time in a long time that I could see that something I was doing had a purpose. As you can imagine, living with PTSD brings many struggles. One of my biggest struggles has been my lack of self-worth. I was in my zone when I was enlisted in the Army. I rose through the ranks quickly as I was promoted from Private to Staff Sergeant in just four years. I had responsibilities and men that looked to me for guidance. A year after I was wounded, all of that was taken away. I was no longer allowed to serve due to my diagnosis and was given a retirement by the Army. It isn't much of a retirement

considering it is about the same amount as an unemployment check. I no longer felt like the leader that I was and instead felt like a burden. The ranch has afforded me the opportunity to volunteer while I receive treatment. This has helped me to restore the confidence and self-worth that I once had.

[My meeting with Gail] was the first time that I talked to a mental health professional without being told that our time was up. I was used to getting care at the VA where I only get to see someone once every ten weeks if I'm lucky and only for an hour. Gail showed a true interest in helping me live a better life than I was at the time. She has been committed to being available if I want to talk to her and I can honestly say that I have personally seen more improvement in the past nine months at the ranch than I have the past five years with the VA.

### **Marine Corps Vietnam War Veteran**

For a good many years I had been searching for a safe place. As a Vietnam Veteran, not many things seemed to keep me calm. Was always on edge, had to make sure no one was to close, and loud noises set me off! So as a 67 year old Marine with more than my share of bad days than good, and some tuff nights. I was introduced to Gail Doxie and the Smiles of Miles Foundation. The help this has given me can not be measured, it's more the feeling you get. Knowing this beautiful strong horse needs your help with every part of his day.

He puts his trust in you to take care of his needs. Gaining this trust has helped me feel better about my self and the things I do each day.

This is the first time I have tried to explain how this Equine Therapy has helped with my PTSD. Miles Ranch has given me that safe place, and a sense of responsibility for the care of these beautiful horses. In return, both horses Marshall and Zip have given me that feeling of a close bond of trust.

As I said before it can not be measure

it's just that feeling I get when I get to handle them.

# I.G.R.A.

## PREMIUM BREAK-DOWN

	2015 <u>Limit 3M</u>	2016 <u>Limit 3M</u>	<u>Change</u>	2016 <u>Limit 5M</u>	<u>Change</u>
General Liability	\$ 8,173.00	\$ 8,173.00		\$20,173.00	
Taxes & Fees	246.00	246.00		606.00	
Commission	500.00	500.00		500.00	
Directors & Officers	866.00	866.00		866.00	
Total Amount	<u>\$ 9,785.00</u>	<u>\$ 9,785.00</u>	\$ -	<u>\$22,145.00</u>	\$12,360.00

## POINT SYSTEM

IGRA	1.0 (1 pt each)	1.0		1.0	
Associations	20.0 (1 pt each)	21.0		21.0	
Rodeos	14.0 (1 pt each)	14.0		14.0	
University	0.5 (.5 pt each)	0.5		0.5	
Convention	0.5 (.5 pt each)	0.5		0.5	
Rodeo Schools	1.0 (.5 pt each)	-		-	
	<u>37.0</u>	<u>37.0</u>	-	<u>37.0</u>	\$ -
Price per Point	\$ 264.47	\$ 264.47	\$ -	\$ 598.52	\$ 334.05
Price per Half Point	\$ 132.24	\$ 132.24	\$ -	\$ 299.26	\$ 167.02
Assoc w/o Rodeo	\$ 264.47	\$ 264.47	\$ -	\$ 598.52	\$ 334.05
Assoc with a Rodeo	\$ 528.94	\$ 528.94	\$ -	\$ 1,197.04	\$ 668.10
Assoc Limit 5M	\$ 1,158.75			\$ 2,318.00	\$ 1,158.75
Directors & Officers Per Association	231.75			231.75	\$ -

**IGRA Corporate Auditor Report for IGRA BOD Meeting at IGRA University**  
**January 15, 2016**

**REPORT Covering November and December 2015 – Two Months Reviewed:**

- Prior Report to IGRA Convention for the Period Ending 10/31/2015
- Reviewed November and December 2015
- I had full access to the books and records and related reconciliations of IGRA.
- I reviewed the November and December, 2015 Bank Reconciliations. They reconciled and agreed to the General Ledger.
- I reviewed the Income Statements and Balance Sheets for both months which include a comparison to the prior year. The Income on the Balance Sheets agrees to the Income on the Income Statements and Retained Earnings rolled forward appropriately.
- The Income Statements look reasonable when compared to the activity of the prior year, and activity observed in the General Ledger.
- I reviewed the General Ledger for deposit and cash expense transactions from November and December, 2015
- There were 88 line item deposits/expenditures. (some deposits/expenditures covered multiple lines of detail)
- Using a random number generator (found at random.org) I ran a random sample covering 10% of deposits/expenditures – rounded up (9) in the reviewed period.
- All of the deposits examined tied to the general ledger as did the expenditures in the sample of 9. Both the deposits and the expenditures appeared to be properly supported, either by receipt or fees found on the bank statement.

I am happy to report to the IGRA Board of Directors that nothing out of the ordinary was noted.

I would like to thank our Treasurer, David Hill for his continued meticulous work.

Please note: This is an Internal Review/Audit, as prescribed by the By-Laws and is not, nor is it intended to be, an external independent audit performed in accordance with Generally Accepted Auditing Standards and accordingly no opinion is expressed on the IGRA financial statements in that respect.

**Respectfully Submitted:** Ed Barry, IGRA 2016 Corporate Auditor – 1/14/2015

## I.G.R.A. YTD Acutal - Budget Report - 2015

Income	Period			Annual	Explanation > 10%
	Jan - Dec 15	Budget	\$ Over Budget	Budget	
4110 · Rodeo sanction fees	\$ 9,100.00	\$ 9,100.00	\$ -	\$ 9,100.00	
4130 · Rodeo general operating income	15,122.00	14,800.00	322.00	14,800.00	7,561 entries @ \$2.00
4140 · Fines income	600.00	900.00	(300.00)	900.00	OGRA/CGRA/NSGRA/MIGRA
4150 · Finals Rodeo	159,589.41	138,100.00	21,489.41	138,100.00	Detail provided individually
4200 · Initiation fees/annual dues	12,600.00	12,000.00	600.00	12,000.00	K.S.G.R.A.
4300 · Royalty income	14,797.83	22,500.00	(7,702.17)	22,500.00	Detail provided individually
4440 · Realized deferred income	-	7,000.00	(7,000.00)	7,000.00	
4450 · Corporate sponsorship	-	14,250.00	(14,250.00)	14,250.00	No sponsorship to date
4455 · Donations	8,700.00	-	8,700.00	-	Gros \$100/Lowe \$8,600
4470 · IGRA University income	2,580.00	6,825.00	(4,245.00)	6,825.00	Detail provided individually
4540 · Dance income	1,030.00	2,600.00	(1,570.00)	2,600.00	Detail provided individually
4600 · Interest income	53.16	60.00	(6.84)	60.00	
4750 · Merchandise income	8,499.50	8,600.00	(100.50)	8,600.00	Univ \$440/RITR \$442/Zia \$1,499/WGRF \$6K
4800 · Miscellaneous income	-	40.00	(40.00)	40.00	
4900 · Convention income	-	5,000.00	(5,000.00)	5,000.00	Detail provided individually
<b>Total Income</b>	<b>\$ 232,671.90</b>	<b>\$ 241,775.00</b>	<b>\$ (9,103.10)</b>	<b>\$ 241,775.00</b>	
<b>Expense</b>					
6500 · Office supplies	\$ 1,898.68	\$ 1,600.00	\$ 298.68	\$ 1,600.00	Toner/ink purchases up/paper/NCR
6510 · Telephone expense	1,552.11	1,070.00	482.11	1,070.00	Monthly + Canada LD
6520 · Postage	1,189.62	1,300.00	(110.38)	1,300.00	Rule books \$226/postage \$545/Maint \$144
6530 · Printing	2,178.58	4,000.00	(1,821.42)	4,000.00	Rule Books 800 @ \$2.50 plus tax
6560 · Payroll expenses	13,403.98	13,500.00	(96.02)	13,500.00	
6610 · Rodeo sanction fees funding finals	9,100.00	9,100.00	-	9,100.00	
7500 · Document scanning fee	857.55	300.00	557.55	300.00	Acctg 3 yrs/rodeo 4 yrs/royalty 4yrs
7530 · Committee meeting expense	-	500.00	(500.00)	500.00	Nothing to date
7540 · Dance expense	796.00	2,600.00	(1,804.00)	2,600.00	Detail provided individually
7550 · Royalty expense	8,962.67	13,000.00	(4,037.33)	13,000.00	Detail provided individually
7600 · Travel	5,145.03	5,000.00	145.03	5,000.00	16 tickets purchased avg \$322/ticket
7650 · Executive meeting expense	7,400.00	8,000.00	(600.00)	8,000.00	29 requests
7750 · Computer-hardware	1,116.42	1,000.00	116.42	1,000.00	Computer/power/monitor
7760 · Computer-software	1,255.34	14,700.00	(13,444.66)	14,700.00	IGRA-WGRF \$546/Office \$205/Tax tbl \$431
7770 · Computer-maintenance	199.98	100.00	99.98	100.00	Printer replacement
7780 · Computer-on line services	2,768.20	2,100.00	668.20	2,100.00	Monthly plus cPanel \$372/Network Sol \$185
8100 · Name badges	189.83	100.00	89.83	100.00	20 badges
8150 · Finals Rodeo expense	148,531.67	129,450.00	19,081.67	129,450.00	Detail provided individually
8200 · Marketing expense	5,216.85	2,000.00	3,216.85	2,000.00	NY Expo \$475/Compete \$4,732
8250 · Rodeo at GG9	(702.00)	-	(702.00)	-	Security doubled
8300 · Rodeo school expense	-	-	-	-	
8400 · Storage fees	1,757.70	1,600.00	157.70	1,600.00	\$10.70 monthly increase
8470 · IGRA University expense	3,451.91	6,825.00	(3,373.09)	6,825.00	Detail provided individually
8500 · Donations and contributions	-	100.00	(100.00)	100.00	Nothing to date
8510 · Legal and professional services	892.02	7,500.00	(6,607.98)	7,500.00	BMI \$442/CPA \$250/trademark \$200
8520 · Taxes and licenses	10.00	250.00	(240.00)	250.00	CO Sec of State
8530 · Bank charges	7.70	50.00	(42.30)	50.00	Finals charges
8535 · Credit card charges	4,963.19	5,760.00	(796.81)	5,760.00	Actual less than budgeted
8550 · Association/rodeo insurance	277.83	220.00	57.83	220.00	Insurance apportionment
8750 · Merchandise expense	7,906.51	2,400.00	5,506.51	2,400.00	Ofc shirts/satin jackets/polos/WGRF
8825 · Hall of Fame expense	331.00	700.00	(369.00)	700.00	2 buckles/1 plaque
8850 · Archive expense	-	700.00	(700.00)	700.00	Nothing to date
8900 · Convention expense	1,986.43	6,250.00	(4,263.57)	6,250.00	Detail provided individually
9500 · Interest expense	1.47	-	1.47	-	
9510 · Miscellaneous expense	0.08	-	0.08	-	
<b>Total Expense</b>	<b>\$ 232,646.35</b>	<b>\$ 241,775.00</b>	<b>\$ (9,128.65)</b>	<b>\$ 241,775.00</b>	
<b>Net Income</b>	<b>\$ 25.55</b>	<b>\$ -</b>	<b>\$ 25.55</b>	<b>\$ -</b>	

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## I.G.R.A. YTD Convention Actual - Budget Report - 2015

Income	Period			Annual	Explanation > 10%
	Jan - Dec 15	Budget	\$ Over Budget	Budget	
4905 · Convention sponsorship	\$ -	\$ 5,000.00	\$ (5,000.00)	\$ 5,000.00	
4910 · Convention fund raisers	-	-	-	-	
4915 · Registration fees	-	-	-	-	
4920 · Late fees	-	-	-	-	
4925 · Room commissions	-	-	-	-	
4930 · Other income	-	-	-	-	
<b>Total Convention Expense</b>	<b>\$ -</b>	<b>\$ 5,000.00</b>	<b>\$ (5,000.00)</b>	<b>\$ 5,000.00</b>	
<b>Expense</b>					
8905 · Facility costs	\$ -	\$ -	\$ -	\$ -	
8910 · Audito Visual	-	-	-	-	
8915 · Break expense	-	-	-	-	
8920 · Luncheon expense	-	-	-	-	
8925 · Office equipment	-	-	-	-	
8930 · Office supplies	-	-	-	-	
8935 · Printing	-	-	-	-	
8938 · Insurance	132.23	150.00	(17.77)	150.00	Prorated amount
8950 · Convention int'l awards	1,104.20	1,000.00	104.20	1,000.00	
8955 · Convention stipend	-	4,000.00	(4,000.00)	4,000.00	
8950 · Convention expense - Other	750.00	1,100.00	(350.00)	1,100.00	
<b>Total Convention Expense</b>	<b>\$ 1,986.43</b>	<b>\$ 6,250.00</b>	<b>\$ (4,263.57)</b>	<b>\$ 6,250.00</b>	
<b>Net Income</b>	<b>\$ (1,986.43)</b>	<b>\$ (1,250.00)</b>	<b>\$ (736.43)</b>	<b>\$ (1,250.00)</b>	

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## I.G.R.A. YTD Dance Actual - Budget Report - 2015

Income	Period			Annual	Explanation > 10%
	Jan - Dec 15	Budget	\$ Over Budget	Budget	
4542 · Registration	\$ 585.00	\$ 500.00	\$ 85.00	\$ 500.00	5 @ \$75 / 6 @ \$35
4544 · Sponsorship	45.00	1,000.00	(955.00)	1,000.00	Only entertainer tips
4545 · Dance fund raisers-buckles	400.00	1,100.00	(700.00)	1,100.00	4 @ \$100
<b>Total Dance Income</b>	<b>\$ 1,030.00</b>	<b>\$ 2,600.00</b>	<b>\$ (1,570.00)</b>	<b>\$ 2,600.00</b>	
<b>Expense</b>					
7541 · Advertising	\$ -	\$ -	\$ -	\$ -	
7542 · Award buckles/ribbons	796.00	850.00	(54.00)	850.00	
7543 · Facility cost	-	1,200.00	(1,200.00)	1,200.00	No cost
7544 · Staff honorarium	-	450.00	(450.00)	450.00	No cost
7545 · Supplies/printing	-	100.00	(100.00)	100.00	No cost
<b>Total Dance Expense</b>	<b>\$ 796.00</b>	<b>\$ 2,600.00</b>	<b>\$ (1,804.00)</b>	<b>\$ 2,600.00</b>	
<b>Net Income</b>	<b>\$ 234.00</b>	<b>\$ -</b>	<b>\$ 234.00</b>	<b>\$ -</b>	

## I.G.R.A. YTD Royalty Actual - Budget Report - 2015

Income	Period			Annual		Explanation > 10%
	Jan - Dec 15	Budget	\$ Over Budget	Budget		
4301 · Royalty entry fees	\$ 1,200.00	\$ 1,500.00	\$ (300.00)	\$ 1,500.00	12 contestants	
4305 · Royalty sponsorships-buckles	2,219.33	1,500.00	719.33	1,500.00	4 buckles/crown/3 sashes	
4310 · Royalty fund raisers	7,819.50	16,000.00	(8,180.50)	16,000.00	Mr \$4,789/Miss \$1,815/MsTer \$1,215	
4320 · Royalty cont fund raisers	3,559.00	3,500.00	59.00	3,500.00	12 contestants	
<b>Total Royalty Income</b>	<b>\$ 14,797.83</b>	<b>\$ 22,500.00</b>	<b>\$ (7,702.17)</b>	<b>\$ 22,500.00</b>		
<b>Expense</b>						
7552 · Facility costs	\$ 1,350.40	\$ 1,400.00	\$ (49.60)	\$ 1,400.00	Props/staging/drape/tables	
7554 · Audio visual	916.80	1,000.00	(83.20)	1,000.00	Lighting/DJ	
7556 · Buckles/awards	1,354.51	1,700.00	(345.49)	1,700.00	4 buckles/crown/6 10yr buckles	
7558 · Office supplies	190.96	250.00	(59.04)	250.00	Less than budgeted	
7560 · Royalty winnings/travel	1,850.00	1,575.00	275.00	1,575.00	5 @ \$370	
7565 · Royalty charity donation	3,300.00	7,075.00	(3,775.00)	7,075.00	3 @ \$1,100	
<b>Total Royalty Expense</b>	<b>\$ 8,962.67</b>	<b>\$ 13,000.00</b>	<b>\$ (4,037.33)</b>	<b>\$ 13,000.00</b>		
<b>Net Income</b>	<b>\$ 5,835.16</b>	<b>\$ 9,500.00</b>	<b>\$ (3,664.84)</b>	<b>\$ 9,500.00</b>		

## I.G.R.A. YTD University Actual - Budget Report - 2015

Income	Period			Annual		Explanation > 10%
	Jan - Dec 15	Budget	\$ Over Budget	Budget		
4472 · Registration	\$ 1,980.00	\$ 3,825.00	\$ (1,845.00)	\$ 3,825.00	22 @ \$85 / 1 @ \$110	
4474 · Sponsorship	-	2,000.00	(2,000.00)	2,000.00	No sponsorship	
4475 · University fund raisers-breaks	600.00	1,000.00	(400.00)	1,000.00	2 @ \$300	
4476 · Commissions	-	-	-	-		
<b>Total University Income</b>	<b>\$ 2,580.00</b>	<b>\$ 6,825.00</b>	<b>\$ (4,245.00)</b>	<b>\$ 6,825.00</b>		
<b>Expense</b>						
8471 · Facility costs	\$ 675.43	\$ 500.00	\$ 175.43	\$ 500.00	Room block not matched	
8472 · Food service	1,140.00	4,230.00	(3,090.00)	4,230.00	3 breaks @ \$150/50 lunches @ \$15	
8473 · Staff honorarium	1,000.00	1,500.00	(500.00)	1,500.00	11 @ \$100 / 3 @ \$0	
8474 · Supplies/printing	504.25	470.00	34.25	470.00	Namebadges/ladders \$354/Program \$150	
8475 · Insurance	132.23	125.00	7.23	125.00		
<b>Total University Expense</b>	<b>\$ 3,451.91</b>	<b>\$ 6,825.00</b>	<b>\$ (3,373.09)</b>	<b>\$ 6,825.00</b>		
<b>Net Income</b>	<b>\$ (871.91)</b>	<b>\$ -</b>	<b>\$ (871.91)</b>	<b>\$ -</b>		



## COMMITTEE REPORTING FORM

**Committee Name:** Public Relations

**Committee Chair(s):** Ryan Reed

**Committee Members:** Ryan Reed, Brian Helander

**Date & Time of Last Meeting:** October 9, 2015

**Brief Overview of Last Meeting:** I've attached a summary of PR activities since the last board meeting.

**Items of Critical Importance (to be discussed at the next BOD meeting):**

None.

**Items Requiring Action (to be voted on at the next BOD meeting):**

None

**No report at this time**

**Respectfully submitted,** Ryan Reed

## **IGRA PR Activity Summary, 8/13/2015-1/12/2016**

**10/29/2015**

Paul Jesep  
Faith Columnist  
The Rainbow Times  
[pjesep@gmail.com](mailto:pjesep@gmail.com)

Summary: Paul is writing a story about gay rodeo for the Rainbow Times, a newspaper in Boston, MA. I completed a phone interview with him on the above date. The article has not yet been published.

**12/21/2015**

Brian Helander fielded a question regarding animal welfare issues from Gina Louise-Compitello, Marketing Manager for the University of Arizona Museum of Art. The museum had been getting negative comments on its social media platforms regarding the Blake Little gay rodeo photography exhibit at the museum. The comments were from a group called LGBT Compassion, which has protested gay rodeo events in the past (primarily in the San Francisco Bay area). Brian assured Ms. Louise-Compitello that we are confident in our animal issues policies, procedures, mission and practices. He also shared our animal welfare statement with her.



WORLD GAY RODEO FINALS<sup>®</sup>



30<sup>TH</sup> ANNIVERSARY  
SOUTH POINT

LET US PUT YOU  
RIGHT IN THE MIDDLE  
OF ALL THE  
ACTION NOW!

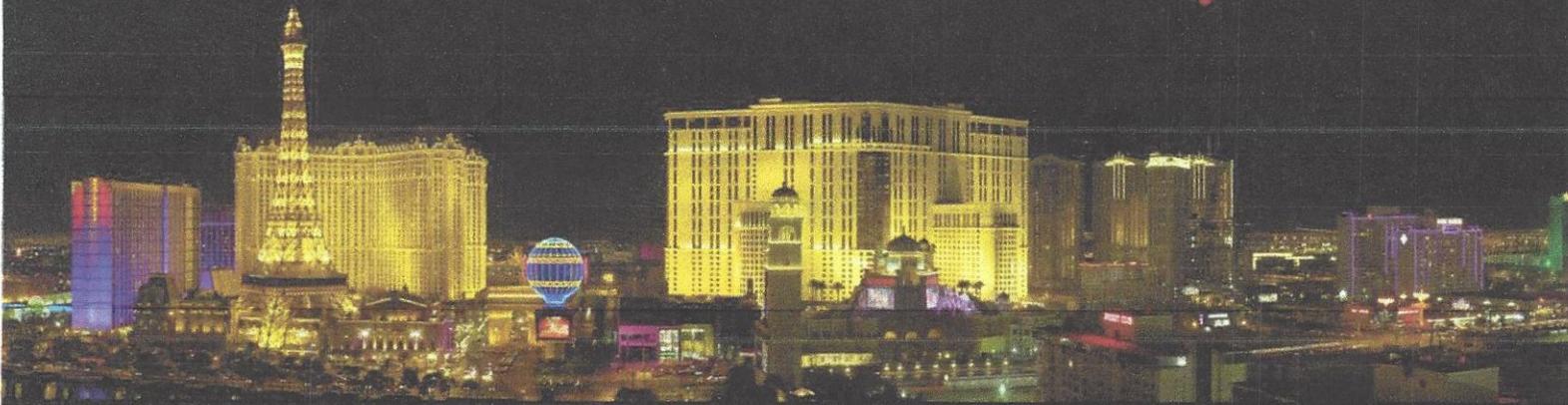
W E L C O M E

TO *Fabulous*

IGRA·WGRF

LAS VEGAS, NEVADA

THE OFFICIAL SPONSORSHIP GUIDE  
TWO DAYS OF THRILLING RODEO COMPETITION!  
WILL YOU BE SEEN? OCTOBER 21-23, 2016





# RODEO

# ABOUT IGRA

The International Gay Rodeo Association, has officially been roping and riding since 1985 and currently has over 1,600 members in 21 local associations around North America. We are the largest organization in the world coordinating rodeo events specifically welcoming lesbian, gay, bisexual, transgender as well as heterosexual participants and spectators. In 2016 IGRA member associations will produce rodeos across North America and entertain thousands of rodeo fans.

IGRA is composed of many regional gay rodeo associations, and sanctions a season of rodeo events which culminates in an annual World Gay Rodeo Finals®. IGRA events are intended to allow all contestants, regardless of sexual and gender identity, to compete in rodeo sports without discrimination. The organization helps spread appreciation for Western culture and the sport of rodeo, while serving as a fundraising vehicle benefiting many charitable organizations.

Both men and women, ride the same class of livestock under the same rules and requirements. Both men and women alike fully compete in bull riding and bareback bronc riding in IGRA, unlike most other rodeo organizations.

Gay rodeo has never been more visible than today. Our association and rodeo events have been featured on The Travel Channel, Bravo, Logo and in numerous other television and print media outlets. IGRA was featured in CNN's This is Life with Lisa Ling and in the award winning feature length documentary film *Queens & Cowboys: A Straight Year on the Gay Rodeo*. Recently our archives were taken in by the Autry Museum in LA as part of their permanent collection.

**Everything You Expect in Rodeo, Yet Much More!**

Each IGRA sanctioned rodeo offers 13 events. Competitors compete for prize money and the title of All-Around Cowboy and Cowgirl at each rodeo. The winners of each event receive trophy buckles.

## IGRA RODEO EVENTS

Bareback Bronc Riding  
Barrel Racing  
Bull Riding  
Calf Roping on Foot  
Chute Dogging

Flag Race  
Goat Dressing  
Mounted Break-Away  
Roping  
Pole Bending

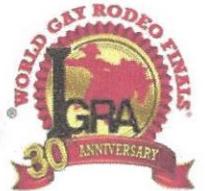
Steer Decorating  
Steer Riding  
Team Roping  
Wild Drag Race

Learn more about IGRA at [www.igra.com](http://www.igra.com)



# SPONSORSHIP

## WORLD GAY RODEO FINALS



# HIT THE JACKPOT WITH IGRA!

A slot machine interface for the IGRA game. The reels show various symbols including a cowboy on a horse, a star, a longhorn, a ram's head, and the IGRA logo. The background is decorated with a rainbow and various fruits like watermelon, oranges, and bananas. The machine has a coin slot, a lever, and several buttons at the bottom.

Credit: **008**      Bet: **3**  
Win: **9999**      Spins: **14**

1\$

### World Gay Rodeo Finals® Sponsorship Opportunities

#### What We Offer You:

Our sponsorship structure is flexible and can be customized to meet your specific needs. Depending on your level of sponsorship, you may choose to receive some or all of these benefits:

- Exclusive use of your products or services at WGRF\*
- Distribution of your promotional materials such as brochures, flyers, coupon or samples at the gate for rodeo attendees
- Your promotional materials such as brochures, flyers, coupon or samples placed in contestant, staff and officials' bags
- Arena and venue banner privileges at WGRF
- Award Buckle and Ribbon sponsorships for WGRF
- World Gay Rodeo Finals® VIP passes

*\* Exclusivity is by specific product type - details subject to prior agreements.*

AUTO PLAY      BET ONE      BET MAX      SPIN

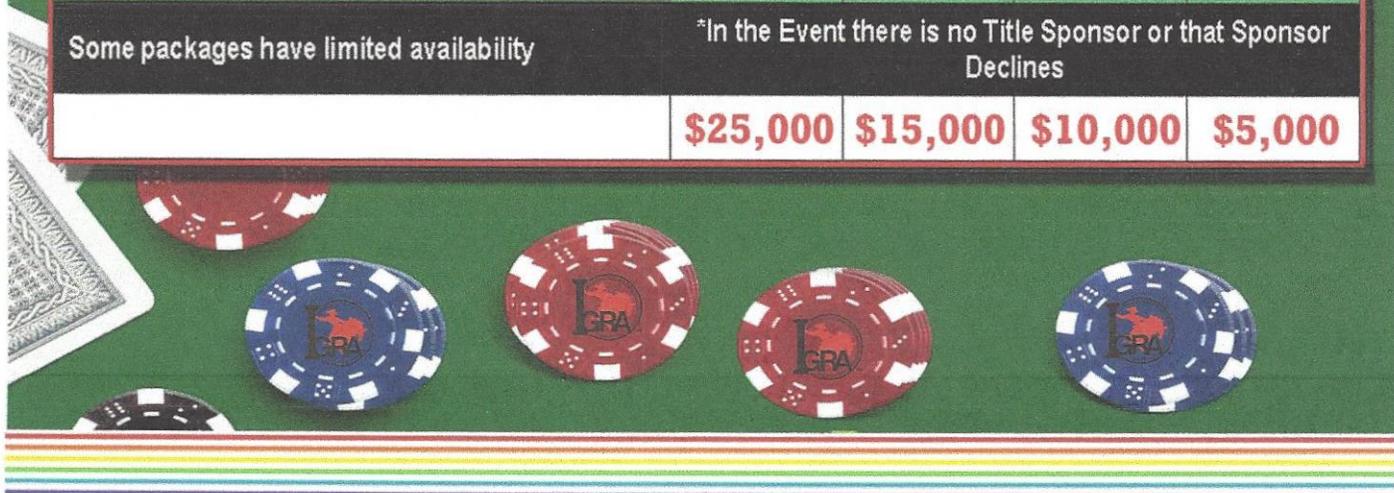


# WORLD GAY RODEO FINALS®

# HIGH ROLLER

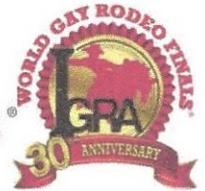
## PREMIER SPONSORSHIP PACKAGES:

Package Includes	Title	Presenting	Platinum	Gold
Title Rights to the World Gay Rodeo Finals®	Yes	N/A	N/A	N/A
Branding Rights to IGRA Royalty Competition	Yes	*If available	N/A	N/A
Extensive Banner and POS Rights at all Venues	Yes	Yes	N/A	N/A
WGRF Rodeo Event Buckle Sponsorship	Yes	Yes	No	No
Vendor Space	Yes	Yes	Yes	Yes
Promotional Announcements During the Rodeo	6 ten second spots per day	4 ten second spots per day	3 ten second spots per day	2 ten second spots per day
Ad in WGRF Rodeo Commemorative Program	Full Page	Full Page	Full Page	Full Page
WGRF VIP All-Event Passes	8	6	4	2
WGRF Rodeo VIP Rodeo Passes	6	4	2	N/A
Arena Banner	4	3	2	1
Logo on all marketing materials	Yes	Yes	Yes	Yes
Some packages have limited availability		*In the Event there is no Title Sponsor or that Sponsor Declines		
		<b>\$25,000</b>	<b>\$15,000</b>	<b>\$10,000</b>
			<b>\$5,000</b>	



# ALL-IN

**WORLD GAY  
RODEO FINALS®**



## ADDITIONAL SPONSORSHIP OPPORTUNITIES:

IGRA ALSO OFFERS MANY LOWER COST WAYS TO SUPPORT THE WORLD GAY RODEO FINALS®.

Item	Cost	Sponsor Gets
<b>Rodeo:</b>		
Rodeo Stock	\$5,000	2 Banners, 4 Arena announcements, 2 Free weekend passes, 1 Full page ad
Event Championship Buckle or medals (each)	\$350	Listing in Program and Arena Announcements
Event Award Medals (per event)	\$100	Listing in Program and Arena Announcements
<b>Western Dance &amp; Entertainment Venue:</b>		
DJ, Audio & Lighting	\$1,000	2 arena announcements, 1 banner, 2 weekend passes
Décor	\$500	Listing in Program and Arena Announcements + business card ad
Contestant Hospitality Food & Beverage	\$500	Listing in program, a banner and 1 free weekend pass

## WE CAN CREATE THE PERFECT PACKAGE FOR YOU!

We Can Create the Perfect Package for You  
 In addition to our premier sponsorship packages, the World Gay Rodeo Finals® committee can tailor a package to suit your particular needs. Contact us for more details.

Laura K. Scott  
 Rodeo Director/Sponsorship Chair  
 30th Anniversary World Gay Rodeo Finals®  
 October 21<sup>st</sup>-23<sup>rd</sup> 2016  
 214-563-7440  
 IGRA-WGRF.COM

Photo Credit: Cowboyfrank.net , Vicki Davis. and Tammy Sawatzky



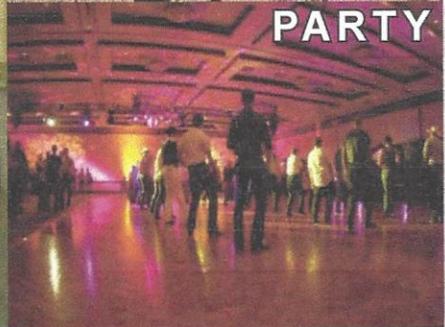
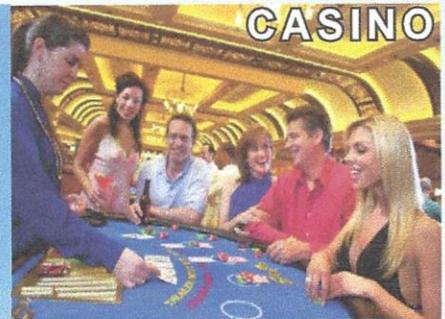


# WORLD GAY RODEO FINALS®

# A UNIQUE RODEO

## THE WORLD GAY RODEO FINALS® IS A UNIQUE RODEO

- Rodeo Venue – South Point Hotel & Casino Equestrian Center Arena
- South Point Hotel and Casino, located on the fabulous Las Vegas Strip features 2247 guest rooms and Suites, 10 full service restaurants, a full spa and 138,000 sq. ft. of Las Vegas style gaming
- The South Point Arena is a World Class Equestrian Arena
- State of the art performance arena with stadium seating for up to 4,600
- Climate controlled stalls and stock pens and ample horse trailer parking
- Four-sided high resolution LED Jumbotron for featuring Your Brand
- 35,000 sq. ft. of exhibit space with easy load-in and load-out
- Cinch Saloon with full service bar and entertainment space
- Plenty of FREE parking



# A SPECIAL EVENT

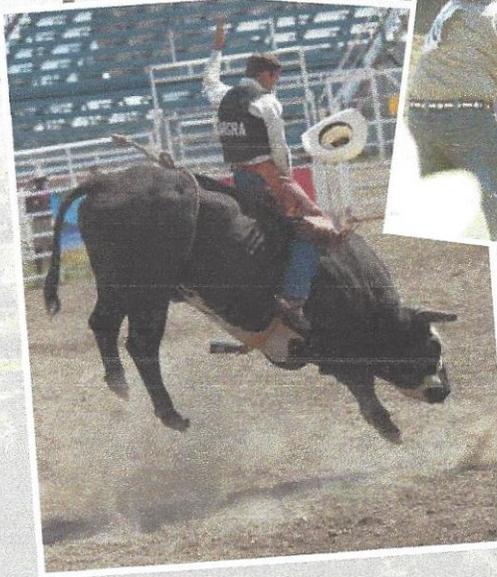
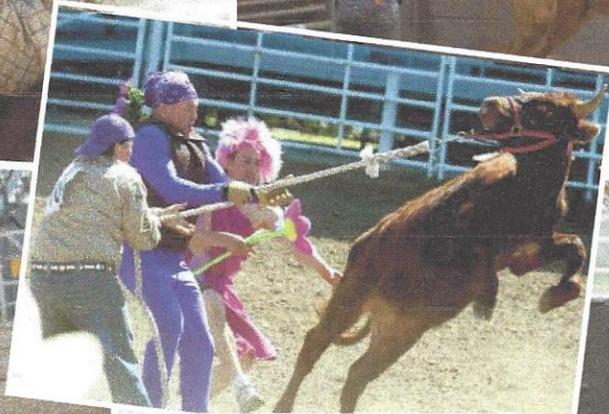
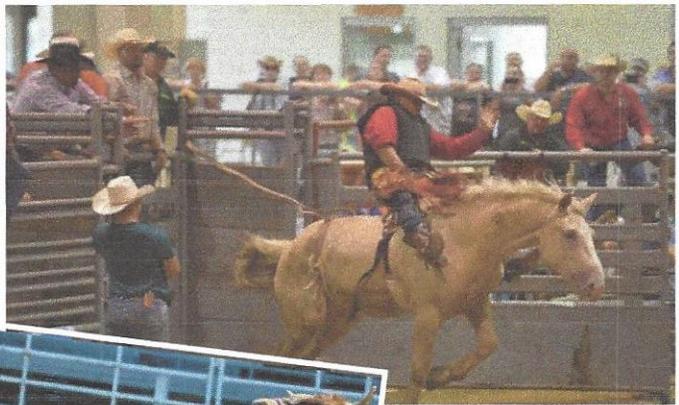
## WORLD GAY RODEO FINALS



## COME FOR VEGAS, STAY FOR THE RODEO

### WORLD GAY RODEO FINALS®

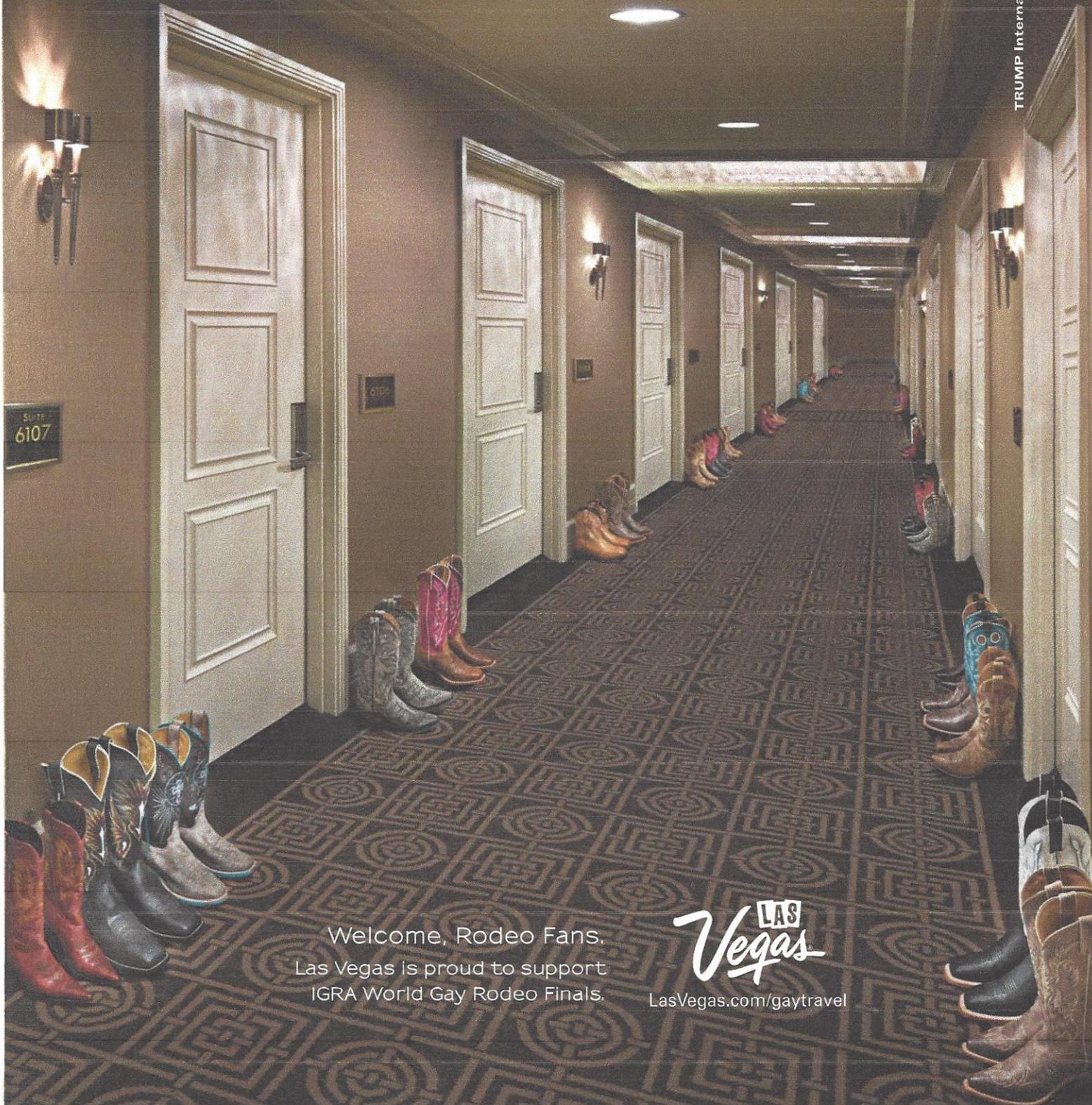
The World Gay Rodeo Finals® is the culminating event of the IGRA rodeo year. In 2016, the IGRA's 21 member associations are scheduled to produce 11 local and regional rodeos. IGRA contestants compete for points all season and at season's end the top 20 men, women and teams in each event will receive invitations to perform in the World Gay Rodeo Finals® presented by IGRA.



Boots courtesy of



TRUMP International Las Vegas



Welcome, Rodeo Fans.  
Las Vegas is proud to support  
IGRA World Gay Rodeo Finals.



[LasVegas.com/gaytravel](http://LasVegas.com/gaytravel)

TO: IGRA Board of Directors

FR: Hall of Fame Committee

DATE: January 15, 2016

#### 1: Composition

The Hall of Fame committee is comprised of the following individuals for 2016:

Roger Bergmann

Amy Griffin

Candy Pratt

Carl Stange

Michael Vrooman

Candy and Michael are new to the committee this year, and have assumed the seats previously held by Patrick Terry and Lonni LaBel, who have rotated out after many years of service.

We would like to thank Patrick and Lonni again for their dedicated service, they will be missed.

#### 2: Action

The deadline for submission of nomination forms for consideration in 2016 is March 1, 2016.

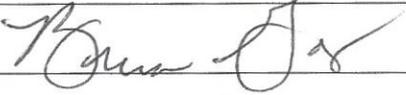
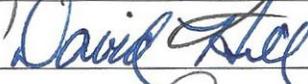
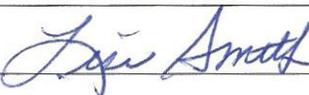
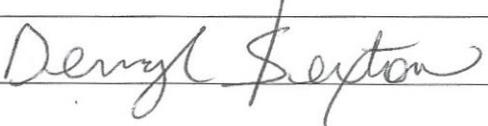
Please remind your members that the form is available on the IGRA website, and should be submitted to the IGRA Secretary no later than March 1<sup>st</sup> to be considered for induction in 2016.

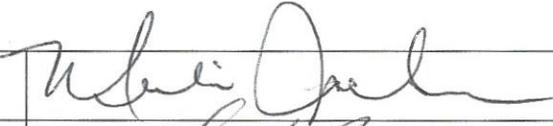
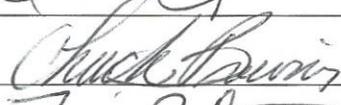
Please do not assume that an individual has been previously nominated. If you feel that someone is worthy of this unique recognition, please nominate them.

Respectfully submitted,

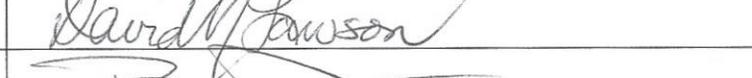
Amy Griffin, Chair

**Board Meeting  
Friday – January 15, 2016**

Name	Assn/Title	Signature
Bruce Gros	IGRA President	
Jason Bernard	IGRA Vice President	
Ron Trusley	IGRA Secretary	
David Hill	IGRA Treasurer	
Bob Pimentel	AGRA Trustee	
Rob Somers	ARGRA Trustee	
Tom Lott	ASGRA Trustee	
Roger Japp	CGRA Trustee	
Lisa Smith	DSRA Trustee	
Allen Thomas	CSGRA Trustee	
Barbara Bugg	FGRA Trustee	
<del>Bruce Roby</del> Truck Dyal	GSGRA Trustee <i>AIT.</i>	
Joey Daddézio	ILGRA Trustee	
Jim Gallucci	KSGA Trustee	
Derryl Sexton	LSGRA Trustee	
David Hallwood	MIGRA Trustee	
Kenneth Hall	MGRA Trustee	
Guy Puglisi	NGRA Trustee	
Brian Helander	NMGRA Trustee	
Gene Fraikes	NSGRA Trustee	
Lize MacDonald	OGRA Alternate Trustee	
Candy Pratt	RRRA Trustee	

Merlin Jackson	SCCGRA Trustee	
Chuck Browning	SGRA Trustee	
Terry Covington	TGRA Trustee	

**Board Meeting  
Friday - January 15, 2016  
Guests Sign-In**

Printed Name	Signature
Tommy CHANIER	Tommy Chanier Adm Asst.
George Gramez	George Gramez
Andrew Goodman	A Goodman
DAVID BLACKWOOD	David Blackwood
Michael Yarbrough	
MARY HONEYCUTT	
Mason Lyon	Mason Lyon
Tom MCCARTHY	Tom McCarthy
SANDY BIDWELL	Sandy Bidwell
Michael Norman	
David Lawson	David Lawson
BRIAN ROGERS	
PATRICIA (KERRY)	Patricia (Kerry)
Robert Thurston	Robert Thurston
Jeffrey Neal	Jeffrey Neal
John Hre	
Anastacio Moreno III	Anastacio Moreno III
Laura Scott	Laura Scott